PUBLISHED WITH THE NEW YORK TIMES AND THE WASHINGTON POST

London, Thursday, October 27, 1994

# China's Nuclear Puzzle: First, Who's the Target?

# End of Cold War Is Forcing Beijing To Make Difficult Strategic Choices

By Patrick E. Tyler

BELJING -- In the next few months, as American and Russian reconnaissance satellites watch, China's nuclear weapons agency will lower a bydrogen bomb into an 1,800-foot shaft beneath the Gobi Desert.

Then, at the most politically oppor-tune moment, the order will go out to

Like one exploded earlier this month, the warhead may be the prototype for China's new submarine-launched bal-listic missile. Or it may be a miniaturized warhead that could be bolted to China's first multiple-warhead missile able to reach Russian and American

Whatever the design and function of its latest nuclear weapons, the question is: Where is China's strategic enemy?

China, the world's third-largest nuclear power in terms of explosive strength, is wrestling with basic choices about the financing and deployment of its nuclear forces.

Should it build a fleet of ballistic missile submarines to give the govern-ment added assurance that it could fire a retaliatory strike in a nuclear war, even if building such a fleet requires the diversion of billions of dollars from

Does it need new mobile interconti-

nental missiles able to reach Moscow and Washington, or should it channel that investment into railroads, high-ways, bridges and power plants, which are all desperately needed to develop

"It is clear that there is a great debate in China over who is the enemy and what is the target," said Professor John W. Lewis of Stanford University, an authority on China's defense establishment and a close associate of Defense Secretary William J. Perry, who has been pressing China to stop its nuclear testing program.

The end of the Cold War has caught China's military leaders in midstream as they try to modernize their first generation of nuclear weapons and delivery systems, which were deployed in the 1970s and 1980s. The second-generation improvements in mobility, reliability and overall survivability are essential, China's military leaders assert, if China's modest deterrent force is to be credible into the next century.

By comparison, the nuclear inventories of Russia and the United States are each 20 times as large as China's. France reportedly has more warheads, but the total explosive power of China's 300 to 400 weapons makes it the thirdlargest nuclear weapons state by most

See CHINA, Page 4

# Israel and Jordan Sign Treaty To End 46 Years of Hostilities

By Barton Gellman

WADI ARABA, Israel-Jordan Border - Israel and Jordan signed a peace agreement Wednesday at this bleak desert border post, putting formal end to their 46year state of war and launching what both governments expect to be a broad and warm partnership of neighbors.

The treaty is the first between Israel and an Arab state since an abortive agreement with Lebanon in 1983 and the most important since the breakthrough with Egypt in the 1979 Camp David accords.

Unlike the "cold peace" with Egypt, which resulted in few commercial or cultural ties, the Israel-Jordan treaty contemplates swift cooperation in tourism, trade, road and rail links, water resources, and environmental protection. The two nations on Wednesday threw switches connecting their electrical grids in the southern port cities of Eilat and Aqaba immediately after the signing ceremo-

President Bill Clinton, who signed the accord as a witness, promised to support the peacemakers against "the forces of terror."

Mr. Clinton praised the treaty for breaking chains "that for too long bave kept you shackled in the shadows of strife and suffering."

The president said, "I say to the people of Israel and Jordan: Now you must make this peace real, to turn noman's land into every man's home, to take down the barbed wire, to remove the deadly mines, to help the

vounds of war to beal." The treaty resulted from direct talks between King Hussein and Prime Minister Yitzhak Rabin, which were intensified amid, and in answer to, a sharp surge of terror

attacks against Israel. King Hussein and Mr. Rabin both began their remarks Wednesday with celebratory allusions to religion and

"Peace be upon you, God's peace," said the Jordanian king in Arabic and then English, describing the phrase as "the greeting with which Muslims and Arabs receive their

He said that, "All the children of Abraham will remember" this day as the "dawning of a new era of peace." Mr. Rabin began in Hebrew with the greeting used on holy days, wishing joy to the people of Israel and Jordan. Comparing previous relations with Jordan to the "arid desert" all around him, he said the two nations would draw on the springs of our great spiritual resources, to forgive the anguish we caused each other, to clear the minefields that divided us for so many years' and to supplant them with "fields of plenty."

For Israel, the agreement secures the largest part of a long-hostile border and marks a milestone in normalizing a nation accustomed to thinking of itself as encircled by

For Jordan, it comes as a declaration of independence from more radical Arab neighbors and ends an estrangement with the West that began in the Gulf War, when King Hussein felt obliged to give his tacit support to Iraq. Security arrangements were described by Israeli officials as the tightest and most extensive in the nation's history.

No disruption was apparent here, but Israel Radio reported mortar fire from southern Lebanon into Israel's northern Galilee panhandle at about the time the signing ceremony began. There were no casualties and no dam-

See PEACE, Page 4

# France Is Forced to Open Two Air Routes to Rivals

By Erik Ipsen

Nearly two years after Europe supposedly opened its skies to free competition among its airlines, the European Court of: Justice on Wednesday overruled France's objections to opening its two most profitable domestic routes to foreign carriers.

Shortly after the decision, the French Transport Ministry agreed to allow competition on routes from Orly airport, south of Paris, to Marseille and Toulouse. At present those routes are served solely by state-owned Air Inter.

"It is one more step along the way to open skies in Europe," said Ian Rennardson, an airline analyst with Yamaichi In-

ternational in London, "But frankly the pace has been more of a drip, drip, drip than a waterfall."

The French transport minister, Bernard Bosson, said be now expected to approve new carriers for the routes by Thursday. But he said he would allow them to begin service in January, not on Friday, the day set by the European Commission in an earlier ruling and confirmed by the court on Tuesday.

Airline analysts suggested that the longdelayed opening of Orly may have been part of a deal between the French governnoted an article last summer in the French

See ORLY, Page 4



President Bill Clinton applauding as Prime Minister Yitzhak Rabin of Israel, left, and King Hussein of Jordan shook hands at the treaty-signing Wednesday.

# Living Too High in Hungary

# Leadership Shies From Belt-Tightening Despite Warnings of Severe Problems

New York Times Service

BUDAPEST - Hungary, once viewed as Eastern Europe's beacon of economie hope, is facing a slump unknown since the country started on its journey toward capi-

Export earnings have crashed. Inflation is on an upward trend. And Hungary continues to have the highest per capita foreign debt in Europe.

Simply put, almost everyone, including senior members of the new government, acknowledges that Hungary is living be-

But what to do about it presents a political conundrum for the resurrected former Communists who came to power three months ago. Their supporters, disgruntled by the tough times of the last four years, are alarmed by the prospect of cuts in social benefits, which are among the most generous in the region.

During a visit last week, the director of the International Monetary Fund, Michel Camdessus, bluntly told the government it must curb social spending. The country, be said, could not sustain its "serious" balance-of-payments deficit, which stands at 9 percent of economic output, and a budget deficit at 7 percent of gross domestie

Among the benefits the fund says must

be reviewed are the three kinds of child support payments families receive on the birth of a child; pensions starting at 55 years of age for women and 62 for men; unemployment benefits that begin immediately upon leaving school and last for one year of joblessness; and generous payments for medicines.

But restricting the social welfare net during a period of 12 percent unemploy-ment does not sit well with voters who fondly recall the Communist era of full employment and no inflation. The inflation rate is edging over 20 percent, econo-

mists said.

"I would be hard hit if they cut the allowance," said Etelka Kiss, 37, a divorced mother, as she picked up her 4year-old daughter, Virag, from kindergar-ten. "When she was born, I had 7,000 forints [about \$70] a month to live on. What would I have done without the 3,000 forints family allowance?"

Prime Minister Gyula Horn has acknowledged that fiscal austerity is needed but also reassured his constituency that the social net would stay intact. The government has retroactively raised pensions across the board by 8 percent and deferred increases in value-added tax and energy prices until next year.

By delaying the inevitable, some politi-See SLUMP, Page 4

# In Region, Little Solace Arabs Find Much Amiss With Pact

By Youssef M. Ibrahim New York Times Service

JERUSALEM - Many Arabs are greeting the peace treaty between Jordan and Israel without much joy. Though it is a turning point in the 46-year Arab-Israeli conflict. Arabs tend to regard the treaty as an admission of an Arab defeat in a long struggle rather than an honorable end that deserves rejoicing

Unlike the anticipation that surrounded the Madrid peace conference of 1991, when hopes were high that a new era might be about to begin in the Middle East, the feeling this time is that an uneven peace is taking shape in which Israel, and its strategic ally the United States, are reaping the fruits of a victory while Arabs are simply hitching themselves to an inevitable but not particularly rewarding venture.

Throughout the region - including Israel - the sentiment is that the treaty is an

agreement among beads of states, not peoples; that it is more of an American party than a Middle East feast; and that these dramatic advances need much nurturing

before they can usher in a new era.
In Israel, where Prime Minister Yitzhak Rabin and senior figures in his Labor-led coalition government appear charmed by

# **NEWS ANALYSIS**

King Hussein of Jordan and too pleased with their success in prying open the doors of one Arab capital after another, the nation seems to lag behind in enthusiasm, still dwelling over the terrorist attacks that took nearly 30 lives in the last three weeks.

Traumatized by the Tel Aviv bus bombing last week, Israelis have their minds focused on Hamas, the radical Islamie Palestinian organization that bas taken re-

See ARABS, Page 4

# **Clinton Outlines Support** But He Warns Terror Still a Danger

By Douglas Jehl New York Times Service

AMMAN, Jordan - Just bours after celebrating the formal peace between Isra-el and Jordan, President Bill Clinton outlined a plan Wednesday night to promote economic development across the Middle East but coupled it with a warning that violence could still tear the region asunder.

To a joint session of the Jordanian Par-liament, Mr. Clinton served notice of the mixed optimism and apprehension with which his administration is looking beyond the historic accord. As he prepared to travel on Thursday to Syria, which has not yet agreed to peace terms, the president spoke Wednesday night of the stark choices he said the region still faced.

"It is the age-old struggle between fear and hope," Mr. Clinton declared. With King Hussein sitting behind him and the members of Parliament and distinguished

guests packed into the circular chamber, he praised Jordan for its "bold choice" but said all of the region must remain on guard against "those who preach hate and ter-

As the first American president to address the Jordanian body, Mr. Clinton used the occasion to issue a strong pledge of support for the country and its quest for

He promised that the United States would take a leading role in establishing a Middle East Development Bank to finance projects undertaken by the region's newly amicable neighbors, and said that the Overseas Development Investment Corp. would provide \$75 million to promote new private investment, nearly all of it in Jor-

"Today, let me say, on behalf of the United States: I will not let you down," See CLINTON, Page 4

# Modern Mall in Soweto Rings Up Cheers (and Jeers)

By Bill Keller New Yark Tunes Service

SOWETO, South Africa - Late last year, a group of white executives from Sanlam Properties, a leading South African development company, piled into a

Newsstand Prices Jordan ........... J D U.A.E. ..... 8.50 Dirh Kenyo....K. SH. 150 U.S. Mil. (Eur.) \$1.10

minivan and rode into terra incognita, the sprawling black metropolis of Soweto.

As Jacobus A. Swanepoel, Sanlam's regional manager, recounts that journey, it is tempting to imagine a carload of cartoon capitalists with dollar signs ringing in their eyes. Soweto, impoverished, alien, op-pressed and battle-torn, suddenly seemed a land of untapped opportunity.

The first result of that trip materialized on Sept. 29: the biggest and most modern shopping center any black township has ever seen, complete with a family steakhouse, a triplex cinema, automated teller machines, an appliance store, clothiers -and a gun shop.

At the mall's heart is a vast air-conditioned Shoprite supermarket that has

joyous tears. After years of commuting to stores on the periphery of the black enclave, or paying the inflated prices of tiny township convenience shops, shoppers have discovered in the wide aisles of Shoprite an equality nearly as satisfying as the one conferred by last April's elections.

But the new interest of white retailers has generated a bitter outcry from some black businessmen in the townships. They complain that after decades of weathering the strains of an apartheid ghetto. black entrepreneurs are being bulled aside by the economic power of white outsiders who have discovered gold in black townships.

"I feel like a man on a bicycle wbo's been overtaken by a jet." said Paul Gama, chairman of Blackchain Ltd., a black-con-

brought some Soweto shoppers close to trolled company that owns three struggling

grocery stores in black townships. Max M. Legodi, bead of the Greater Soweto Chamber of Commerce and Industries, which speaks for hundreds of small retailers in the township, was sympathetic. "All these years we had no access to capital, no access to credit," be said. "We were not able to gain expertise in business management. We did not have relationships with suppliers to buy in bulk. We could not

do business in white areas." These men argue that white entrepreneurs moving into the "emerging markets" of black townships should be obliged --- by political pressure, if not by law - to take local partners, as do many foreign compa-nies that come to South Africa. Until now,

See SOWETO, Page 4

Kiosk

# U.S. Moves to Assure North Koreans

Dow J Dov 2.3 3848	vn 🖟 😿	Up 0.38% 115.78
The Dolla	Wed close 1,4911	previous close 1,4953
Pound	1.638	1.637
Yen	96.83	98.80
FF	5 1035	5 1205

Health/Science

Doctors puzzle over the case of a man who defies science. He is still growing at the age of 28. Page 8. Book Review

Seeking to reassure North Korea, President Bill Clinton promised that country's leader in a letter released Wednesday that he was committed to providing two light-water reactors to the North in exchange for its agreeing to

freeze its nuclear program.

In the letter to Kim Jong II, Mr.

Clinton said he would use the full powers" of his office to provide the reactors if the project were not completed for reasons beyond the control of North Korea, Mr. Clinton made no specific financial commitment. (Page 5)

# Election in Moscow: A Little Strange but Very Normal

By Steven Erlanger New York Times Service

MY TISHCHI, Russia — This is a Russian National Unity party, whose measure of politics in the new Russia. There will be a special election here Sanday to There will be a special election here. Sunday to replace a member of Parlia- for Russian purity and the fight ment gunned down outside his apart-ment house in late April, in a killing

But the favorite in the race thought to be mob-related.

One of the 12 candidates is Konstantin Borovoi, the founder of the first commercial exchange in the Soviet Union, whose posters show him in sian Orthodox Church, Alexei II. Mr. Borovoi says he narrowly escaped assassination twice in a year.

There is a nationalist candidate, Andrei Sidelnikov, whose posters show him with the grieving mothers of soldiers killed in Afghanistan. Another candidate, Leonid Barashkov, a businessman, boasts of financing a soccer team and creating a new bus route, then offers three "Barashkov family recipes" using mushrooms.

But the favorite in the race is Sergei Mayrodi, the mysterious boss of the MMM financial pyramid, who was re-leased from jail to run and who can stay out of jail hy winning the seat.

Given the stakes for his future, Mr. audience with the patriarch of the Rus- Mayrodi is pulling out all the stops in this suburban electoral district just north of Moscow: making hig promises that remind everyone of his MMM advertisements, buying lots of air time and newspaper space, sponsoring con-certs, posting placards and distribut-

ing leaflets.
But Mr. Mavrodi has not set foot in the district, said the deputy chairman of the local election committee, Vyacheslav M. Zhigulin. Mr. Mavrodi's spokesman, Sergei Taranov, said Tues-

And then, there's the requisite quasisfascist, Alexander Fyodorov of the Russian National Unity party, whose was visible on television, and that he MM's advertisements became

that feared his power and wanted to contacts' will bring \$1.5 million to the area.

Yegor V. Bahichev, a physician, lawYegor V. Bahichev, a physician, lawYegor V. Bahichev, a physician, lawSARAJEVO, Bosnia-Herzegovina (Reuters)—UN tank

Avoiding prison, "of course, is one key aim," Mr. Taranov said. "But the main aim is to use the immunity to protect the interests of MMM shareholders through politics."

Mr. Zhigulin said he thought Mr. Mavrodi had a good chance, "After all," he said, "36,000 MMM shareholders live in My Tishchi alone." The same number live in nearby Khimki, another of the five towns in a district of some 2.5 million people and 500,000

"The shareholders are prohably enough to win." Mr. Zhigulin said. Some shareholders are angry with the MMM collapse, which took most of their investments. But the fund itself

choice sweets of life — tropical vaca-tions, an apartment in Paris —through his investments in MMM.

"Mayrodi's campaign is exactly the same," said Anna Sikder, a 23-year-old shopping in the local supermarket. "Mavrodi promises to turn My Tishchi into a little Switzerland."

He has some way to go. Only 56 percent of the families in the district have telephones. In Khimki, cuts in military spending have crippled three big factories that once employed nearly 50,000 people and controlled 70 percent of the town's housing stock.

Mr. Mavrodi not only promises voters that he will spend \$10 million on

MMM's advertisements became famous, featuring a shambling Rusyer and deputy mayor of Khimki, does not try to hide his disgust. Khimki is one of the few towns where the entire leadership changed after the failed coup of August 1991, and the administration, at least, is rife with liberal

> "But there is a counterreformation going on now," he said. "There's always the personalization of politics

As for real local issues, like the three big factories in trouble, Mr. Babichev said, "I'm not even sure the candidates are aware of them.'

"All our elections are a little strange these days," he said. "Mavrodi is already at the stage where he has to enter the political establishment. It's also some protection for him, it's true. I never really died, and many believed improving the district, but that every household will get a telephone. Mr. Mavrodi, who portrayed the collapse as the act of a willful government as true. It is true. It is some protection for him, it's true. It hope Mavrodi and his type won't come household will get a telephone. Mr. Borovoi promises that his "business maybe."

# HAVANA (AFP) — The decision of a U.S. judge to temporar-ily halt the repatriation of Cuban refugees from Guantanamo threatens the implementation of a migration accord between the United States and Cuba, the National Assembly president, Ricar-"This is a serious and negative development," said Mr. Alarcon, who is representing Cuba in talks with the U.S. government on carrying out a Sept. 9 agreement that ended an exodus of Cuban boat people to the United States.

UN spokesman said.

end air was not needed."

U.S. District Court Judge Clyde Atkins issued a temporary restraining order Tuesday in Miami, one minute before a U.S. military plane with 23 Cubans on board was to take off for Havana from the U.S. naval base at Guantanamo Bay, on Cuba's southeast tip. About 32,000 Cuban refugees who were refused entry to the United States after being picked up at sea are being held at Guantánamo and in Panama.

WORLD BRIEFS

SARAJEVO, Bosnia-Herzegovina (Reuters) — UN tanks came under fire from Bosnian Serb forces on Wednesday, but the United Nations decided against ordering an air strike in response.

The Danish Leopard tanks returned fire from a Bosnian Serb

The United Nations set in motion the procedure for a NATO

air strike before deciding such a response was not warranted. In explaining why an air strike was not ordered, Colonel Spicer said

that "in fact the best tank-killing weapon is another tank. In the

Migration Accord at Risk, Cuba Says

tank and recoilless gun near the northern town of Gradacae before withdrawing. A UN military spokesman, Colonel Tim Spicer, said: "We believe one Leopard was hit but there are no reports of

# Russian Team Flies to Site of Oil Spill

MOSCOW (Reuters) — Russian officials flew to the northern region of Komi on Wednesday to investigate an oil spill that U.S. officials say could have a disastrous impact on the fragile Arctic

environment.

But local officials tried to play down the significance of the spill, the result of pipeline leaks and the breakage of a dam containing the leaked oil. "There are all these fairy stories about a leak of 200,000 tons of oil," said Nikolai Balin, head of the regional environment committee, "It is stupid. The most plausible figure is 14,000 tons." That would be just over 100,000 barrels.

The Russian Environment Ministry has said the spill is as much as 438 million barrels, while the U.S. Energy Department has said it was estimated to be more than 2 million harrels by U.S. experts

### For the Record

Three blacks were jailed for 18 years each on Wednesday by a South African judge for the murder of Amy Biehl, an American exchange student. "Taking all mitigating and aggravating circumstances into account, the court comes to the finding that the death sentence is not the only appropriate sentence," said Judge Gerald Friedman. Mzikhona Nofemela, Vusumzi Ntamo and Mongezi Manqina had pleaded not guilty. (Reuters)

# TRAVEL UPDATE

# Chunnel Train's Debut Facing Strike

tar engineers and trains and the pay for staff specifically working

traffic should rise by about 13 percent.

A fire destroyed the steel-and-copper cupola of the German Church in central Berlin. The church, in the city's historic district in former East Berlin, was undergoing renovation. (AP)

next month. Pilots for the state-run carrier Alitalia and the commuter subsidiary ATI made the announcement following a meeting with Transportation Minister Public Fiori.

Cathay Pacific Airways will introduce two additional flights

Ho Chi Minh City, with Vietnam Airlines, starting Sunday. (AFP)

# **EU Leader Puts Off** Leaving

PARIS — The president of the European Commission, Jac-ques Delors, said Wednesday he would remain in his post in Brussels at least until Jan. 25 because of a delay in approving

Mr. Delors, widely expected to be the Socialist candidate in the French presidential elections in the spring, was supposed to vacate his position on Jan. 6 but agreed to stay on until Jan. 25. He said the length of his stay beyond Jan. 25 would depend on when the European Parliament endorsed the new commission.

Mr. Delors has said he will not announce whether he is a candidate for the French presidency until he ends his Brussels

Political analysts said the delay would strengthen Mr. Delors's position, since it would enable him to remain above the fray while the rival contenders for the conservative nomination go at one another.

The 12-nation European Union has chosen Prime Minister Jacques Santer of Luxembourg to replace Mr. Delors, but Parliament wants to defer approving his full team of commissioners until after four new member states join the EU and can vote. The four, Austria, Finland, Sweden and Norway, are scheduled to join in Janu-

Opinion polls show Mr. De-Ganllist party leader, Jacques Chirac, the two leading conservative contenders, hy keeping

PARIS (Reuters) — Eurostar, the high-speed train designed for the Channel Tunnel, faced a new challenge Wednesday when a French union threatened to strike on Nov. 14, the scheduled commercial launching date of the high-technology rail link.

A union statement said the management of the French rail operator SNCF had ignored its claims about the safety of Eurospeed

The Association of European Airlines said its members will likely report their biggest increase in traffic in 15 years in 1994. Based on travel through September, it said passenger traffic on the 25 carriers should increase by more than 8.5 percent, and freight (Knight-Ridder)

Italian pilots have agreed to call off a series of strikes over the

between Hong Kong and Hanoi and one between Hong Kong and

# Alexander Shelepin, Ex-KGB Chief, Dies

# All but One Freed In Hijacking in Southern Russia

MAKHACHKALA, Russia - Two crew members were freed from a hijacked plane in southern Russia late Wednesday, leaving only the captain and the hijacker on board, said the commercial radio station Ekho Moskvy.

"The terrorist is demanding another \$2 million," Ekho Moskyy said, The hijacker, believed to be acting alone, has already received \$2.3 million ransom in exchange for releasing 23 hostages since dawn.

Prisoners released earlier said the hijacker was carrying only a parcel, which he said contained explosives, and was behaving without undue aggression, In-

terfax news agency said. Commandos have surround-ed the plane and emergency ser-rugged good looks and deep vices took up positions nearby. voice served him well on stage, The plane has been refueled, as well as in films and televibut its possible destination was sion, died Sunday of cancer at not clear. Russia has asked Iran Calgary Hospice here. to let it land there.

Tuesday when a passenger or- High" and in Broadway plays dered the plane bound for the southern city of Rostov to return to Makhachkala. including "The Great God Brown," "Suddenly Last Summer" and "The Little Foxes."

MOSCOW — Alexander N. sie career path for Soviet reasonable pin, 76, the head of the KGB during Nikita S. Khrutty in 1940 after graduating from the Moscow Institute of History and Literature.

keadership of the Soviet Union, died Monday.

The Itar-Tass press agency reported his death hut did not give the cause or say where he had died.

The Itar-Tass press agency reported his death hut did not it from 1952 to 1958. Mr. Shele-pin was KGB ehief from 1958 to 1961 and, in 1964, was appointed to the Communist Party Presidium and was widely viewed as a potential Soviet

leader. But, as Itar-Tass reported, Leonid I. Brezhnev, a senior official under Mr. Khrushchev and his successor as Soviet lead-er, "saw Shelepin as a serious rival, and removed him from the political scene.

Myron S. Malkin, Physicist Who Guided Space Shuttle

WASHINGTON (NYT) — Myron S. Malkin, 70, a physicist who was the first director of the space shuttle program and a former Defense Department of-ficial, died Monday of heart failure at a hospital in Bethesda, Maryland. From 1973 to 1980, Mr. Mal-

kin led the effort to bring to-gether all the components that became the space shuttle, which remains the principal U.S. space launching vehicle.

Robert Lansing, 66, TV Star Of Series '12 O'Clock High'

NEW YORK (NYT) - Rob-

Mr. Lansing starred in the The hijacking started late television series "12 O'Clock



PAPERS, PLEASE — Alerted that rival gangs planned a "duel," Moscow police stepped in. A detective checked the drivers' license of an armed suspect at a restaurant.

# Germans Cite Fewer Neo-Nazi Attacks in 1994

people in separate attacks in the first eight year. office said Wednesday.

least 30 people were reported killed in the first Courts have begun giving longer sentences. three years of neo-Nazi violence.

The Associated Press against foreigners — have fallen from a peak of are BONN — Neo-Nazis have tried to kill six about seven a day in 1992 to about four a day this ary.

months of this year, the parliamentary press
office said Wednesday.

That is apparently because Germany's legal lors has almost drawn even with system, sometimes accused of being too lenient Prime Minister Edouard Ballawith the far right, has started getting tough. dur and has overtaken the

Most of the victims have been foreigners, but Law authorities have been battling rightist elderly and handicapped people have also been extremists for four years, and attacks - mostly targeted.

# Kohl, With Tiny Majority, Is in for Tough Bargaining

By Rick Atkinson

Washington Past Service

BERLIN -- German politics, for 12 years a predictable and orderly affair, suddenly got very nessy this week.

Bickering within the ruling coalition, elbowing for government posts and a constitutional challenge have underscored the fragility of Chancellor Helmut Kohl's 10-vote majority in the 672seat Parliament which is set to convene next

The vietory of Mr. Kohl and his Christian Democratic party in the Oct. 16 elections has been quickly overshadowed by the obstacles looming before his badly weakened coalition. that was whittled down from a 134-seat majority.

As coalition leaders began meeting Monday night for three weeks of hard bargaining over the new government's goals and calinet appointments, it became apparent that even Mr. Kohl—a three-term chancellor with a reputation as a master politician and eternal optimist -- has his work cut out if his tenure is not to end in a lame-

Although often arcane and parochial, German parliamentary politics will not only determine Mr. Kohl's success in pressing his foreign agenda for tighter European unity and a broader German role in international affairs, but it will also be critical in such urgent domestie issues as economie competitiveness and immigration

Foremost among coalition woes is the sad shape of Mr. Kohl's junior partner, the liberal Free Democrats.

Having survived a near-death experience — Among ideas bandled about: cutting corpothe Free Democrats were humiliated in nine consecutive state elections before surpassing the ship for foreign residents, slashing red tape, and consecutive state elections before surpassing the 5 percent minimum needed to remain in the federal assembly by less than 2 percentage points
— party faithful promptly fell to squabbling among themselves.

The party leader, Klaus Kinkel, who also is foreign minister, this week repelled a challenge from former economics minister Jürgen Mölle-

The chancellor's objective: Not to end his tenure in a lameduck whimper.

mann, his political rival, who accused Mr. Kinkel of leading the Free Democrats "into the ahyss." Mr. Möllemann resigned his party post Monday, leaving the field to Mr. Kinkel.

But discontent hubbles just beneath the surface. The Free Democrats are at odds over how best to balt the free fall in their popularity among

the German electorate. The party is short on glamour and its traditional core agenda — free-market economics, government deregulation and a commitment to civil rights - has largely been co-opted by the major parties.

Some liberal leaders insist that in negotiating with Mr. Kohl, who needs the Free Democrats' 47 votes to maintain the status quo in Bonn, the party should play hardball in an effort to sharpen its identity.

- in an effort to resuscitate Free Democratic strength in Eastern Germany - declaring the

East to be a "low-tax zone." "We are a dinosaurs' cluh," a liberal from the East lamented during the campaign. "We're dy-

But the Free Democrats hardly resemble a hardhall team. The party's boss in the state of Rhineland-Palatinate said publicly that the party is so weak

it must show "restraint." As to suggestions that some liberal malcontents might rebel against Mr. Kohl when the ic of the delicacy with which Mr. Kohl will have Bundestag, the lower house of parliament, votes

wart Otto Lamhsdorff, a former economics minister, warned, "Whoever does that knows per-fectly well that he will have given the party a death blow," Poised to profit from Free Democratic weak-ness are the Christian Social Union, the Bavarian sister party of Mr. Kohl's Christian Democrats.

After grabbing more votes than the liberals in elections, the conservative party is feeling its

Erwin Huber, the party's general secretary, warned the Free Democrats this week not to press for foreigners' rights, while asserting that his party "will be pushing barder for effective crime-prevention laws with no messing around." Difficulties will likely develop when it comes

Democrats now hold five of 19 posts; having advocated a smaller cabinet, they may find themselves victim of their own policy suggestion. Discontent has also roiled the normally placid

Christian Democrats. A Kohl plan to save nearly \$3 billion a year by curbing unemployment benefits was challenged last week by the pro-labor wing of his party, which called for tax hreaks for At the same time the chancellor is under pres-

sure from the Bundesbank, or central bank, to cut the burgeoning federal deficit and from Ger-many's employers' federation to cut expensive social welfare benefits.

to navigate on many issues. Further complicating the post-election maneuvering is a legal challenge by the constitution-

for chancellor in mid-November, the party stalal expert Hans Meyer, who contends that a quirk in German election law illegally boosted Mr. Kohl's majority from 2 to 10. The chancellor got the extra cushion through an electoral wrinkle that permits creation of

additional seats under certain conditions; the issue may be headed to the country's constitutional court. All of which brings good cheer to the opposition Social Democrats and their leader, Rudolf

Scharping.

Mr. Kohl "will have to fight incessantly for a majority in the Bundestag," predicted Rudolf Dressler, the Social Democrats' deputy parlie-

mentary leader. "I cannot see this coalition doing that, and to handing out cabinet ministries. The Free therefore I don't think it will last 12 months."

# Herald Tribune.

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# THE AMERICAS / A QUESTION OF CONTROL

# \* POLITICAL NOTES\*

### Campaign 'Reformers' Merit Detention

WASHINGTON - And now a word about all those members of the Class of 1992 who arrived on Capitol Hill amid promises of campaign reform. The word from Public Citizen, the Ralph Nader interest group, is sham.

By Public Citizen's count, 37 percent of the freshman class -45 of the 123 new senators and representatives - "consistently opposed cleaning up campaign financing and making lobbyists accountable." Only 47 new members consistently

supported such measures.

"The hypocrisy of so many so-called 'freshman reformers' is particularly stunning," said Bob Schiff, a Public Citizen attorney. "If Congress were a school, the detention hall would

The group also said it counted 186 senators and representatives who voted against changes in campaign finance and lobbying, compared with 178 lawmakers — 21 senators and 157 representatives — who consistently supported such mea-

### Current Mystery: Who Leaked the Memo?

WASHINGTON --- It's the question all of political Washington has been asking this week: Who leaked Alice M. Rivlin's top-secret memo to the Republicans?
The mystery has not been solved, but some clues are oow

surfacing and they have left red faces at the Treasury Depart-

The draft of the memo by Mrs. Rivlin, director of the White House Office of Management and Budget, was leaked to William Kristol, a Republican operative, who in turn leaked it to The Washington Post. The leaked copy had been sent to Treasury Secretary Lloyd Bentsen.

In the memo, Mrs. Rivlin summarized a wide range of potential budget options, including broad-based tax increases and politically unpopular cuts in Social Security and Medi-care. President Bill Clinton quickly disavowed any consideration of such politically dangerous steps by the administra-

The copy of the 11-page memo leaked to Mr. Kristol bears the handwritten initials, "ESK." Edward S. Knight is general counsel of the Treasury Department and presumably a man smart enough oot to leak a memo bearing his initials.

Treasury officials confirmed that Mr. Knight's initials were on that copy because it had been sent to Mr. Bentsen. Mr. Knight denied in an interview that he had leaked the document, and other Treasury officials supported him. (LAT)



Senator Edward M. Kennedy greeting his Republican challenger, Mitt Roumey, before a televised debate.

### Quote/Unquote

Senator Edward M. Kennedy, Democrat of Massachusetts, respooding during a dehate to accusations by his Republican challenger, Mitt Romney, about his personal finances: "Mr. Romney, the Kennedys are not in public service to make money. We have suffered too much for that." (NYT)

### **Away From Politics**

• O.J. Simpson's lawyers have asked that televi-federal air safety officials, who said they were sion cameras be excluded from a hearing on the looking into the possibility. admissibility of DNA evidence so that jurors in his double-murder trial will not be exposed to potentially prejudicial information. DNA evidence is expected to be presented in the prosecution's case against Mr. Simpson, the former football hero who has pleaded not guilty to the June 12 killings of his former wife, Nicole Brown Simpson, and her friend Ronald L. Goldman.

Rioting blacks in Lexington, Kentucky, overturned police cars and hurled rocks at white people after police shot and killed a black man while trying to arrest him. Several people, includ-ing a police officer, were injured.

contributed to the fatal crash of a USAir Boeing during 1993 and the first quarter of 1994.
737 near Pittsburgh last month, according to

• The Association of Retail Travel Agents, in a settlement with the Justice Department's Antitrust Division, is dropping its boycott of airlines, car rental and other travel companies that would not pay commissions the agents demanded.

 Two Haitians living in Fort Lauderdale, Florida, have admitted to stuffing semiautomatic pistols

 Some hospitals still refuse to treat emergency patients unable to pay for medical care despite a federal law that forbids the practice. A consumer group reported that 86 hospitals in 22 states were cited by the federal government for refusing to • Contaminated hydraulic rudder fluid may have treat emergency patients for nonmedical reasons LAT, AFP, Reuters, AP

**Among Teenagers** Washington Post Service WASHINGTON — Birth-rates among 15- to 17-year-old girls have declined for the first time since 1986, reversing a rapid increase in the late 1980s,

federal health officials said. The National Center for into turkeys and smuggling them into Haiti. Health Statistics said the rates

fell by a little over 2 percent in 1992 after a 25 percent rise from 1986 to 1991, It attributed the decline to better cootraceptive use and a leveling off of sexual activity. The rate was 37.8 per 1,000 girls in the age group, down from 38.7 in 1991.

Birthrate Drops

# Switch in Congress Might Not Change Much

By Adam Clymer
New York Times Service

WASHINGTON - Suppose the Republicans took over Congress. What difference would it make?

To hear Democrats anxious to get their core voters out, it would mean the end of civilization as we know it, with Medicare dollars going to pay for arms spending, a leering Bob Packwood in charge of the Senate Finance Committee and the new speaker of the House, Newt Gingrich, third in line for the presidency.

To hear Republicans tell it, putting them in control would let them cut the power of the government by undoing the excesses of years of Democratic rule. At the very least, they say, they could prevent new excesses and establish themselves as the party that stood with the American people when Democrats and President Bill Clinton were forcing gridlock on them and protecting the bad old days.

Then there are some scholars who think that whatever it did for the country, Re-publican control would be good for Congress and especially the House, forcing both parties to treat each other with greater respect and showing Republicans that power imposes responsibilities and can be much less fun than booing from the

Of course, there is formal control and

Thanks to the filibuster rule, which lets senators stall action unless 60 of them vote to end debate, nobody is really in control of the Senate unless they have 60 votes, and neither party will get that. But the majority party sets the agenda, which the

### It is not likely that much in the way of Republican initiative would become

law.

minority tries to thwart, and picks the committee chairmen, who can quash almost any measure they dislike. More Republicans on Capitol Hill, espe-

cially considering the conservative cast of likely newcomers, would make it considerably harder for the president and the Democrats to pass almost anything. There are not likely to be many more John C. Dan-forths or John H. Chafees, Republican senators prepared to make deals with Democrats and vote with them, too.

In the House, there are hardly any Republicans of that kind. As it is, the Democratic leadership must get the support of 83 percent of the party's members to secure the 218 votes occided to pass anything. If the Republicans gained only 20 House seats, the low end of most forecasts, the Democrats would oeed 92 percent.

If the Republicans gained 40 seats, they would have an outright majority. They could schedule votes on bills, change the rules and choose committee chairmen. And they could try to show that they would not bully the minority the way they say the Democrats have picked on them.

But with a few striking exceptions, it is not likely that much in the way of Republican initiative would become law. The exceptions include a constitutional amendment to require a balanced federal budget, which Democratic leaders have tried to bury; a bill limiting manufacturers' liability for defective products, the only bill that died as a result of a Democratic, not Republican, filibuster, and possibly a line-

tem veto measure. As a Republican strategist, William Kristol, cautioned in a recent memorandum, any majorities that Republicans manage to secure will be "slim enough, in fact, that it's hard to see how much of the real Republican agenda could actually be enacted — in principled form — over Democratic filibusters or a presidential

Indeed, Mr. Kristol worned that Republicans might be tempted to cooperate too
much with "a liberal Democratic president," and thereby weaken the party's
chances of winning the presidency in 1996.
Some of that will depend on Mr. Chintoo

and whether he tries to work with Republi-

# Inventory Chaos Uncovered at Pentagon

By Stephen Barr

Washington Post Service WASHINGTON - Defense Department inventory records are in such poor shape that when auditors tried to count hand-held missiles, their tally differed from the military's hy thousands, the Geoeral Accouoting Office said.

The office, the monitoring arm of Congress, visited all 78 land-based storage sites for the Stinger, Redeye and Dragoo and Third World armies be-Stinger, Redeye and Dragoo missiles, and found that 40 percent of the sites did oot have about 35 pounds (15 kilograms) accurate inventory records. Oce depot showed 7,370 missiles on hand, but the GAO counted

Overall, the accounting office found 7,732 more Stinger missiles in stockpiles than listed in military records, 5,230 more Redeye missiles, and 9,744 fewer Dragons, The figures were in a report released Tuesday.

tected losses.'

The chairman of the Senate Governmental Affairs Commit-perwork problems in matching tee, John Glenn, Democrat of Ohio, who requested the audit, noted that the report also described instances of lax security at U.S. bases and said it would be "disastrous" if terrorists got hold of the missiles. Over the last decade, the Stinger has become one of the top weapons

cause it is accurate, small -

 and easily transported. The General Accounting Office, in one of its examples, said 40 Stinger missiles sent to the Gulf for the 1991 war had not been returned to army depots or other locations, based on a review of serial numbers. "The army does not know where

these missiles are," the agency

army's monitions division. been corrected." While the army faced some paserial numbers, a review of property books in the field found no reports of any mis-

siles being lost, stolen or mis-placed," Colonel Hull said. At some of the sites visited, the auditors found missile stockpiles without security fences, with alarm systems that did not work, and with doors that could be opened by one key, although two keys con-trolled by separate individuals are required for such areas.

The General Accounting Of-fice said that security guards at the sites "do not routinely inspect all vehicles entering or leaving ammunition storage areas. Guards are only required to cooduct spot checks based on guidance provided by the local

oerable to theft or other unde- Colonel Scott Hull, chief of the instances of lax security had

The General Accounting Office traced some of the inventory problems back to the Gulf War. In keeping with a wartime footing, paperwork require-ments were relaxed to help speed weapons to combat units.

Army combat units "took what they wanted" at Gulf entry ports, the report said. "Some missiles were transported imguarded on trucks driven by third-country nationals, and some ammunition sites were wide open. According to one army official, because of the lack of accountability, it would be 'pure luck' if oo missiles were

### 25 Killed in India Train Fire Agence France-Press

NEW DELHI — At least 25 people were killed and more than 60 injured when fire raced The "many serious discrepancies" in the numbers led the agency to warn that "these missiles have been and remain vul
The army, however, said no colonel Hull said he could through a crowded car of an express train in the east Indian sues cited by the auditors but state of Bihar on Wednesday, that the army was "sure that the Press Trust of India said, 2 Colonel Hull said he could through a crowded car of an

. . . . . . . .

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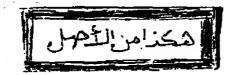
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# In Middle of Desert, Harmony and Hope

Compiled by Our Staff From Dispatches
WADI ARABA, Israel-Jordanians swapped basehall caps

gion.
The one-hour ceremony on an asphalted former minefield drew together 5,000 former enemies -- army veterans in wheelchairs, parents of terror victims, sheikhs in long white robes and Jewish elergy in black coats. "Hey, where did you fight?"

one Israeli veteran yelled to Licutenant General Mahmoud Salem, head of the Jordanian land forces. General Salem said he did battle in the 1967 and 1973 Middle East wars.

"Look where all the fighting has gotten us," the Israeli said. The two men smiled and shook

Israeli female soldiers dispensed water from coolers and young Jordanian waiters traded baseball caps. The Israelis offered bats with the slogan "Blessed are the peacemakers" for caps imprinted with a crown and the logo of Alia The Royal Jordanian Airline. Still, the first words did not

always come easily.

"We tried to talk to the Israeli girls, but they don't speak Arabic." said Rami Awad, 18, a Jordanian waiter of Palestinian origin. "I'd like to invite them home to welcome them and make them tea."

Israeli and Jordanian soldiers took turns firing the 21-gun salute that opened the ceremony. Shooting away from each other for the first time in years," said Uri Dromi, chief of Israel's

Government Press Office. Despite the harmony, securi-ty was tight because of threats from Muslim extremists to dis-

rupt the ceremony.
The asphalt patch was sealed off by barbed wire, and U.S. Secret Service agents atop watchtowers scanned the surrounding desert with binoculars. Before the festivities, the agents patrolled with bomb-

sniffing dogs.

A Secret Service agent ordered reporters away from one side of the hleachers because the dogs got agitated around a bank of soft drink coolers. The

Continued from Page I .

estimates. China has a "triad"

of strategie nuclear forces:

bombs that can be delivered by

missiles and other nuclear-

tipped missiles that can be fired

submarine.

m China's single strategie

Still, the gap between China

and the superpower arsenals of

Russia and the United States is

buge. China's military leaders

worry that their small missile

force could be rendered impo-

tent by a proposed anti-missile

system under study hy the Clin-

delivery systems with decoys

and other "penetration aids"

designed to fool a U.S. defense

entist who spent 20 years inside

China's strategie programs and

now lives in California, said in a

recent interview that to prevent

new enmittes from arising, the

United States, Russia and Ja-

pan should tolerate China's

completion of its nuclear mod-

ernization program and then proceed with new arms control

"The worst case would be if

China became hostile to the

Though its economy is ex-

nding at a rate of more than

percent a year, China will

re vast amounts of capital

celop further and to over-

radaunting problems of

bill, a large development

what 3's leaders are asking maintast forces they should

still built forces, "They are

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ly haven't gone nd they real-

In strd at what cost.

opulation growth.

Inited States," be said.

measures.

Hua Di, a Chinese missile sci-

ton administration.

new nuclear arms race.

aircraft, warheads on hallistic led by Jiang Zemin, 68.

China might seek more war1989, decide how China's reheads, and multiple-warhead sources will be spent?

Just before the start of the ceremony, Israel's deputy chief dan Border - Israelis and Jor- of staff, General Amnon Shahak, received word over his moand war stories Wednesday as hile phone that northern Israel their leaders sealed a peace had been shelled by Arab guertreaty in this desert frontier re-rillas based in Lebanon. There were no injuries or damage.

Among the guests was Yebuda Waxman, the father of Sergeant Nachshon Waxman, the Israeli soldier who was kidnapped by Muslim militants and killed by his captors Oct.

The elder Waxman said it was time to look forward. "It's a day of celebration for

all of us," be said, adding, "In the long run, we must reach lasting peace and prosperity in the entire region.'

In a moment of silence, the crowd stood and remembered those killed in Arab-Israeli vio-lence. President Bill Clinton, King Hussein of Jordan and Prime Minister Yitzhak Rabin of Israel joined in, their heads bowed.

In their speeches, the three leaders all used the barren desert and minefields around them as a metaphor for the hos-tile past and concluded with

hopes for a greener future.

The peace that was born today," Mr. Rabin said, "gives us all hope that the children horn today will never know war hetween us - and their mothers

will know no sorrow."
In a finishing flourish, about 10,000 balloons in the colors of the three nations' flags — red, white and blue, blue and white, and red, black, white and green

gig ever,
"This is the greatest," he said. "We never participated in any other peace signing because the ceremony with Egypt was held in Washington.

Menachem Muskal and nine Mr. Muskal sat eating sunflowlowed away in seconds.

"It was worth it," he said. " have grandchildren. I'll go and tell them how heautiful it was sound of a popping balloon and ahout the meaning of made security forces jump.

and ahout the meaning of peace."

(AP, Rewers)

Xiaoping to the generation now

tary strength over three de-

men Square demonstration in

"Jiang Zemin is working

overtime to get the military on

his side," said a former U.S.

ambassador to China, James

Lilley, "but Jiang is a transi-

A White House official in

manded military forces.

sources will be spent?

tional figure."



President Clinton wiping sand from his eyes during the signing ceremony Wednesday at the Israeli-Jordanian desert border crossing of Wadi Araba.

# PEACE: Israel and Jordan Sign Treaty, Ending the 46-Year State of War

Continued from Page 1

age reported, and fsrael returned fire with

— were released into the sky.

Dov Selinger, a tuba player in the Israeli armed forces band for nearly 20 years, shared the bell under a blazing desert sun. To conoptimism and said playing for struct this new border crossing, Israel and the three leaders was his best Jordan cleared an extensive minefield and aid a road over trenches and tank traps. Barbed wire and old fighting positions remained in clear view of the dignitaries.

For many among the witnesses, the signing was bathed in a warm glow of high

An Israeli paratroop officer. Colonel other Israelis had spent five Magali Wahabi, who grinned through hours blowing up the balloons, much of the ceremony, said he served along the eastern border here as an operaer seeds as the balloons bil- tions officer for many years. "We have

Sheikh Noraldin Halahy, a Druze religious judge who attended the treaty signing with Egypt 15 years ago, said the accord signed Wednesday was more important "because it means that peace will come to all the Middle East." Garbed in full-length black robe and a white cylindrical hat known as a laffa, the 71-year-old clerie said peace with Jordan had been "my dream for 50 years."

Nachun Barnea, a newspaper commentator, wrote that the treaty with Jordan represented "the first Arah attempt to enter into a partnership with the State of Israel." The 1983 accord with an Israeli-

been waiting for this day a long time," he said. "It is normal life for a people to have peace."

backed and short-lived Lebanese government, he wrote, was a "cruel joke"; the Egyptian accord was costly and cool; the Oslo accord last year with the Palestinians was "born and lives on in blood." But the Jordan treaty, he wrote, "was born with a

> Israel and Jordan have not met in com-bat since 1967. In 1970, when King Hussein fought his Black September civil war with the Palestine Liberation Organization. Israel massed troops in a show of support for the Hashemite monarch.

> Jordan sat out the 1973 war, when an Arab coalition launched a surprise attack on Israel, and the two nations have had contacts in the decades since.

# **CLINTON:** A Plea for Peace

Continued from Page 1

Mr. Clinton said to thunderous applause from King Hussein and fellow Jordanians, who

were plainly in a joyous mood after Wednesday's festivities.

But on a day that took him from Cairo to the Israeli-Jordanian border and then to this ancient capital, Mr. Clinton also spoke out against the dan-ger that violence rather than

prosperity could yet come to color the region's future. Mr. Clinton met Wednesday morning in Cairo with Yasser Arafat, the chairman of the Paltion that has claimed responsibility for the bus bombing in Tel Aviv last week and a series

of other attacks. At the same time, however, Mr. Clinton made it plain that the United States would be satisfied with nothing less than an all-out effort. His aides said the president would carry that message with him to Damascus on Thursday for talks with Presi-dent Hafez Assad of Syria, whose country remains on the State Department's list of states that sponsor terrorism. Syria's forces also occupy much of Lebanon, which Hezhollah guerrillas bave used as a base

for anti-Israeli attacks. Once you become a partner in the peace process, you have to fight for peace," Mr. Clinton said Wednesday morning in summarizing what he said be had told Mr. Arafat during their private meeting in Cairo's Qebbeh Palace, where President Hosni Mubarak of Egypt was host. "And those who seek to undermine it are seeking to

undermine you." Senior administration officials said the discussions with Mr. Arafat had produced a final agreement from him to be-gin collecting taxes in Palestin-ian-governed territory in the West Bank and the Gaza Strip. They said that represented an important step toward Palestinian self-rule and expressed bope that it would result in a new willingness by Saudi Arabia and others to make good on commitments of financial assis-

But apart from a brief picture-taking session, the presileader a public embrace.

In his address Wednesday market live up to its stated pringiple, Mr. Clinton offered congratulations to Jordan and its people for their courage in the more well before BA bought.

# Hamas Tells Clinton It Will Fight 'Anywhere'

part F.

DAMASCUS - The radical Islamie group Hamas, which claimed responsibility for a Tel-Aviv bus bombing that killed 23, vowed Wednesday to take its fight against the Jewish state "anywhere in the world."
"Rabin's threats do not scare"

us because we in Hamas want martyrdom," Hamas said in an open letter to President Bill-

The group was responding to a vow by Prime Minister Yitzhak Rabin after a Hamas suicide bomber blew up the bus. Mr. Rabin said last week that Israel would hunt down the group's leaders wherever they

"Rahin will be responsible for expanding the arena of bat-tle and there are numbers of Hamas supporters who could reply harshly in any part of the world to which Rabin starts transferring the war," said the letter, which was faxed to a news agency in the Syrian capi-

Hamas said it was fighting a just war for a people suffering occupation and aggression. It said it had extended its attacks to Israeli civilians after massacres of Palestinian civilians at mosques in Jerusalem and Hebron.

The group also assailed what it called the Clinton administration's "double standards" on violence by Israelis and Palestinians, saying U.S. policy had contributed to the spread of the war to civilians.

"Had you revised your position regarding the aggression of the occupation authorities against civilians and adopted a balanced attitude in this respect, this would have greatly helped to avoid the effects of war on civilians of both sides," the letter said.

# **ORLY:**

# Air Competition

Continued from Page 1

daily Le Monde, which claimed that France had pledged to open the airport in return for the Commission's approval of a state injection of 20 billion francs (now \$4 billion) into the. ailing carrier Air France. Approval was granted.

Officially, the only remaining limits to free competition in Europe's air lanes are so-called cabotage rights, which protect domestic air routes from foreign airlines. Those rules are scheduled to expire in 1996 for airlines in the European Union..

Experts hlame those restrictions for the extremely high. costs of flying those purely domestic routes. Zafar Kahn, an, airline analyst with Societé: Générale Strauss Turnbull in London, said that Air France's revenues per passenger kilometer, for instance, are twice those; prevailing in the U.S. domestic market, the world's most open. A passenger kilometer is one, paying passenger carried one

Mr. Kahn also cited the high costs that burden most European carriers. In 1992, he calculates, those operating costs were. 23.4 U.S. cents a passenger kilometer at Air France and 20.1 cents at Lufthansa, compared.
with I2.5 cents at British Airways and 6.8 cents at Southwest Airlines, one of the leanest of. the American carriers. "It gives you an idea of bow much fat there is in the European airlines as a result of protectionism," he

The ruling to throw open the two French routes came in response to a complaint lodged a year and a half ago hy TAT. British Airway's 49.9 percentdent chose not to appear with owned French subsidiary. Curi-Mr. Arafat in public, a decision ously, it has been a tussle that, that aides said reflected a view has pitted an airline from Euthat, on a journey intended to rope's greatest single-market celebrate peace, it was not yet skeptic — Britain — against its time to accord the Palestinian greatest proponent — France--in an effort to have the single;

peace that brought an end to its £17 million (\$28 million cur-the 46-year state of war. He rently) stake and has continued volunteered assurances of to be unprofitable, the court American admiration and re-ruling will provide a needed spect for Islam, and painted a boost. For Air France, which is picture of a Middle East at the already being sued by a number, threshold of a prosperous new era in which countries' attention and resources need not be consumed hy confrontations with its neighbors.

of European airlines as well as the British government over huge subsidies from the state, is will only intensify the financial pain.

s matter while

# ARABS: Agreement Provides Little Solace Elsewhere in the Middle East self satisfied that Mr. Arafat

Continued from Page 1

sponsibility for that attack, the kidnapping of a soldier and the machine-gun attack on a pedestrian - and, above all, has threatened more terrorist attacks.

CHINA: Difficult Strategic Choices Among Palestinians, reaction has been uniformly hostile to the accord, which pro-In China, this reassessment is voked a general strike in Gaza and the falling upon a leadership in West Bank that was widely observed.

transition from the era of Deng Frustrated by the virtual freezing of talks with Israel and the Israeli closure of the West Bank and Gaza Strip, a vast segment of Palestinians feels the peace Whereas Mr. Deng as a young revolutionary commandprocess is being used to reach out to the ed an army in the field and other Arabs at Palestinians' expense. helped to nurture China's mili-

The feeling of heing dumped hy both the cades, today's leaders, includ-United States and Israel is growing acute ing Mr. Jiang, Prime Minister Lt Peng and senior Deputy Prime Minister Zhu Rongji. as Palestinians watch the two countries court Arah governments from Morocco to Bahrain to Syria to join the "normalization process" being denied them.

have never served in or com-"We want to know where we fit in future agreements," said Faisal Husseini, a senior Palestine Liberation Organization official Western officials are beginning to question who will chart in Jerusalem, echoing a feeling that was shared by many Palestinians interviewed Western arms control experts and Chinese scientists warn that a decision by Washington

China's military strategy in the next century. Will it be these new civilian leaders? Or will the Wednesday in the West Bank and Gaza.

to deploy anti-missile systems that could defeat China's retaliatory ability could lead to a military leaders, whose power and influence has grown since their forces crushed the Tianan-, Particularly upsetting is the increasing flirtation between Israel and Jordan over the status of East Jerusalem, which many Palestinians see as the future capital of what they hope will be an independent

Over the past few months, there have in a poignant remark aimed at Syria, he combat terrorist strikes by Habeen repeated assertions hy Israel, reflect-said that "no one should give us lessons." mas, the Palestinian organizaed in the treaty, that the Islamic religious sites in Jerusalem should remain under the jurisdiction of King Hussein.

This has fanned the PLO's worst fears: namely, that Israel would rather have Jordan - and not it - take over the West

In Jordan itself, it appears that the king is moving ahead of his people in embracing peace with Israel. With nearly half of Jordan's population

of 4 million made up of Palestinians, there has been a lackluster reception to the developments of the last four months.

The king remains enormously popular, hut last week in conversations in Amman many Jordanians were wondering what has gotten into him. Among the questions puzzled over was why be was lending himself to a fight with the PLO over Jerusalem after having renounced in 1988 all claims to the West Bank.

Ouite a few Jordanians were surprised to hear the king refer, in a speech to Parliament on Saturday, to the prophet Moham-med, to whom his Hashemite family traces its origin as the "Hashemite prophet."

Many Jordanians were also taken aback by his adamant defense of the treaty with Israel. At one point in the Saturday speech.

# fez Assad has openly castigated Jordan for its "rush" to sign a deal with Israel. Stressing the difference between Damascus's style of driving a hard bargain with Israel and what the Syrian media described as the "fawning" over Israel by the Jordanian monarch. Syria allowed a

The Syrian government of President Ha-

Hamas spokesman to warn Israel on Wednesday against carrying out Mr. Rahin's vow to pursue the group's leaders. "If Rabin attacks Hamas we will hit

hack harder," the Hamas spokesman said. Such warnings can be heard from Hamas officials in the occupied territories. But for them to be aired in Damascus on the day of the signing of the treaty hardly seemed in keeping with the peace concert the United States is trying to promote in the region in advance of President Bill Clinton's scheduled visit to Damascus on Thursday.

In the Gulf, there has been silence or demure congratulations for the treaty. Most Arabs there have not been on speak-Most Arabs there have not been on speaking terms with King Hussein since the Gulf War, when he sided with Iraq. Neither is President Hosni Mubarak of Egypt, who pointedly failed to show up for the signing ceremony. In fact, not a single Arah head of state attended, and the PLO chairman, Yasser Arafat, was not not invited.

# SOWETO: A New Shopping Center Signals Change

Washington said: "After Tianmost white husinesses have anmen, no politician in China is going to move very far away from what the military wants. If it were not for them, the politi-

cians would not be there. Then, after the repeal of that Though the world's other nuclear powers stopped testing in 1992, one Chinese expert estibe worth the risk. mated that there would he as many as four more tests of China's new warhead designs.

Despite continuing underground tests, Communist Party leaders have all but committed themselves to signing a test ban treaty by 1996.

In Washington this month, China also made a commitment 'to promote the earliest possible achievement" of a convention "banning the production of fissile material for nuclear weapons or other nuclear explodoes not for a world that U.S. analy, said a senior China. The specializes in sive devices," said a statement signed by Foreign Minister Qian Qiehen and Secretary of

State Warren M. Christopher. But even with this, it would leave a sizable Chinese nuclear arsenal intact.

shunned black townships. Whites were prohibited by apartheid law from owning township property.

barrier in June 1991, the townships seemed too turbulent to Now that the April elections have restored political peace,

developers have turned to the townships with a more open Soweto's overdue shopping mall was developed with capital from Sanlam, which historically catered to white Afrikaners.

could follow into the neglected townships. Sanlam Properties is South Africa's largest developer of shopping centers.

However the mall's success sug-

gests that foreign investment

Mr. Swanepoel said the company would soon announce two

another half-dozen were on the drawing board.

The company entered doesn't give you a passport to Soweto on political tiptoes. It come in and exploit the emergassembled a committee of 40 ing black market." be declared. local organizations to review its plans. It created a trust fund to train local entrepreneurs. It also plans to sell 49 percent of the project as shares to local inves-

Several of the 68 stores in the new mall are occupied by local-ly owned businesses, such as Sam Poane's health club, Percy Machaba's cafe and Mumsy choza's butcher shop.

Most of the others have black

managers and clerks. Mr. Swanepoel said the center has created 600 permanent jobs.
Mr. Legodi of the Soweto Chamber of Commerce ap-

plauded Sanlam for its diplomacy, but said black businesses resented the fact that the Shoprite supermarket chain, which American chain of the same name, had not enlisted black

"We feel that appointing a few hlack faces in Shoprite

ing black market," be declared. Mr. Gama pointed out that his Blackchain stores have remained in business, without laying off workers, despite po-litical violence that scared away customers and drove the company repeatedly to the brink of

thought of white companies now reaping the dividends of the struggle, "White businesses know the devastation of apartheid won't leave them any competition." be said. "It is a walkover for

Whether businesses should be required to team up with hlack capitalists when tapping black markets is now a topic of heated negotiation in business has no connection with the groups and within the govern-

Major husiness groups generother township projects, includ- partners in the store that is the ally favor such joint ventures, ing a mammoth "hypermall" in centerpiece of the current pro- although they are opposed to another part of Soweto. He said ject.

# **SLUMP:** Hungary's Debt

Continued from Page 1

cal analysts said, the govern-ment was beading for trouble. "In almost all countries that have come successfully out of a crisis like ours, governments started doing things right away." Laszlo Bruszt said. "Neither in budget reform, nor in public service reform nor in bankruptcy. He fumed at the privatization do I see a longterm strategy.'

When communism collapsed in Eastern Europe, foreign in-vestors poured the most resources into Hungary. The economy was more open than others in the region and the country is strategically well placed as a gateway to Western Hungary has the highest

monthly average salary in Eastern Europe, about \$300 a month, But employers must also pay the highest taxes on wages in the region.
This month, the financier

George Soros withdrew an offer to invest up to \$80 million in Hungary's largest bank.

ough a reas-

# ASIA AND THE PACIFIC 1994: MERGING BUSINESS AND THE ENVIRONMENT

The Regent Bangkok, Thailand - December 7-8, 1994

An international environment forum, designed to promote dialogue between government ministers, leaders of business and industry and leading environmentalists worldwide, with a view to harmonizing economic growth and sustainable

For further information please contact: Vivien Peters, Asia-Pacific Conference Office, International Herald Tribune, Hong Kong Tel: (852) 9222 1163 Fax: (852) 9222 1190

CONFERENCE **ORGANIZERS** 

Herald Eribung





# Clinton Mozambique Limps Will Figh Toward Election to Toward Election to End Years of Strife New York Times Servee With \$19 million of grooming aid from the Renamo has moved for active offices 8

MAPUTO, Mozambique — gist months to the day after in eighboring South Africa, Mozambique will vote Thursday in its first free elections, becoming democracy's latest beachhead in a region that is defying the African trend toward war and collapse.

The elections, after centuries of Portuguese hegemony and 19 years of civil war and one-party rule, will leave only one country.

of Portugues years of civil war and one-party years of civil war and one-party are the southern end of the continent—the minuscule Kingdom of Swaziland—that has not passed through the rite of contested elections.

If Mozambique succeeds, it could help reverse the Western fatalism about Africa created

could help reverse the Western in fatalism about Africa created to by recent calamities like Rwanda and Somalia. But Mozami in the same the same in th

billion oursing Mozambique from civil war to election day, than it is among the Mozambicans, who hope the two-day elections will secure their peace of prosperity, but are not enelections will secure use property, but are not enand prospering of tirely convinced.

Expectations range up to the the grounging fantastic -- some voters in this the to Cat the Chines aim rural and largely illiterate country told an opinion research I seeks and Pa company they thought the vote would bring rain.
The ballot offers little cause the state of the state

for rejoicing. The two main par-ties are the same rivals that That we report the country between them, leaving up to 1 million dead, most of them civilians.

President Joaquim Chissano's party, the Mozamhique Liberation Front, or Frelimo, has presided over the country Since independence in 1975, evolving from a doctrinaire Marxist-Leninist party to a lethargie free market government marred by corruption and inef-

The oppositioo Mozambique Ir Competiti Resistance Movement, Reo-amo, was a rebel movement underwritten by the defunct white states of South Africa and Rhodesia, and famous for its army of kidnapped children and its scorched-earth style of guerrilla sult.

TOPICS

'X' in France Marks

**Anonymous Mother** 

Seven bundred womeo

give birth in France each year without declaring their identity to the hospital or

the maternity clinic and

without legally recognizing

their babies as their own.

The mother, identified in

each case only as "X," may leave a file to be presented to

the child at the age of 18, but the file may include oo iden-

This unusual procedure

- only Luxembourg has a similar law, says the French

daily Libération --- was in-

corporated into Fraoce's

Civil Code last year. But it dates from the Vichy regime,

which wanted to belp pro-tect women who were vic-

European Unioo farm

ministers were unable to

agree this week on stricter

rules on the transportation

of animals. Germany, the

current EU president, had

proposed an eight-bour limit for journeys within national borders followed by a two-

hour period for feeding and

watering. For cross-border

trips, it suggested a 15-hour or a 22-hour limit, followed

But the Italian and Greek

ministers said trade would be distorted as baulers

avoided countries with

by a six-hour rest.

stricter rules.

tims of war crimes."

Around Europe

tifying elements.

camps to city offices and recast itself as a buttoned-down, rightof-center underdog, offering a program virtually identical to Frelimo's.

In Maputo, the capital, where cynicism runs deepest, the pop-ular joke is that the election between Renamo and Frelimo is a choice "between murderers and thieves."

The cooventional wisdom is that Mr. Chissano, who is better liked than his party, will win the presidential race over the Renamo leader, Afonso Dhlakama, with 10 other candidates sharing the scraps. The bigger ques-tion is whether the ruling party will win an outright majority in the new, 250-seat Parliament.

Renamo is stronger in the north, where it feeds oo regiooal resectment of the more southern-oriented government, and where the government is vilified for bombing campaigns against the rebels that often hit civilians. Reoamo also bas strong support from tribal leaders, whom Frelimo scorned as relics of the past.

Mr. Chissano has bolstered bis support by dispensing blocks of free soccer tickets and mounting carnival-style rallies. State radio, the only medium that penetrates into the isolated villages where most of Mozambique lives, has been slanted toward the ruling party, though independent monitors say the bias has diminished

The election may be less a verdict on the candidates than on the Western countries that have made Mozambique, as the UN special representative here put it, "a kind of political lab-

Mr. Dhlakama, while insisting he would oever go back to war, has repeatedly declared that only fraud could deny him victory and be would oot necessarily accept the verdict of foreign electioo monitors.

"I have already won," he asserted in one recent campaign speech. If he was cheated of victory, be said oo another occasion, "we won't return to war. but we won't recognize the re-

- BILL KELLER



Admiral Macke in Quang Ninh Province, viewing wreckage Wednesday from a U.S. jet that crashed during the war

# Hanoi Praised for Cooperation on MIAs

By Philip Shenon
New York Times Service

HANOI - The commander of American military forces in the Pacific praised Vietnam oo Wednesday for its cooperation in accounting for U.S. troops missing from the Vietnam War and suggested that the Vietnamese would continue to cooperate enthusiastically regardless of whether Washington established full diplomatic and trade relations with Hanoi.

The comments here hy Admiral Richard C. Macke, com-mander of the United States Pacific Command, delighted his Vietnamese hosts, who have long contended that the United States should oot use the issue of missing Americans to delay normal diplomatie ties between the two countries.

"At all levels of the government, I heard the desire to contime the cooperation and in fact to enhance that cooperation." Admiral Macke said after meeting with Prime Minister Vo Van Kiet and other senior oot lessen; the cooperatioo in

very pleased with the coopera- said.

Asked whether the military While the admiral cautioned had any concern that the Vietthat the decision to restore full diplomatic relations would be left to "our political masters." namese would cut back their cooperation if Washington took the oext step and established his unqualified praise for the full diplomatic relations with Hanoi, Admiral Macke replied, Vietnamese will doubtless belp Hanoi in its long campaign to "I personally doo't have any establish oormal diplomatic concern there. and trade ties with Washington.

When the embargo was lifted, a oumber of veterans groups and the families of some of the missing Americans warned that Hanoi would have no reasoo to

Vietnamese officials. "We are fact continued to improve," he fort to determine the fate of the

They are using the same argument in urging the Clinton administration to withhold full diplomatic and trade relations for the Vietnamese.

Admiral Macke, a former fighter pilot who flew more than 150 combat missions over Southeast Asia in the 1960s, met with reporters after visiting two sites in Vietnam where joint American and Vietnamese teams are searching for clues to of the cane for overstaying his spray-painting cars and other the fate of missing Americans. cootinue cooperating in the ef- the fate of missing Americans.

the blast. Mr. Dissanayake's COLOMBO - Sri Lanka's widow, Srima, will contest the maio oppositioo party said election in his place. Wednesday that the assassina-"The LTTE scented Gamini

tion of its presidential candi-date was a conspiracy between him assassinated to help the government win the election, Mr. Mohammed said. the government and Tamil re-

He said the government had "In my view, it was a conspiracy between the government acted against the advice of the and the LTTE," a leader of the security forces in freeing rebel United National Party, M. H. detainees and stopping searches Mohammed, said, referring to to pave the way for this month's the Liberation Tigers of Tamil peace talks with the rebels. the Liberation Tigers of Tamil

"This is a conspiracy between the government and the LTTE," Mr. Mohammed said. "It is a shame. They released so many terrorist suspects. It beelection. Senior police officials came opeo ground for the have blamed Tamil rebels for LTTE here." (Reuters, AFP)

### Singapore Sentences Frenchman To Prison and 5 Strokes of the Cane

Colombo Opponent

**Alleges Conspiracy** 

husioessman has been sen- to appeal the sentence. tenced to five strokes of the cane and 14 months io jail in Siogapore, bis lawyer said Wednesday.

Gamini Dissanayake was

killed Sunday with 52 others by

a suicide bomber at a campaign

rally for the Nov. 9 presidential

Marcel Aime Faucher, 45, whose wife and two children live in France, pleaded guilty to two charges of writing had checks and one of overstaying his visa. He was sentenced on

Monday.

mad. The lawyer said he had no SINGAPORE — A French instructions from Mr. Faucher

"We are following the case carefully," a spokesman for the Freech Embassy said. He would not say whether there were any plans for an appeal for

Caniog, imposed in Singapore for a oumber of offenses, drew wide attention when an American teenager, Michael He received concurrent jail Fay, received four strokes of the terms of six months each for the cane, served an 83-day prison two check offenses, and eight term and paid a 3,500 Singa-mooths in jail and five strokes pore dollar (\$2,300) fine for

# the letter and ORLY:

Continued from Parl

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A Tribin Market - I

CHANGE OF CHANGE

The beating death of a 5boys has shocked and anwhom blame the death on television violence.

Silje Marie Redergard of Tiller, near Trondheim oo the west coast, was sboved, kicked and stoned by three boys —a 5-year-old and two 6-year-olds — on Oct. 15, then left lying in the snow, where she froze to death.

Norwegian law does oot allow children under age 15 to be charged with any crime. Although there was oo

The ads are intentionally

rassed in the workplace.

year-old girl by three young

The boys are to undergo psychological evaluation;

proof that the killing was linked to television violence, Swedish-owned TV-3 suspended a popular children's action show, "Mighty Mor-phin Power Rangers."

provocative. They show an evidently oearsighted pooch ardently embracing the knee of a flustered-looking man standing at a photocopy ma-chine. How does the man feel? the ad asks. Like so many womeo do, it answers, when they are sexually ha-

The ads, part of a Dutch government campaign, have sparked a sharp debate, according to the Germao weekly Der Spiegel. Men have complained that the ads paint all men as the culprits in harassment. Women resent being compared to dogs. In fact, writes a columnist in the mass-circulation De Telegraaf, the only one with any right to feel dis-criminated against is — the

Brian Knowlton

Clinton Tries to Reassure North Korea on Reactors By Steven Greenhouse New York Times Service nancing such a WASHINGTON — Re- longtime enemy.

sponding to North Korea's dethat he would do his utmost to provide new light-water reactors to the North in exchange for its agreeing to freeze its ou-

clear program. In the letter to Kim Jong II, the North's designated leader, Mr. Clintoo committed himself to use the full powers of my office," subject to congressional approval, to provide the reactors if the project were not completed for reasons beyond the control of North Korea, such as a failure by South Korea or Japan to come up with all the money they have promised to

build the reactors. Administratioo officials said the president wrote the letter, dated Oct. 20, because North Korean officials feared that even if they froze their onclear program as promised, the United States and other countries South Korean ter reactors with an estimated

\$4 billion price tag. an assurance that their promise visa out of humanitarian con-

commitments to finance con-struction of the reactors, and ers Party, which dominates life some officials say they doubt in North Korea.

Coogress would support financing such a project for a

tion we see now."

The Clintoo administratioo,

which in February lifted a 19-

vear American trade emhargo

on Vietnam, has said that the

move toward oormal diplomat-

ic relations with Hanoi depends

on "tangible progress" in ac-counting for the 2,214 Ameri-

cans still listed as missing in

Admiral Macke, on his first

visit to Vietnam since assuming

the Hooolulu-hased Pacific

Command last summer, said

that tangible progress was being

"When we lifted the embar-

go, the cooperation in fact did

made with Vietnamese belp.

action in Southeast Asia.

Administration officials say mand for personal assurances, they anticipate that South Ko-President Bill Clinton promised rea and Japan will finance in a letter released Wednesday about 90 percent of the project light-water reactors. The Clinton administration offered to set up a consortium to build the reactors in exchange for getting North Korea to stop separating out weapons-grade plutonium and to dismantle its 5-megawatt reactor as well as a 50-megawatt and a 200-megawatt reactor under construction.

North Korean in France James Sterngold of The New York Times reported from To-

an announcement that added to the uncertainty over the transfer of power in North Korea, the French Foreign Ministry said Wednesday that North Korea's de facto No. 2 leader, Defense Minister O Jin Wu, had traveled to Paris for

South Korean government might oot make good on their officials said in Seoul that they promise to build two light-wa- had been informed by the French last week that Mr. O, who is reported to be in his "The North Koreans wanted early 80s, had been granted a

to freeze their ouclear program cerns.
was oot simply pocketed in exchange for oothing," an administration official said.

Kim Jong II is expected to succeed his father, who died in July, but oearly four months In his letter, Mr. Clinton did later the country still has no oot make any specific financial head of state. There also is no

# **Builder Will Replace Seoul Bridge**

The Associated Press

SEOUL - The builder of a bridge that collapsed last week in Scoul, killing 32 people, said Wednesday that it would construct a new bridge and donate it to the government.

said it planned to spend \$186 million and use a Japanese design to build a oew bridge

across the Han River.
"We deeply regret the burden
we created on the people and
we feel moral responsibility." said the company chairman,

# Herald Cribune

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For summaries of the surveys from which these facts are taken, please call, in Europe James McLeod on (33-1) 46 37 93 81; in Asia, Andrew Thomas on (65) 223 6478; in the Americas, Richard Lynch on (212) 752 3890.

Source: 1 VIVA Surveys '921' 93. \* Reader Survey '94.

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# An Opportunity in Syria

The official reason for President Bill Clinton's trip to the Middle East was to witness Wednesday's signing of the Israel-Jordan peace treaty in Aqaba. But the intriguing stop will be the meeting on Thursday in Damascus with Syria's president, Hafez Assad. White House officials saw the Aqaba ceremony as a chance to lift the president out of the gloom of a frustrating midterm election campaign and emphasize his recent foreign policy successes in Haiti, North Korea, and Iraq. If he can somehow manage to add substance in Syria to ceremony on the Israel-Jordan border, he can improve his presidential image as well as the pro-

spects for Mideast peace.
Only a couple of years ago, analysts expected Syria to be the first Arab country after Egypt to make peace with Israel. Mr. Assad has since hovered on the sidelines as first the Palestine Liheration Organization and now Jordan reached agreements. Syria's reticence has also forced its client. Lebanon, to hold hack. America has an interest in seeing that these two crucial holdouts do not lag too far behind the peacemakers.

The main issue dividing Israel and Syria is the Golan Heights. Syria wants a quick and full Israeli withdrawal and offers diplomatic relations in return. Israel wants a more drawn-out process and is not committed to full withdrawal. The two sides positions have crept closer, and Mr. Assad has begun to prepare his people for peace. Rhetoric about Israel in the official media has become less venomous. This month, Syria's foreign minister met with Jewish groups in Washington. Damascus billboards that once touted Mr. Assad's warrior virtues now hail "Assad, the hero of peace."

Syria's negotiating style differs from that of the PLO and Jordan, which both rushed to announce agreements in principle before all the details were worked

out. Damascus prefers to negotiate first, formalize second, and normalize last. Syria has also compiled a record of abid-

ing by agreements that it does sign.

Because of that style, any progress between Syria and Israel takes place behind the scenes. But Syria is quite willing to showcase its dialogue with the United States, particularly at the presidential level.

When Mr. Clinton met Mr. Assad in Geneva last January, the Syrian leader for the first time publicly spelled out what kind of normalization he would offer in exchange for a full Golan with-drawal. American diplomats failed to follow up that opening, but Warren Christopher got the message. He bas visited Syria five times since May, and although he encourages modest expectations, the Clinton administration would probably not he risking a presidential visit unless it foresaw some breakthrough - perhaps an announcement of talks between Israel's foreign minister. Shimon Peres, and his Syrian counterpart, Farouk Shara, or even between President Assad and Prime Minister Yitzhak Rabin.

Mr. Clinton also needs to hring up the subject of terrorism. Quite apart from the recent attacks in Israel by Hamas and new shelling over the border by Hezbollah, he must justify the anomaly of an American president visiting a country on Washington's list of terrorsponsoring states. An unequivocal statement by Mr. Assad condemning violence against civilians would be helpful, as would a promise to disarm and expel

violent pro-Iranian groups now operat-ing from Syrian and Lebanese territory. Mr. Assad, a wily survivor, now seems ready to bet his future on peace. Mr. Clinton must try to capitalize on this historic opportunity.

- THE NEW YORK TIMES.

# A Changed Middle East, With Israel in Fixed Borders

W small change since an American president flew into Damascus to nudge Syria's Hafez Assad toward making peace with Israel. Then as now, the motives and wisdom of the president's trip were questioned at home. Then as now. Mr. Assad was insisting that only a full return of the Israeli-occupied Golan Heights could bring peace.

The similarities between Bill Clinton's stopover in Damascus this Thursday and Richard Nixon's journey there in June 1974, as Watergate consumed him, are misleading, however. Mr. Clinton's trip is an excursion into a new Middle East that is worth the time and risk that the

president is taking. When Mr. Nixon went there, Damascus still styled itself as "the Hanoi of the Arab world" and boasted of its undying opposition to American and Israeli imperialism. The respectful welcome prepared for Mr. Clinton shows the enormous changes that have occurred in Arab and international polities in two decades.

It is on these changes, and not on the day's diplomatic harvest, that both the president and those who argue that he should not go to Damascus should focus. To argue about how much his visit contributes, or does not contribute, to what the dislocate with he will be seen to be seen to the seen page 11 he will be seen to be seen to the seen page 12 he will be seen page 12 he will be seen page 13 he will be seen page 14 he will be seen page 14 he will be seen page 15 he will be seen page 15 he will be seen page 16 he will the diplomats call the Middle East peace process and the search for a "comprehensive peace" misses the point of changes that have overtaken the diplomatic and political conceits that have prevailed

since Mr. Nixon's days in office. The important elements of an Arab-Israeli peace are already in place. Syria signed on to that reality in 1991 by going to war against Iraq in a coalition led by the United States and supported by Israel Iraq's principal Arab allies in the Gulf War, the Palestine Liberation Organization and Jordan, have each made their own peace with Israel.

Reality, not the promise of a "comprehensive peace," keeps Syria from going

to war with Israel today.

At no time since the 1967 war has Israel had less need to return the Golan Heights to achieve a state of peace with Syria. But at no time has a land-for-peace By Jim Hoagland

swap on the Golan been more likely or

more logical for both sides. That is because Prime Minister Yitzhak Rabin and Foreign Minister Shimon Peres are prepared to do something that previous Israeli leaders could not do thecause of Arab intransigence) or would not do (because of the ideology of Greater Israel): they will define and live within the borders of a modern Israel whose frontiers will be traced by treaties.

In achieving peace with Jordan, Syria and the Palestinians, Israel will give up more than land. Mr. Rabin and Mr. Peres also give up part of the future. They give up a legal limbo that bolds open the options of redrawing Israel's boundaries from time to time by military conquest. They accept the limits and existence of a

normal state in the world community.

The willingness of Mr. Rabin and Mr. Peres to settle on permanent borders now means that Mr. Assad should and perhaps will come to terms soon. If be does, Mr. Rabin still faces a tough fight in Israeli opinion about any deal on the Golan. The debate is essentially an ideological one about the nature of Israel, not about Mr. Assad's character or negotiating tactics.

Mr. Clinton's trip to witness the signing of a treaty that draws Israel's frontier with Jordan lends his support and authority to the new Israel that is taking form on the ground. The president pays appropriate tribute to the leaders who are creating that new state out of the dreams and war-weariness of their people.

They run buge risks. By finally drawing its borders sbort of the outer limits of the West Bank and Gaza and sealing those frontiers, Israel may be opening the way for a Palestinian state. The recent terror attacks mounted by the religious fanatics of Hamas show that the Israelis are not buying "comprehensive peace" hy letting President Yasser Arafat set bimself up in Jericho.

Mr. Rabin and Mr. Peres never fooled themselves about that. They know that for the fanatics creation of a Palestinian state is not "comprehensive" enough. For Hamas and Tehran, only the destruction of Israel as a Jewish state is comprehensive."

But Israel's present leaders are realists who have looked at the vast changes in the international environment - the collapse of the Soviet Union, the destruction of radical Arab nationalism, the sweeping social and demographic changes in Israel — and concluded that this is the moment to make Israel's frontiers a permanent part of the Middle East landscape.

Mr. Rabin and Mr. Peres understand that the passage of time and the weathering of the soul are essential tools of politics and diplomacy, as important as any "process" that diplomats create. For seeking to create a new, geographically defined and secure Israel, they are worthy recipients of the Nobel Peace Prize.

The Washington Post.

# To Move More Confidently Across the Bridge of Peace

By Abba Eban

HERZLIYYA, Israel — As foreign minister of Israel in 1968 I opened a high-level dialogue with Jordan which my colleagues and successors continued year hy year. It is natural that I should now watch the signature of the Jordanian-Israeli peace treaty with deep sansfaction. The "bridge of peace" spanning the River Jordan has taken the Middle East peace process beyoud the point of no return.

It may seem churlish to indicate clouds on so promising horizon. But the relations between the three sets of leaders involved should be more harmonious and confident than they are.

Israelis should read King Hussein's observations on the Palestinian problem with real-

ism. He has made it clear that he would not be signing a peace treaty with Israel this week if the PLO had not released him from responsibility for the Palestinian cause by signing the Declaration of

Principles on Sept. 13, 1993, on the White House lawn. Israeli leaders should avoid the impression that they regard the Palestinian sector of the negoriation with aversion and distaste. There is no Israeli interest in aggravating Jor-

danian-Palestinian tensions. Israeli statesmanship stands ture emerges, there will always

praise the Jordanian treaty and curse the Palestinian accord are living in a dream world.

Israeli, Jordanian and Palestinian leaders are tied together inextricably. Geography, history and mutual interest give them no escape. No Israeli interest is served by delaying the implementation of the Declaration of Principles.

The notion of "separation" expressed by Prime Minister Yitzhak Rabin is a rational and pragmatic response to the tragic Hamas atrocities. It is not a long-term answer. The future in the center of a triangular of the region lies in the devel-relationship. Whatever strucopment of integrative procedures, based on community ob-

There is no bright future for any of the three peoples if they live in isolation. This thought illustrates the urgency of more Palestinian effort to prevent further Hamas outrages. which have gravely weakened the regional conception.

Taking experience to beart, we Israelis have tried to set our nation on a road in which the opportunities outweigh the dangers. With Arab and Muslim states opening themselves one by one to Israeli contacts, the idea of a new Middle East is no longer an illusion.

The writer is a former deputy prime minister and foreign minister of Israel. This comment be three, not two parties in this ligations with an inteose was distributed by the Los Anequation. Political parties that commerce of ideas and projects geles Times Syndicate.

# A Different Contract

Earlier this month Alice Rivlin, director of the Office of Management and Budget, sent President Bill Clinton precisely the kind of memo that a budget director ought to be sending a president at this time of year. The president has to choose a course of action for the next two years, the remainder of his term, with regard to the deficit and the tax and spending policies that make it up. The memo outlined the choices; one of the several basic points it made is that it is

not possible to do nothing.

If the president opts for a standstill budget in the sense of proposing no major-changes in tax or spending policies, the deficit does not stand still. Primarily because of rising bealth care costs, it will begin inexorably to rise again. The only ways to keep it from doing so -let alone to reduce it further - are to increase taxes or cut spending.

Tax increases aren't ever popular, and so-called discretionary spending (the deet, including defense. that is subject to the annual appropriations process) bas already been much cut over the years. That leaves entitlement cuts as perhaps the likeliest alternative if the president wants to keep putting downward pressure on the deficit. Thus the memo — deftly put, as you would expect from the current budget director, but hardly anything new or all that startling. You have heard it all before.

Republicans have pounced on the options paper anyway; they say it proves, among other things, that the administration is two-faced on entitlements. For a month now, the administration and Democratic candidates have been trying to make a campaign issue of a Republican position paper called "Contract With

America" on grounds that by cutting tax-es while seeking to balance the budget it would force deep entitlement cuts. Now it turns out that all the while the administration has been discussing similar cuts, itself, the Republicans say. Gotcha. But this one is a false gotcha. It implies that the two parties are proposing similar policies - that in terms at least of fiscal responsibility they are on roughly similar ground. But in fact they are not. The Republicans don't begin by try-

ing to solve the present fiscal problem; they begin by making it many billions of dollars worse. Their tax cuts would greatly reduce future federal revenues and thereby widen the deficit even as they also propose a balanced budget amendment under which, unless threefifths of votes could be found in both houses, the deficit would bave to be closed. The combination would put enormous pressure on the spending side of the budget, much more than the Reselves be likely, except in the abstract, to support. This would set up a train wreck. It is precisely that train wreck which, for substantive reasons, the Rivlin memo undertakes to avoid.

The administration has been good on the budget; last year's budget bill is bringing the deficit down. The stronger options in the director's memo would reduce it further, adding to national sav-ings and the funds available for investment and future economic growth. As happened last year, they might also generate some funds to finance other presidential initiatives. That should be the president's contract with America. It is very different from the other one.

- THE WASHINGTON POST.

# Italy After Berlusconi: A Tale of Two Outcomes

By William Pfaff

worlds. It will be the worst of worlds. In Rome, you can hear both opinions about what will happen to Italy when Prime Minister Silvio Berlusconi is gone. There is broad expectation, bowever, that Mr. Berlusconi will indeed go. The optimists say that Italy

still has an opportunity to renew its political society. It possessed this first in the years from 1945 to 1948, but the Soviet Union and the United States, through the interposed Communist and Christian Democratic parties, imposed sion that lasted more than 40 years and corrupted Italian state and society. The optimists say that this time it can be different.

Those with a dark view of the future say that the neofascists one now should say ex-fascists, as the neofascist party has voted to reinvent itself — led by Gianfranco Fini will inherit Italy's government when Mr. Berlusconi is gone.

They say the ex-fascists of Mr. Fini are worse than the real Fascists of Benito Mussolini because Mussolini, for all that must be said against him, was an intelligent man (contrary to the caricatural view common outside Italy) crucially related to the political

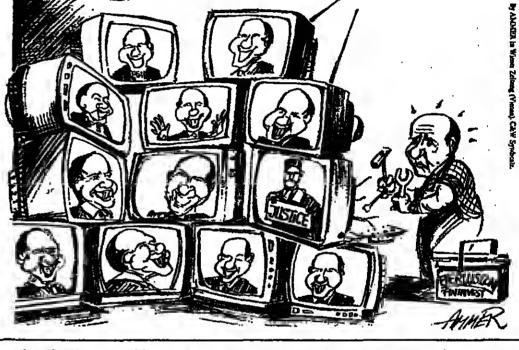
ROME — It will be the best of and bad a rational program, destroyed by the alliance with Hitler. The followers of Mr. Fini. they say, are neither intelligent nor proponents of a program,

other than to take power. Why will Mr. Berlusconi fall, or quit? The answer to that lies in his motive for entering oational politics in the first place, and in the cootradictions that have followed. Mr. Berlusconi became a can-

didate in order to protect himself and his business interests. He did so when the latter were threatened by the election of a reform government and be bad lost the former Socialist prime minister, now living in Tunisia (for medical reasons, he says) and refusing to be questioned by Italian judges.

Mr. Berlusconi, as national television and press baron, was the creation of Mr. Craxi and of the coalition Socialist-Christian Democratic governments led or influenced by Mr. Craxi. Those governments permitted Mr. Ber-lusconi to build an empire of private television stations, publications and publishing houses despite Italian laws meant to limit media conceotration.

He became one of Italy's business titans, but his success was



favor he enjoyed. His television empire was even awarded a bridgehead in Socialist-governed France in the late 1980s. France's first private television franchise — which collapsed, under Berlusconi management.

According to the former editor of the national newspaper Corriere della Sera, Piero Ottone, writing in Rome's La Repubblica, Mr. Berlusconi created Forza Italia, his political movement, and made himself a candidate for prime minister because he feared

that a government under leftist or centrist leadership would dismantle his media empire and that he himself might be prosecuted for corruption.

The latter has happened to many of Italy's entrepreneurs and industrial captains since the country's magistrates began their attack on politico-economic crime two years ago. Mr. Craxi himself said recently that "all" of Italy's great enterprises have been corrupted, unmistakably implying that Mr. Berlusconi's Fininvest is included.

According to Mr. Ottone. friends and associates of Mr. Berlusconi warned him that it would be extremely dangerous to peg his defense upon becoming the country's prime minister. However, Mr. Berlusconi is a gambler and is said to have believed that while he might increase his risks in public office, he would augment his power to defend himself.

He and his spokesmen say to-day that the judges are politically motivated when they attack him and his corporate record. The judges have been cautious since he entered the Palazzo Chigi, the prime minister's official residence. However, their investigations have continued.

Mr. Berlusconi has so far failed to resolve the conflict of interest between his corporate holdings, including ownership of private television channels, and his position as prime minister in charge

of state television. He is unwilling to sell his corporations. He has proposed a form of blind trust for them that has yet to satisfy Parliament and public.

He also has policy problems. He has not found a way to reduce the country's national debt without jeopardizing the prosperity that Italy bas enjoyed since 1992, when the lira was allowed to float. Italy has since bad an export boom with strong ecoactually declined - the result. mainly, of enduring social peace. Prime Minister Berlusconi, as

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candidate, promised tax cuts and a reduced deficit, and in office has attacked what everyone agrees is the principal cause of that deficit, a corrupt social insurance and pension system. However, he has done this without a convincing reduction in other government expenditures. The result has been a general strike that brought 3 million people into the streets on Oct. 14.

His government at the same time is riven by internal divisions. with the head of the regionalist Northern League, Umberto Bossi, as often as not opposing the gov-ernment to which his party belongs. This is not, Romans say, a situation that can go on for long, and the interesting question is what will come next. Mr. Fini would like to think that he will.

International Herald Tribune. C Los Angeles Times Syndicate.

# Other Comment

# The Korea Accord: Two Sides

The stakes were always high in the marathon negotiations between the United States and North Korea. They certainly went beyond the immediate concern of security with a resumption of international inspections of North Korea's nuclear installations. At their lowest point, in June, when the United States threatened to call for UN sanctions if North Korea did not agree to inspections, North Korea's response — that such a move would amount to a declaration of war made for an explosive situation indeed. The agreement finally reached in Ge-

neva bas a potential impact for peace far beyond the immediate concern of securing North Korean compliance with the Nuclear Nonproliferation Treaty.

Transcending [that] is the potential the agreement has for drawing North Korea out of its isolation and opening the way for reunification with South Korea. The agreement will see the revival of talks between North and South Korea on nuclear inspections designed to ensure the whole Korean Peninsula is free of nuclear weapons.

- The Sydney Morning Herald.

The so-called breakthrough made at the tortuous talks in Geneva came as a glaring case of giving much and taking little, for which liberal pushovers in the Western and free world have already earned fame, from the Munich agreement of 1938 to the Treaty of Paris for peace with North Vietnam in 1973.

The lopsided Geneva deal gave Pyongyang most of what it wants — exchange of liaison offices as a prelude to full diplomatic normalization with Washington, new reactors and fuel to be used in the interim. Washington gained little ex-cept for uncertain compliance with the Nuclear Nonproliferation Treaty.

- The Korea Herald (Seoul).



International Herald Tribune KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

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International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neuilly-sur-Seine, France. Tel.:(1) 46.37,93.00. Fax: Circ., 46.37,06.51; Adv., 46.37.52.12. Internet: IHT@eurokomile Eison in Asia. Michael Richardson, 5 Canterbury Rd., Singapore (S11, Tet. (65) 472-7768. Faz: (65) 274-2334

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Pre-U.S.: Michael Control, 850 Third Ave., New York, NY, 10(22, Tel. (212) 752-890. Faz: (212) 753-8785

U.K. Advertising Office: 63 Long Acre. London WC2, Tel. (071) 836-4802. Faz: (071) 240-2254.

S.A. an capital de 1,200,000 F. RCS Nanterre B 732021126. Commission Paritoire No. 61337

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# The Doom of Liberty in Hong Kong?

HONG KONG—When China takes over Hong Kong at midnight on June 30, 1997, its first official act will be to scrap our elected Legislative Council. This month Beijing announced the creation of a "temporary" legislature to pass Hong Kong's laws after the changeover.

This unelected body, with no fixed term of office, will undoubtedly rubber-stamp all laws that the Communist leadership wants. There has been shockingly little international outrage over China's flouting of the 1984 Chinese-British Joint Declaration, which indicated that Hong Kong would retain its capitalist economy and that the people would govern themselves in all matters except defense and foreign affairs.

The United States, as the standard-bearer of world democracy, and Britain, our colonial ruler, should stand up to the bullies from Beijing. One good start would be persuading the last governor of the territory, Chris Patten, to use his near dictatorial powers to enact strong institutions of democra-

cy and buman rights protection. Since the Tiananmen massa-cre in 1989, it has become apparent that China has plans very different from the ones Deng Xiaoping and Margaret Thatcher signed 10 years ago. Each day brings a chilling new sign of what the future may hold: a muzzled press, a corrupted legal system, a loss of

basic liberties and freedoms. Beijing also undermines our economic affairs. This month it reiterated that it would not allow construction of a much needed container terminal because one

By Martin C. M. Lee The writer is chairman of the Democratic Party of Hong Kong.

of the contractors was Jardine Matheson Holdings, a British company that had not toed Beijing's anti-democratic line. Chi-na has also used any pretext to insert itself into the planning of our oew \$16.5 billion airport.

As Mr. Deng's bealth deteriorates, the uncertainty over who will replace him as the paramount leader has paralyzed de-cision-making in China. None of the Chinese elite can afford to look soft when dealing with Western leaders or buman rights issues. In this power vacuum, Hong Kong provides the most convenient target for hard-line dogma. Thus dialogue on Hong

Kong has ground to a halt. China has done this in part to punish Governor Patten, who defied it by allowing an increase in the number of directly elected seats oo the Legislative Council and by lowering the voting age to 18 from 21. Beijing's uncompromising policy notwithstanding, there are many things that be must accomplish before the

transfer of sovereignty. Press freedom is under siege. with an increasing number of Hong Kong reporters being ar-rested in China. This summer a Chinese propaganda official threatened the owner of a new newspaper here for its critical coverage of China. The official, Huang Xinhua, declared that Hong Kong journalists should "be wise" and "act in line with the circumstances."
Mr. Patten could help by im-

mediately repealing the Draco-nian colonial laws authorizing press censorship. These laws are largely unused but are still on the books, and Chinese leaders are eager to use them to stifle our media after the transfer.

Our legal system is imperiled by China's threats to abolish our Bill of Rights and common law system. Mr. Patten must shore up the legal system by creating the Court of Final Appeal, as described in the Joint Declaration. This tribunal would be similar to the U.S. Supreme Court. Judges from the United States and other countries whose legal systems derive from Britain's would be invited to sit on the court as required.

Beijing's demonstrated lack of respect for human rights makes it imperative that Mr. Patten set up an independent Human Rights Commission, as has been strongly urged by Britain's House of Commons and numerous human rights groups. So far he has refused, saying that such a commission is unnecessary. Easy for him to say, as he will

not be in Hong Kong after 1997.

The people of Hong Kong desperately need these institutions to preserve our freedoms. If China can be persuaded to accept them, well and good. If not, Mr. Patten must go ahead and

create them, as he is empowered to do by British colonial law.

If Beijing wishes to scrap Hong Kong's free society and democratic institutions after 1997, it should at least be forced to do so in full view of the international community, and not through the silent complicity of the colonial government.

The New York Times.

# IN OUR PAGES: 100, 75 AND 50 YEARS AGO

### 1894: Chancellor Resigns BERLIN - The conflict in the

Prussian Cabinet bas ended in the defeat of Count Caprivi. The Chancellor to-day [Oci. 26] handed in his resignation to the Emper-or. [The Herald says in an editorial: Hitherto it was believed that Count Caprivi was the man who represented the personal policy of the Emperor and that he would never be abandoned by his Sovereign. To-day there remains only the triumph of the Conservative read reactionary - policy, and the fact that Count Caprivi is beaten.

1919: Revolutionary Plot

GENEVA - Documents found on agents of Lenin who have just been expelled from Switzerland prove that an international revo-lution had been prepared for November 7. The workers in all countries were to be called upon

to strike on behalf of revolutionary Russia and the suppression of the blockade. The revolutionary action was to be developed by the conversion of the strike movement into an armed revolt.

# 1944: Disaster for Japan

PACIFIC FLEET HEAD-QUARTERS — [From our New York edition:] Japan has been re-duced to a third-rate sea power and her empire defenses have been gravely impaired as a result of the disastrous naval defeat ad-ministered by the United States fighting places and the United States fighting planes and ships in the Philippine Sea and the central Philippine area. The victory, the most important naval achievement of the war, was secured at extremely low cost in personnel and ships. Again American seamanship and training demonstrated clear superiority over those of the enemy.

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# Race and Intelligence: Mrs. Maxwell Would Put It Best

New YORK — In Montclair, New Jersey, where I grew up in the 1950s and '60s, there was an elderly woman named Mildred Maxwell who would greet the periodie outbursts of segregationists and other racial provocateurs with the angry and scornful comment, "There isn't a hell hot enough for that man and his ideas."

Mrs. Maxwell comes to mind whenever I think (angrily and scornfully) about Charles Murray and his book "The Bell Curve," a scabrous piece of racial pornography masquerading as serious scholarship.

Mr. Murray fancies himself a social scienust, an odd choice of profession for someone who would have us believe that he was so sociologically ignorant as a teenager that he didn't recognize any racial implications when he and his friends burned a cross on a

hill in his hometown of Newton, Iowa.
In a New York Times Magazine article by Jason DeParle, Mr. Murray described the cross-burning as "dumb." But he insisted. "It never crossed our minds that this had any

By Bob Herbert

of respectability over the obscene and long discredited views of the world's most rahid racists. And so "The Bell Curve," written with Riehard Herrnstein, who died last month, promotes the view that blacks are

inherently inferior to whites.

It's an ugly stunt, Mr. Murray can protest all he wants, his book is just a genteel way of calling somebody a nigger.

The book shows that, on average, blacks score about 15 points lower than whites on

Most serious scholars know that the book's conclusions are bogus.

intelligence tests, a point that was widely known and has not been in dispute. Mr. Murray and I (and many, many others) differ on the reasons for the disparity.

larger significance."

Oh, no. Of course not.

Now, in middle age, Mr. Murray gets his that bas long been subjected to the most than the most th kicks hy thinking up ways to drape the cloak brutal, often murderous oppression; that has

had to live in the hideous physical conditions that are the hallmark of abject poverty; that has tried its best to survive with little or no prenatal care, and with inadequate health care and nutrition; that has been segregated and ghettoized in communities that were then redlined hy banks and insurance companies and otherwise shunned by business and industry: that has been systematically frozen out of the joh market; that has in large measure heen deliberately deprived of a reasonably decent education; that has been forced to cope with the humiliation of

being treated always as inferior, even hy

imbeciles — I would argue that these are factors that just might contribute to a cer-

tain amount of social pathology and to a

slippage in intelligence test scores.

Mr. Murray says "no." His book strongly suggests that the disparity is inherent, genetic, and that there is little to be done about it. Most serious scholars know that the con-elnsions drawn by Mr. Murray and Mr. Herrnstein from the data in "The Bell Curve" are bogus. The issue bas been stud-

been deprived of competent, sympathetic political representation; that has most often mental conditions account for most of the disparity when the test results of large groups are compared.

The last time I checked, both the Protestants and the Catholics in Northern Ireland were white. And yet the Catholics, with their legacy of discrimination, grade out about 15 points lower on IO tests.

There are many similar examples. Scholars are already marshaling the evidence needed to demolish "The Bell Curve" on scientific grounds. But be assured that when their labors are completed and their papers sub-mitted, they will not get nearly the attention that "The Bell Curve" has received.

A great deal of damage has been done. The conclusions so disingenuously trumpeted by Mr. Murray were just what millions of peo-ple wanted to hear. It was just the message needed to enable whites to distance themselves still further from any responsibility for the profound negative effect that white racism continues to have on all hlacks.

Mildred Maxwell is no longer with us. I wish she were. Just once I would like to hear ber comment on Mr. Murray and his book.

### ied ad nauseam and the overwhelming con-The New York Times.

### LETTERS TO THE EDITOR

# The street of the second

apple to the Hamas of the Parties article "The University of the Control of the Parties article "The Old Roots of Vichy Still Feed France and Europe re-Vichy Still Feed France and Europe (Opinion, Oct. 19). His claim that the French have undergone repeated discussion of the Vichy years that the French and the peated discussion of the Vichy years they experiently with the period of the Vichy years they have confronted that periods at the real of the longer an illustration that they have confronted that period is not. This was obvious at the trial of the Lyon militia chief Paul Touvier in April this year, when national newspaper coverage in France showed that the nation was as divided as ever.

LOUISE BERNSTEIN.

### **Deterring Terrorists**

Regarding "A U.S. Diplomatic Flurry: New Pressure on Terrorists Is

Urged" (Oct. 20) by Paul F. Horvitz; It is reassuring to learn that the United States is again becoming active on the terrorism issue by pressing state sponsors of international terrorism to cease and desist.

The U.S. State Department has inot fulfilled its commitment to achieve justice this year for the families of victims of the Pan Am 103 bombing over Lockerbie, Scotland, in which 270 people died. The department had promised to secure stronger sanctions in the UN Security Council against Libya to press the Gadhafi government to hand over for prosecution in Britain or the

Mail or fax to: International Herald Tribune,

181, avenue Charles-de-Gaulle, 92521 Neutity Cedex, France.

United States the two Libyan agents indicted in those countries in connection with the bombing.

and 100,000 sympathizers? The prime minister's political party has more than 2 million members.

nection with the bombing.

Aside from the issue of justice for the victims and their families, there is the issue of global deterrence. As we have seen in Tel Aviv, not all terrorist fanatics and their sponsors will be deterred by the threat of sure nunishment. But not a single one will be without it.

> HARRIS O. SCHOENBERG. New York.

# On a Malaysian Movement

Regarding "Sect's Sex Slaves? Malaysia Is Wary" (Oct. 11); The Malaysian government's

banning of the Al Argam movement was not politically motivated, despite the assertions of some of those quoted in the article. The Al Argam movement was

banned because of religious considerations, Al Argam bad deviated from the true teachings of Islam and was misguiding its members. It was also developing in isolation from the mainstream Malaysian sociery. In a multi-racial, multi-reli-gious and multi-cultural Malaysia,

such development is not in keeping with the aim of creating a truly united Malaysian society.

How can the banning be called political, or the leader of Al Arqam be described as a political threat to the prime minister, when Al Argam has only 10,000 full-time members

The Western media are quick to condemo fundamentalist Muslim groups in other Muslim countries. especially in the Middle East, as structive and even dangerous.

In the case of Al Argam, the Malaysian government is being criticized for an action that is in the interest of Malaysian society as a whole.

ABAS BIN SALLEH. Director-General, Information Services Malaysia. Kuala Lumpur.

# Taking Clinton's Measure

Regarding "Where Bush Dollied in '90, Climon Leaps Into Breach" (Oct. II) by Douglas Jehl:

Those who hail President Bill Clinton's swift deployment of forces to the Gulf as the long-awaited demonstration of his resolve inevitably accentuate this troubling aspect of his presidency. Or do we not take it for granted that any American president would have responded in this matter to Saddam Hussein's latest provocation? Specious comparisons between this ready-made deployment and the situation confronting President George Bush in 1990 are unconvincing, even shabby, given the incumbent's known opposition at the time to his predecessor's determination to repulse Saddam. "There is a general misapprehension in the Clinton White House that "process" is negligible and all that counts is the bottom line. But in foreign affairs, the various states keep their own books and, for some, if not many, the bottom line on Haiti will be the hectic and dilettantish prelude to the current occupation there. Given the complexity of the coalition against Iraq, the Haitian example does not augur well for the negotiations that lie ahead.

BARBARA FLECK Mannheim, Germany.

### What Clinton Promised

The current attitude of some congressional Democrats who would rather go it alone in November than bave campaign help from President Bill Clinton, puts a harsh and disfiguring light on their candidacies. A mere two years ago, following 12 years of Republican nongovernment, the United States elected a president because he had vowed to stand for change - change meaning a pro-active government, one that would act on the urgent deficit, crime and health care issues.

The Clinton candidacy never promised a popular windfall from attacking the status quo. Many of those who would take credit for real deficit reduction, improvement in the economy, passage of a crime bill, putting health care on the national agenda, astute Supreme Court appointments and foreign policy chal-

lenges met now seek election without giving credit to whom it is due. DONALD J. CARROLL. Chairman.

Democrats Abroad-Italy. Rome.

### Rose, Owen and Bosnia Regarding "More of This for Bosnia" (Letters, Oct. 18) from P. Desmond:

It is surely the case that Lieutenant General Sir Michael Rose, an able and far from witless soldier, embodies in his "shamelessly disguised thetoric" the adage that intelligence is the measure of one's ability to adapt to

the environment in which one finds

oneself. Lord David Owen, ambi-

tious and wily, uses his rhetoric to

press for that more permanent post he seeks at the New York headquarters of the United Nations, R. G. HART.

# Inside Great Men's Heads

Regarding "Of Green Teeth and Great Men" (Opinion, Oct. 12) by Edwin M. Yoder Jr.:

It is a mistake to equate "patho-graphy" with psychobiography, Mr. Yoder himself has tried in the past to throw light on George Washington's political motives and actions by examining his early experience. How else could one do so, and what is this if not psychobiography? ELIZABETH MARVICK.

Paris.

# Job Security Is Not a Perk If Marriage Is Your Career

By Anna Quindlen

that in the hours before Lady Diana Spencer was to become the Eighth Avenue, hanging out with a

group of prosututes. At dayhreak I intended to go home and watch the royal wedding. my companions to get some sleep.

### MEANWHILE

But before we parted they gave an bride. "She's got the richest john in the world," one of the women said.

There are those who say that the

This purely commercial view of day. And a new biography of her husband reflects an arrangement more like a family husiness transaction than a love affair.

Like so many other women, the 19-year-old Diana, unsure of wbo she was and what she cared for, decided to make her career that of wife. Today that can be a very, very iffy line of work, particularly with nothing else to fall back on.

argument imaginable for teaching don't really ever want to work. girls that they should always be able to take care of themselves.

This is palpable in the letters from And for them, it is. Once upon a time they went into the wife husiness, and now they have been laid off. often because what their husoff, often because what their hus-band wanted years ago is not what in July 1981, even taking into ac-

good fortune, to grow older amid the best that his salary could provide, in exchange for something once called homemaking. Instead they find themselves dusting off teaching credentials as old as their things sometimes turn out when a oldest child and trying to remake a life at middle age.

States have shown that after the one's own. split a woman's disposable income will plummet while that of her hushand rises. The princess will survive the money crunch. But who will she be after the divorce? He gets the friends, the country house.

even the country.

One of the cruclest parts of being an out-of-work wife is the loss of identity. One woman says that what finally did her in was the name, the

NEW YORK - It so happened "Mrs. John Smith" on another woman's stationery.

Take the case of Betty Broderick. Princess of Wales in 1981, I was serving a long prison sentence for working on a story on New York's the murders of her ex-husband and his second wife. Berty had seen her husband through professional school, skimped and saved in the early lean years, car-pooled the kids, cheered at soccer games.

She worked long and bard ni wifehood, and then ber husband left her. And she went berserk, incapable of building a new life because who she unforgettable valediction to the was, the job she had always counted

changes in the lives of women in the matrimony seemed exceedingly last 25 years mean that the life Betty harsh. But if published reports are to Broderick embraced has gone the be believed, the princess is nearly as way of the tuna casserole. But that cynical about her marriage now as ignores the truth: that statisties and the women working the West Side of trends and the ways of the world Manhattan were on her wedding rarely dissuade us from the notion that we can somehow beat the odds.

Some months ago Parade magazine ran a letter that one young man had written in 1991 about his dream woman: "I want to marry a woman of the '90s," he wrote. "The 1890s." He wanted a wife who would

"stay home, clean the house, wash dishes and clothes and do many other household tasks."

othing else to fall back on.

And what sometimes happens to

At the time, a young woman responded: "That's the kind of perthe women who pursue it is the best son I've always wanted to be . . . l And when I read her letter I wanted to pick up the phone, to warn her that men leave, that maybe some women who think that the story of day the boy who wanted a woman the century is that of their divorce. of the 1890s would opt for a 21st-

century fox instead. They plan to marry in March. I thought my acquaintances mon-

he wants today. count how many times they had traded sex for money with a man wearing a wedding ring. How long ago that seems.

The princess, once an emblem of romantic love, has now become a representative of how horribly woman hitches all her hopes to one man's star, an object lesson in the Studies of divorce in the United need for self-reliance and a life of

The New York Times,

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Let-ters should be brief and ore subject to editing. We cannot be responsible for the return of unsolicited ma-

# Lust, greed, envy, hate, love, joyeverything in life is there. And that's just Charlie Brown.

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27-10-94

# **HEALTH / SCIENCE**

# The Case Of a Man Who Defies Science

Still Growing at 28, His Body Lacks Estrogen Receptors

By Natalie Angier New York Times Service

EW YORK — He was a towering young fellow, nearly 6 feet 8 inches, the sort of beight that prompts strangers in elevators to ask, "Do you play basketball?" or "How's the weather up there?

But that wasn't the problem — too tall is better than too short in this culture, right? And, yes, his feet and hands were unusually big; his size 18 shoes were beginning to pinch. But that wasn't what brought him to the doctor, either.

No, it was his gait. His knock-knees were getting ever more knocked, the upper legs twisting inward so that his knees were too close together, his ankles too far apart, his feet splayed, his abnormal walk a growing embarrassment to him. So he consulted an orthopedic surgeon.

By the time his case had been reviewed in detail, his bones X-rayed, his blood sampled, his genes assayed and anatomized, he had overturned a long-standing medical paradigm, belied the endocrinology textbooks and defied scientific predic-

tions merely by being alive.

The young man, whose identity is being kept confidential by his doctors, has a genetic defect never seen before in a human, one that is supposed to he so devas-tating that he should not even be alive.

The cells of his body lack a component needed to allow them to respond to estrogen, a hormone once thought to be critical to life. He makes plenty of estrogen in his adrenal glands, his testes and elsewhere, as men normally do, but he lacks the receptor necessary to allow his body tissues to respond to the estrogen he generates.

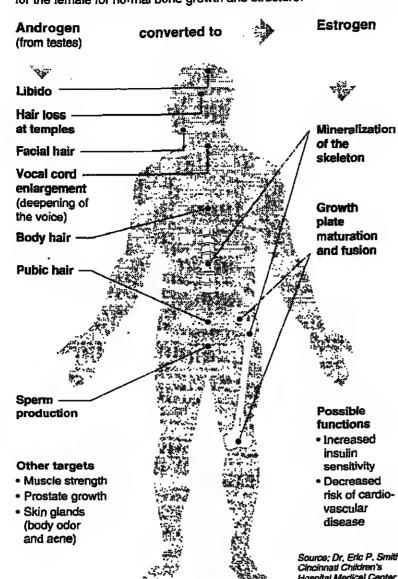
According to scientific presumption, a person without estrogen receptors should have died in the womb, or perhaps ended up with a grossly distorted central nervous system. Yet here he is, healthy in appearance and normal by most measurements, with a couple of outstanding exceptions.

At age 28, he, at 6 font 8 (more than 2 meters), is still growing. His epiphyses, the tips of the bones which are supposed to harden and fuse together at about 18 and thus spell an end to skeletal growth, remain soft and cartilaginous, as though he were a 15-year-old boy who is still upward—and outward—bound.

"He told me the other day that he just moved up to a size 19 shoe," said Dr. Eric P. Smith, a pediatric endocrinologist at the University of Cincinnati College of Medicine. Dr. Smith and collaborators from several institutions describe the paradigmsmashing case in The New England Jour-

# **How Hormones Sculpture a Male**

Estrogen, converted from androgen, is as important for the male as it is for the female for normal bone growth and structure.



Frank O'Connell/The New York Times

Source; Dr. Eric P. Smith/

Cincinnati Children's Haspital Medical Center

At the same time that the young man's bones are clongating, they are also becoming progressively weaker and more porous. As it turns out, be suffers from osteoporosis of a degree that might be expected, said Dr. Smith, "in an elderly, postmenopausal

The two symptoms together - lack of piphyseal closure and the degradanon of the bone structure — surprised all the re-searchers who took part in the study. The findings demonstrate that estrogen is as important to a man's bone strength and skeletal structure as it is to a woman's; in the past, doctors thought that male bormones, the androgens, controlled bone development in men.

HE symptoms also suggest that estrogen acts directly on bone cells, rather than through an indirect mechanism, as had been proposed.

The young man's bone cells, like all his other cells, lack the estrogen receptor and so are unable to benefit from the strengthening influence of the bormone coursing through his bloodstream.

without the estrogen signal, his skeleton is gradually demineralizing, the calcium dissolving away like chalk in water. The accepted idea that estrogen signal for shaping the masci forming its sexual identity.

Institute of Allergy and Infectious Dis-eases, Georgetown University and the Chiron Corp. said the new test will also

help doctors determine how effective

AIDS treatment is, and will be useful in

may prove possible to plan effective, indi-

and to rapidly determine the minimal effec-

tive doses of new drugs," said the institute's clinical director, Dr. Clifford Lane.

The test is described in the Journal of

vidualized treatment strategies for patients.

"By measuring changes in virus levels, it

evaluating experimental treatments.

means for preventing further decay remain unclear: estrogen replacement therapy cannot help a man whose cells are deaf to estrogen's call.

Beyond its relevance to medical understanding of bone metabolism, the case of the man without estrogen receptors highlights science's profound ignorance about the role of the sex steroids, the estrogens and the androgens, in dictating human physical or psychological growth. Although estrogen is commonly thought of as a female hormone and testosterone — the most famed of the androgens — as a male hormone, in fact both sexes produce considerable amounts of the other's hormones. In addition to manufacturing estrogen, men also turn some of their circulating androgens into estrogens, which then act on the body's tissues in various ways.

The man without estrogen receptors may lead to a radical reinterpretation of how the male and female hormones independently influence the body and brain. Not only does he challenge the notion that estrogen responsiveness is fundamental to life, he also appears to contradict a widely ed idea that estrogen is an essent signal for shaping the masculine hrain and

# Remember This: Stress and Memory

By Daniel Goleman New York Times Service

EW YORK — Do you remember where you went on your first date? Or the most terrifying scene of the last movie that really frightened you? And what you were doing when you heard the news that the space shuttle Challenger had blown up?

The fact that most people have detailed answers for such questions testifies to the power of emotion-arousing events to sear a lasting impression in memory.

Scientists believe they have now identified the simple but cunning method that makes emotional moments register with such potency: It is the very same alerting system that primes the body to react to life-threatening emergencies by fighting or

fleeing.
The "fight or flight" reaction has long been known to physiologists: The heart beats faster, the muscles are readied and the hody is primed in the most primitive of survival instincts. These and other distinctive reactions are triggered by the release into the bloodstream of the hormones adrenaline and noradrenaline.

The same two hormones, it now appears also prime the brain to take very special note in its memory banks of the circumstance that set off the flight-or-fight reaction. The discovery "suggests that the

hrain has two memory systems, one for ordinary information and one for emotionally charged information," said Dr. Larry Cahill, a researcher at the Center for the Neurobiology of Learning and Memory at the University of California at Irvine. Dr. Cahill and colleagues published the

findings in Nature. The emotional memory system may have evolved because it had great survival value, researchers say, insuring that animals would vividly remember the events and circumstances most threatening to

HE findings confirm in humans the relevance of 15 years of research on the neurochemistry of memory with laboratory rats by Dr. James L. McGaugh, director of the Irvine center and a co-author of the paper. His work with animals had implicated adrenaline and noradrenaline in emotional

arousal and memory.
"I think it's very exciting," Dr. Larry Squires, a research scientist specializing in memory at the medical school of the University of California at San Diego, said of the findings.

The experiment depended on use of a drug known to block the effects of adrenaline and noradrenaline and on seeing if it impaired emotion-laden memories in subjects told a horrifying story.

In the study volunteers watched a slid presentation with one of two narratives. In the neutral, rather boring, version a mother and her son go for a walk to visit his father at the hospital where he works; the story describes the bland details of what he saw on the way and while there.

But in the upsetting version, the boy is critically injured in a terrible accident on the way, and rushed to the hospital where he is treated for severe hleeding in the brain and a surgical team struggles to reat-

tach his severed feet. Before hearing one or another version of the story, half the volunteers received an injection of propanolol, a drug that nulli-fies the usual effects of adrenaline and noradrenaline by plugging up the receptor sites on the surface of cells that normally respond to the two hormones.

A week later, the volunteers were given a surprise memory test for details of the story. The volunteers who did not get the propanolol remembered more of the upset-ting details of the story than the neutral parts, showing that even minor emotional distress enhances memory — a result found in many previous studies.

The key finding was that those volunt teers who received the adrenaline-defeat ing drug were worse at recalling the upset-ting details of the story — but not the nentral details - than were those who had no injection.

# New Light on Astronomer's Legacy

By Barry James International Herald Tribune

ARIS - In the foreword to his monumental catalogue of the stars, the medieval astronomer Ulugh Beg asked posterity to "forgive and correct" his work. But using powerful computers, modern scientists have found little to fault in his dense trigonometrical calculations.

Ulugh Beg's homeland, the modern state of Uzbekistan, is celehrating the 600th anniversary of his birth as a symbol of its newly rediscovered national identity.

Under communism, emphasis on Ulugh Beg and other Mongol rulers was officially discouraged as nationalistic and anti-Soviet and little was published about them, according to Shurat Engamberdiev, head of the Astronomical Institute of the Uzbek

Academy of Sciences.

Three years after throwing off the Soviet system and gaining its independence, the zbek government is seeking to remind the world of its contribution to modern science. This week, it organized an international symposium and exhibition on the life and times of Ulugh Beg at Unesco headquarters in Paris. It is also setting up an International Institute of Central Asian Studies in Samar-kand to mark the anniversary.

Ulugh Beg followed generations of math-ematicians in central Asia, one of the great-

est of whom was the ninth-century Islamic scholar Muhammad ibn Musa Al Khwarizmi. He was known in the West as Al Gorismi, which yielded the word algorithm.

Al Khwarizmi also wrote a book ex-plaining Hindu arithmetic, which was called "Restoring and Balancing." The Arabie word for "restoring" — al jabr — is the root for the word algebra.

Ehgamberdiev's department contributes to a project called IRIS or International Research on the Interior of the Sun — a fitting subject, since another Uzbek scien-

tist, Al Biruni, is believed to be the first, in the 11th century, to have studied the solar

Every 20 days, scientists carrying 30kilogram (66-pound) backpacks climb to an observatory on a 2,300-meter (7,550-font) peak, 70 kilometers (43 miles) northeast of Tashkent, to observe the oscilla-tions of the sun. Along with the observatory at Tenerife in the Canary Is-lands, the Uzbek institute provides the bulk of the raw data for the project, coor-dinated by the University of Nice.

Buried under meters of snow in winter, the astronomers spend three weeks at a stretch at the observatory. Each of two scientific teams spends 150 days a year on the mountain peak, isolated from the outside world except for a radio-telephone link.

Ehgamberdiev said the project is observing the sun as a star to find out how other stars might be formed. Ulugh Beg could only have approved. "Religions disappear like the mist," he said. "Empires decay. But the work of scientists lasts for eternity."

I like he granden of the Monroel

Ulugh Beg, grandson of the Mongol conqueror Tamerlane, was governor of Samarkand, where he established an Islamic institute of higher learning. He then built the world's largest scientific instrument, a meridian arc with a 40-meter (130-foot) radius to measure star coordinates. Staffed like a modern observatory by astronomers. mathematicians, engineers and librarians, the vast instrument was used to create a catalogue of 1.018 stars, known as the New Astronomical Tables.

It was the first such venture in 1.700 years since the Greek astronomer Hipparchus drew up a catalogue, later revised by Ptolemy, with about 1,000 stars.

Istanbul, where they were discovered by a British scholar and published by Oxford University in 1648.

They created admiration in Europe, where they helped to compile the naviga-

tional charts on which explorers and colonizers depended.

nizers depended.

The catalogue was frequently reprinted, most recently in Washington in 1917. But Ulugh Beg's name disappeared into obscurity. Ulugh Beg built his meridian are 150 years before Tycho Brahe constructed the first real observatory in Europe in 1576 and almost two centuries before Galileo inventions of the teleparate of the teleparate in the salestone.

ed the telescope. The arc was a sextant or quadrant consisting of two parallel arcs of marble-faced brick, buried 11 meters underground and sweeping 30 meters into the sky. By taking measurements from each arc and averaging the result, Ulugh Beg was able to compensate for slight errors in the sighting position.

So accurate were the star tables that Ulugh Beg's calculation of the sidereal year differs by only eight seconds from the modern figure, established with the help of super-computers. The sidereal year is the time? in which the earth completes one revolution of its orbit around the sun as measured with respect to the fixed stars.

NE legend is that Ulugh Beg was condemned like Galileo for heretical beliefs, but Eheamberdiev said he believes this was anti-religious propaganda spread by the Commu-nists. It is unlikely, he said, because of the reverence that early Islam held for mathematics and astronomy. Knowledge of the skies had many practical applications, such as determining the start of Ramadan, siting cities with relation to Mecca and drawing up astrological predictions for the rulers.

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Ptolemy, with about 1,000 stars.

After Ulugh Beg's death, the meridian are fell into disuse and was forgotten for in a palace intrigue, the tables were taken to was rediscovered by Russian archaeologists in 1908. Ehgamberdiev said he would like to see the instrument restored, under the direction of astronomers, to find out exactly bow it worked.

# IN BRIEF

### **Hubble Makes a Glant Leap** In Measuring the Universe

WASHINGTON (Reuters) - Astronomers are closing in on one of the most elusive statistics ever - the age and size of the universe — with the discovery of the precise distance between Earth and galaxy M100, scientists said on Wednesday.

New methods of calculating space distances, by the refurbished Hubble Space Telescope, have established that M100, in the Virgo cluster of galaxies, is 51 million light-years away from the Milky Way.

Wendy Freedman, an astronomer at the Carnegie Institute in Washington, said that the measurement "is a critical milestone" in a systematic program to measure the scale, size and age of the universe.

# Test May Help Individualize

WASHINGTON (Reuters) - A new test can help determine the levels of HIV in a patient's bloodstream, helping doctors choose the best course of AIDS therapy, researchers said on Wednesday.

A team of researchers at the National

**Treatment for AIDS Patients** 

**Analysis of Vikings' Teeth** Supports Ice Age Theory

Infectious Diseases.

WASHINGTON (WP) - An analysis of tonth enamel from Vikings who lived in Greenland centuries ago supports the the-ory that their colonies on the huge island died out because of a major period of global cooling known as the Little Ice Age. Henry C. Fricke, a University of Michi-

gan graduate student in geology, and James R. O'Neill, his professor, reported the findings at a meeting of the Geological Society of America in Seattle.

Historians have long known that Vikings from Norway were living in Green-land at least as long ago as 1000 A.D., along with the indigenous Inuit people. But hy 1850 the villages of both groups had been abandoned. It has generally been thought that the habitations died out because the Earth's climate underwent a pronounced cooling that began around 1300 and ended about 1850. The planet has

### Honeybees Help to Spread A Pest-Killing Crop Virus

been warming ever since.

WASHINGTON (Reuters) - U.S. scientists say they have developed a new method of crop pest control, using boneybees to spread a pest-killing virus.

The bees pick up the virus from trays of line is nevertheless a wonder of nature, talc as they crawl out of their hives at the They attribute the dark green line, which is Department of Agriculture research service in Tifton, Georgia. As the bees huzz from flower to flower in search of pollen and nectar, the virus and powder rubs from their legs and attacks corn carworm larvae, the Agriculture Department spokesman said.

John Hamm, an entomologist, says the virus powder is harmless to bees.

# A Parting of Waters in the Pacific

By Walter Sullivan New York Times Service

EW YORK - Observations from space sbuttles and other vehicles have shown a remarkable and clearly visible line that marches for hundreds of miles straight across the Pacific Ocean as if the waters were being divided.

Scientists are not invoking a miracle to explain the strange phenomenon, but the from one to several miles wide, to an abundance of microscopic plants that thrive along the meeting line between cold, nutrient-rich water welling up from polar seas and warm equatorial currents. The explosion of life from this encounter feeds much of the ocean.

Westward-moving waves delineating this encounter have been traced across

more than 4,000 miles (6,400 kilometers) of the Pacific from the vicinity of the Galapagos Islands in the east to an area south of Hawaii.

On the surface, this produces a series of wave fronts, spaced about 600 miles apart. that move west 30 miles a day. This meeting of hot and cold water masses has been observed in whitecaps, narrow bands of rich biomass and sharp changes in water surface temperature.

The observations, described in Nature, showed enormous production of the microscopic sea creatures known as diatoms. They formed a narrow band of very dark green water, "a distinct line in the sea" visible for hundreds of miles.

It has long been known that such equatorial encounters generate abundant life, producing equatorial diatom deposits as much as three miles thick, but never before has such an eruption of marine life been so readily observed on the surface.

The diatom lines seem to be an ancient phenomenon. From cores of sediment exact tracted from the equatorial sea floor, scientists in the Ocean Drilling Program have found that from 15 million to 4.4 million years ago there were bursts of ocean productivity far greater than even the most striking instances of the current era.

Over the millennia the periods of high productivity, followed hy sudden mortalty, produced showers of diatom shells forming sharply defined layers and a "chalk line" on the sea floor.

As the Pacific floor drifted northwest, this chalk line, having been formed at the Equator, became buried in sediment, but drilling has reached it, confirming such motion over the past 150 million years. Although the chalk line originated at the Equator, it has been found so close to the volcanic islands of Japan that traces of Japanese cruptions are found with the

# **BOOKS**

MEASURE FOR MEA-SURE: A Musical History of Science

By Thomas Levenson, 351 pages, \$25. Simon & Schuster.

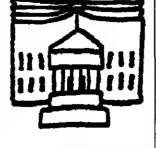
Reviewed by Stephen S. Hall

WHAT did Antonio Stradi-vari know that Isaac Newton didn't? That question is one of the worms turning at the heart of Thomas Levenson's "Measure for Measure," an idiosyncratic and thoroughly envery imaginative and appealing conceit, Levenson retells a familiar history from an unfamiliar angle — as a dialogue bestretching from ancient Greece to our digital present, where the craftsmen who build musical instruments have as much to say as the theorists who explain how they work, each firmly each revealing how changes in

best known paparazzi, is reading, "Brando: The Biography," by Peter Manso. 'For me he's the best actor of

e Richard Young, one of the

all time. Manso uncovers so many facets of Brando's genius with mastery and rhythm. He perfectly illustrates this huge gi-ant of a man wrestling with himself and those around him." (Margaret Kemp, IHT)



gaging history of science. In a music reflect changes in what we scientifically know and how we know it. "An instrument, a machine, contains within it." Levenson writes, "a kind of artween music and science chaeology of ideas: its design and construction reveal what its builders thought were important to try to do - what they

wanted to get at or produce." The story of Stradivari ("Stradivarius" in the Latinized form), who made breathtaking-

violins, illustrates a pivotal point in this argument. Levenson, the author of "Ice Time" and a producer of television documentaries about science, geous-sounding instruments. points ont that Stradivari lived nt roughly the same time as Cremona shop of Nicolo Amati what one persoo can discover richer Pythagorean cosmology;

Newtonian investigation presumably be understood if erally deconstructed these instruments and taken their measure. We know exactly how thin Stradivari made the backs of his instruments (thinner than' used, out of which wood he made its parts. We know that the sound of a cello is nothing more than a most pleasing exercise in acoustical physics, and we know everything there is to know about those physics. We know that Stradivari repeated his experiment many times, because he produced many gor-tween abstract mathematics

his own instruments. There are why can't anyone reproduce mony after the Dark Ages "rep-no outstanding technical secrets Stradivari's experiment? Why resented undiscovered territory, ly beautiful cellos as well as to Stradivari's methods, and in can't anyone else produce such as promising and mysterious as

the newly embraced spirit of beautiful instruments? Into that the interior of a newly discovinability, Levenson reads nothwhere anything in nature, from ing less than the crippling limithe solar system to a cello, can tations of mechanistic Newtonian physics. "The inherent taken apart - scholars have lit- unpredictability that permeates the task of huilding a first class cello means that the hunt for a law, for the list of rules for nances, the imperfections, imbuilding a Stradivari, cannot succeed," he says. "And as for most), what kind of varnish he the cello, so for most of nature." In similar fashion, Levenson

pauses to examine a number of which is why Bach's clavier was instruments (most musical, some not) through history and bit out of tune to smooth out explores what they say about our concept of nature: bow Pythagoras saw in the first primitive organ the connection beand real sound; how Gregorian chants and their simple mono-But, as Levenson notes, "the phonic melodies reflected the Newton and Johann Sebastian core principle of the new ex- more general retreat in the Mid-Bach, learned his trade in the perimental science was that dle Ages from the scientifically and by about 1760 was making any other can find again," so and how the discovery of har-

ered continent. Harmony ultimately brings

us to Bach, and a delicious paradox. "From the moment that harmony seemed a good idea." Levenson writes, "the only issue was where to put the dissoposed by the arithmetic of sound." That arithmetic demanded that when major thirds are in agreement, their octave will fail horridly out of tune,

the arithmetic dissonance inherent in those scales. With each step in this evolution from Pythagorean organs through Stradivari cello to hypercello, Levenson argues that instruments provide us with a firmer scientific grip on a smaller piece of territory.

Stephen S. Hall, whose most recent book is "Mapping the Next Millennium," wrote this for The Washington Post.

# BRIDGE

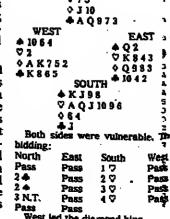
By Alan Truscott

MAREK Szymanowski and Marcin Lesniewski were involved in a crucial appeal on World Open Pairs title.

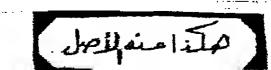
They had played East and West against a Swedish pair that was probably fangued. The first three bids were natural, using a four-card major style, and the two-spade bid by North was artificial: It was a relay asking well-tempered" - tuned just a South to describe his distribution, and three hearts promised a four-card spade suit.

> Unfortunately North could not remember what three hearts meant in his system, and after a great deal of thought bid three no-trump. South converted this to four hearts, and East-West summoned the tournament director. He ruled that South had gained information from North's hesitation, and barred the final bid of four hearts. The result was therefore recorded as three no-trump down one.

The Swedish player appealed this ruling, and a committee produced a Solomonic ruling. It decided that there was an evenmoney chance that South would the diagramed deal that had the have bid four hearts without potential to deprive them of the any hesitation, and that the players should receive the average of the score for making four hearts and the score for failing in three no-trump. NORTH (D)







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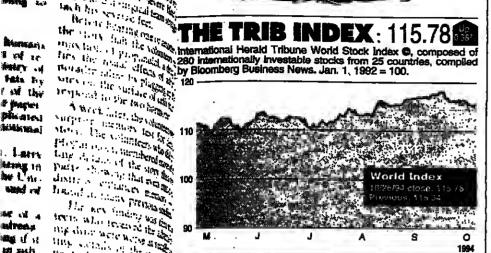
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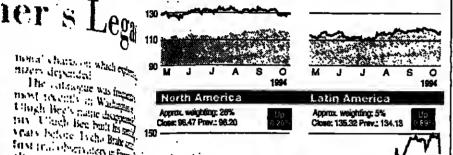












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the property of the property o	126.92	125,39	+1.22	Raw Maherlaks	138.73	135.63	+0.81
Finance	116.44	116.36	+0.07	Consumer Goods	104.49	104.16	+0.32
Services For more in Write to Tri	117.64	117,48	+0.14	Miscellaneous	124.22	123.43	+0.64

# **Prudential** To Face **Criminal** Charge

By Kurt Eichenwald

New York Times Service
NEW YORK — After more than a year of investigation, Federal prosecutors are expect-ed to file a criminal complaint Thursday against Prudential Securities, alleging that the brokerage bouse engaged in a large-scale fraud in its sale of limited partnerships during the 1980s, people with knowledge of the inquiry said.

While bttle seems to stand in the way of bringing the com-plaint, people involved in the situation said that unanticipated events could create last-minute snags delaying the filing in Federal District Court in Manbattan. Still, these sources said that, as of Wednesday, there

appeared to be no hitches. Under an agreement reached this month, the complaint will not be a formal indictment handed up by a grand jury for trial. Instead, the government has agreed to defer prosecution for an expected year or more, essentially placing Prodential under something akin to volun-

tary probation.

If the firm is found to have violated the law before the period ends, the prosecutors could bring an indictment with the same charges as the criminal complaint

Along with the criminal complaint, the government will file a statement from Prudential, which acknowledges wrongdoing at the firm in its sale of limited partnerships.

Spokesmen for Prudential and the prosecutors declined to

Last year, Prudential settled civil fraud charges with federal and state securities regulators, agreeing to compensate the defrauded investors. The scandal's cost to the company, in-Cluding legal, fees, is now in excess of \$15 billion.

# France Readies State Tobacco Company for Sale Government Seeks Price For Maker of Gauloises

PARIS - France took the first step on Wednesday toward privatizing the 300-year-old state tobacco company, a move as politically symbolic as the decision to sell part of its stake in the automaker Renault.

Finance Minister Edmond Alphandery said be had opened a competition for banks to advise on the value and sale price of Societé d'Exploitation Industrielle des Tabacs & des Allu-mettes, or SEITA. The company owns all France's cigarette factories, which make the pungent Gauloises and Gitanes

brands, and controls the distribution of all other brands. The cigarettes, packed with black tobacco, have been as much a part of the French national identity as the baguette or

the bottle of red wine. SEITA was founded by Louis XIV's finance minister, Jean-Baptiste Colbert, in the second half of the 17th century. The company developed the Caporal brand for the French army

from the cheapest tobacco available. Financial analysts valued the company at between 7 billion and 8 billion francs (\$1.37 billion to \$1.57 billion).

Mr. Alphandéry declined to specify exactly when shares in the tobacco company would be sold. "I am only opening the selection procedure for the adviser banks," be said. "I am not announcing the privatization today."

An industry source said SEITA could be sold in 1995, before the presidential elections in April and May.

Mr. Alphandery also indicated the government intended to press ahead with its ambitious privatization plan despite the tumbling stock market. He repeated his goal of quickly selling the insurance company Assurances Generales de France.

"Personally, I would like AGF to be privatized as soon as possible — as soon as market conditions allow," he said.

Mr. Alphandery said the process of choosing banks for the sale of SEITA would not change the timetable for selling AGF. Antoine Jeancourt-Galignani, the chairman of AGF. said this month that be expected the sale to go forward in January or February.
The government sold 50.24 percent of the largest insurance

company in France, Union des Assurances de Paris, this year. That sale met with strong demand and raised about 19 billion

Mr. Alphandery said the partial sale of Renault also was going well and that institutional investors had largely oversubscribed their tranche. He said it was too early to give a firm indication of bow the marketing to private investors was going.

The sale of Renault was controversial, sparking fears in France that the privatization would jeopardize jobs. The

French government, which owned 79 percent of Renault, See FRANCE, Page 13

# Ford Rides Recovery And Doubles Its Profit

By Lawrence Malkin

International Herald Tribune
NEW YORK - Riding the worldwide recovery, Ford Mo-tor Co. reported Wednesday that its profit in the third quar-ter more than doubled, to \$1.12 billion, and the carmaker expects the good times to continue rolling in America and Eu-

Although the third quarter fell short of the record of \$1.71 billion for the previous quarter, the figure was surprisingly strong for a quarter traditionally plagued by slow sales. It was bolstered not only by good U.S. business in minivans and pickup trucks but a turnaround in Europe from loss to profit.

Chairman Alexander Trotman said the present U.S. economic cycle had "quite a bit of strength left," and Ford's chief financial officer said that unless U.S. interest rates rose dramatically, the recovery could last three to five years more. Moreover, said Mr. Trotman, the European recovery was just getmost countries.

cents last year. Ford stock was down 12.5 cents at \$29.125. Detroit's Big Three bave together reported third-quarter profits of \$2.3 billion, triple last year's

For the investor, the news had a wider significance, said Vivian Lewis, editor of Global Investing, a newsletter that specializes in international stocks. "Well-run multinationals in

any country will profit bandsomely from the worldwide up-swing, and when the dollar turns around, European bluechip companies that earn greenbacks from their American operations will do very well indeed," she said.

Having spent almost a decade cutting costs and improving quality as the first of the Big Three to reform, Ford was bestpositioned to capitalize on the auto industry's classic econoting started "and we expect to mies of scale when sales rose, current cyclical upturn,

pened. Worldwide revenue in Wall Street analysts were the third quarter came to \$30.6 uniformly impressed by Ford's billion, up 25 percent from a profit of \$1.04 a share, more year earlier, and sales of cars than double the figure of 40 and trucks rose from 1.3 million 10 1.5 million units.

U.S. automotive operations earned a record \$578 million, up from \$333 million, and those outside the United States made \$23 million, reversing a \$261 million loss in the third quarter of 1993.

Profit was \$25 million in Europe alone, where Ford sepa-rates out the accounts of its Jaguar subsidiary, which is recovering but still posting a

A year earlier, Ford of Europe had a loss of \$217 million and Jaguar recorded a loss of \$108 million, \$65 million of which was for write-offs and layoffs. This year, Jaguar cut its loss to \$53 million despite startup costs for the redesigned XJ6 sedan, which Ford hopes will pull its luxury British acquisi-tion out of the red during the

# Boeing's Profit Falls, Its Stock Rises

SEATTLE - Boeing Co. said Wednesday its anticipated. third-quarter net income fell 2 percent. The results exceeded analysts' expectations despite refor aircraft from both Saudi Arabia and China,

world's major airlines. Boeing posted a profit of \$185 million, com- orders back.

pared with \$189 million a year earlier. Sales fell to \$5.1 billion from \$5.2 billion. Boeing shares rose 12.50 cents to \$43.25.

ued to decline mostly because of fewer commer-erament officials. cial airplane sales and, to a lesser degree, higher

debt expenses and lower investment income. The decline was partially offset by the compa- year, ending several years of decline. ny's ability to lower its federal income tax rate to He said the company expects 1994 sales to be 24.7 percent in the first nine months of this year around \$21.5 billion. 15 percent below last

might be further away than Boeing earlier

cent delays in airplane orders from some of the among others, but the slow recovery of the airline industry and the world economy has held those

Saudi Arabia's proposed order for about 60 jetliners has been delayed for about five months, while Chinese government officials said Wednesday that their airlines are losing money and any The company said sales and earnings contin- new plane purchases must be approved by gov-

Mr. Shrontz said be expected the U.S. airline industry as a whole to record a net profit this

from 31.6 percent in the year-earlier period. Its year's. He also said sales were expected to be at third-quarter tax rate was even lower, st 21 "relatively low levels" throughout 1995. Gary Reich of Prudential Securities said the

Frank Shrontz, the company's chairman, con-report was "very good because of higher airplane timued to paint a bright picture for the airline deliveries, a lower tax rate and lower research industry and for Boeing, although its recovery and development expenses."

# MARIN AND DEFENDE REP INTERNATIONAL MANAGER

# we assess which relation to blanch Cashing In on Generation X

By Glenn Rifkin New York Times Service

was recting or on he River EW YORK - When Houston to see the in the settlement with Effler & Partners, an advertising agency with \$213 million in billdure noned at one and Ex ings, wants to know what's on the mind of Generation X, it turns to Jane Rinzler, its youth marketing director who, at 26, is a living, breathing database on the likes and dislikes of Americans in their 20s.

"Gen-X'ers don't have mortgages, spouses or children to send to college," she said. "They spent \$95 billion in 1992, which is a significant market. It's time they started building brand loyalty, but marketers tend to be afraid of Xers because you can't market for

Bactest in with the same them like you can for the baby boomers." "Boomers watched men walk on the moon; Generation X watched the Challenger blow up. There was a general lack of stability." The message for clients, she said, is to d'make a promise and stick to it."

Most agencies think they need a similar production to the same of pulse-taker for this particular generation. Many use outside marketing consultants, but in Ms. Rinzler, Houston Effler thinks it has i found the liaison it needs.

3. Ms. Rinzler spends more than 70 hours a i week crisscrossing the country, haunting d clubs, attending concerts, cruising shopping malls and visiting campuses and trendy clothing stores - talking, listening and observing both teenagers and her peers. Her mission: to find the nuggets of truth that sway teenagers or members of Generation X to buy or think a

For a recent Converse print campaign aimed at teenage girls, Ms. Rinzler's research

30-day 1.6334 1.4941 1.2522

suggested that girls liked the idea of wearing a man's shoe but that a low-key sell was necessary. The resulting ads featured a young woman wearing the Jack Purcell canvas sneakers and scoffing at an advertisement for women's underwear.

"She has the rare mix of somebody who can walk the walk and talk the talk of the kids." said Mary Obana, director of advertising at Converse When Houston Effler was pitching the

Massachusetts Department of Public Health for a \$14 million anti-smoking campaign aimed at young people, Ms. Rinzler talked to students in high schools and on campuses, searching for the emotional spark that could

ignite the campaign.
"I kept bearing these young people saying how badly they felt that their smoking would influence their younger brothers and sisters," Ms. Rinzler recalled. Armed with that nugget, Houston Effler created a series of anti-smoking ads that won them the account.

Doug Houston, the agency's chairman, said it had recruited Ms. Rinzler from FCB/Leber Katz Partners when it landed the Converse

At 16, while a student at the Horace Mann School in the Bronx, Ms. Rinzler decided to write a book about teenagers. She was tired of the so-called experts, usually in their 40s, who she felt did not have a clue and were not even asking the right questions.

She landed a contract with a small publish-

er and set to work, sending questionnaires to bundreds of teenagers across the country, seeking their real feelings. The book, "Teens Speak Out," led, while she was still in high school, to consulting jobs.

**Eurocurrency Deposits** 

**CURRENCY & INTEREST RATES** 

# Talent Agency and 'Baby Bells' Plot a Media Link

By Bernard Weinraub

New York Times Service
LOS ANGELES — The Creative Artists Agency and three regional Bell companies are expected as early as next week to form a venture that would offer video entertainment programming for telephone customers on the East and West coasts, of the United States, movie-industry executives say.

The venture would involve Bell Atlantic Corp., Nynex Corp. and Pacific Telesis Group Inc., which have hired Michael Ovitz, the most powerful talent agent in Hollywood, to organize an enterprise that could provide movies and programming for as many as 46 million businesses and bomes.

to work through the weekend to com- wireless telephone services. plete the deal.

call up interactive and entertainment

On Tuesday, Sprint Corp., America's venture, in which the Creative Artists third-largest long-distance carrier, and three of the country's biggest cable television companies said they would jointly upgrade their existing networks, which sion rules will require any Bell company

three telephone companies are planning million homes, to offer both wired and rate from its telephone services organi-

People involved in the negotiations The planned collaboration would be said Tuesday that the entertainment said the phone companies and the agenthe latest and biggest effort by the Baby programming service, which would op-Bells, or regional telephone companies, crate by phone and be viewed on televi-Bells, or regional telephone companies, crate by phone and be viewed on televiwith their ample cash reserves to make sion screens, is to start on a small scale programs and services - including competitive gains against cable systems on the East Coast late next year and movies, video on demand, home shop-

> put up at least \$500 million to start the nological skills crucial in expanding the venture, in which the Creative Artists venture. Creative Artists Agency is to

Representatives of the agency and the serve neighborhoods with a total of 30 to set up a programming company sepazation in providing video this way.

Under Mr. Ovitz's plan, negotiators by using phone lines running into homes rapidly accelerate on both coasts in ping, games, conventional television and allowing millions of subscribers to 1996. The three phone companies would other company would provide the tech-

> advise both companies.
>
> What makes the deal unusual is that Federal Communications Commis- Mr. Ovitz and his agency are playing a

See MEDIA, Page 13

# GE Faces Another Threat to Its Reputation in Antitrust Case

By Richard Ringer New York Times Service

NEW YORK - General aging to GE's reputation came cutting tools. on stage Wednesday in federal

diamonds business by bidding

Yen

Electric Co. bas finally put its AG, the Swiss affiliate of De Kidder, Peabody & Co. fiasco Beers Consolidated Mines Ltd. behind it with the decision to control 90 percent of the \$1 sell the troubled securities firm billion market for synthetic diato PaineWebber Inc. But a monds like those used on oil-rig problem potentially more dam- drill bits and precision factory-

What prompted the govern-ment's attention were accusa-The Justice Department will tions from a former GE execubegin making its case that GE, tive who once said GE and De long considered one of Ameri- Beers had fixed prices in 1991 ca's best-managed and most and 1992 when a worldwide reprofitable companies, tried to cession should have kept prices increase profit in its industrial down.

diamonds business by bidding The executive, Edward J. Rus-

# Lehman Fires Stock Analyst Garzarelli

Ms. Garzarelli, 47, a 10-

"seven-figure salary," and her team of analysts required expensive computers, the official said.

spokesman said Ms. Garzarelli had "left by mutual (Bloomberg, Reuters)

up prices in concert with its chief competitor.

It and De Beers Centenary

sell, former chief of the GE supersonal knowledge of any personal knowledge of any other illegal conduct by GE the diamonds, made the accusa-

him for poor performance. Mr. Russell contended be had been dismissed for blowing the whistle on the price-fixing scheme, but later recanted, saying in an affidavit that "during my entire employment at GE, I edge of any antitrust wrongdo-ing." He added: "I never had For GE, the trial puts under a ing." He added: "I never had

**ROMVLVS** 

tions after GE said it dismissed

Both GE and the government have a lot riding on their handling of this case. For the Justice Department, it is the first antitrust case to go to trial in about two decades, and a victory would be an important symbol of the aggressive leadership of never had any personal knowl- Anne K. Bingaman, the assistant

microscope the intensely competitive company's business practices. If GE is found guilty of criminal conduct, it would be

a very visible black eye. The case "goes to the beart of how they do business," said Dan K. Webb, a former U.S. attorney who is defending the company. GE has denied any wrongdoing. While it announced price increases for diamonds during

Maîtres Artisans d'Horlogerie

See GE, Page 13

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# Compiled by Our Staff From Dispatches

NEW YORK - Lehman Brothers Holdings Inc. fired the stock strategist Elaine Garzarelli, best known for predicting the 1987 stock market collspse, a company official said Wednesday.

year veteran of the firm, was dismissed because she and the unit she led, called sector analysis, were too expensive, the official said. Ms. Garzarelli earned a

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**Dow Jones Averages** 

**EUROPEAN FUTURES** 

Compiled by Our Staff From Dispatches NEW YORK - The stock market was weaker Wednesday as strong earnings from a handful of companies were unable to ceeded analysts' expectations. offset concern about rising in-

terest rates. The Dow Jones industrial average finished down just 2.36

### U.S. Stocks

points, at 3,848.23, while de-

clining issues outpaced advancing ones hy a 6-to-5 ratio on the New York Stock Exchange.

The price of the benchmark 30-year Treasury hond slipped 6/32 point, to 93 21/32, taking the yield up to 8.06 percent

from 8.04 percent Tuesday.

Bond yields have been driven up by concern that U.S. economic growth has outstripped the Federal Reserve Board's efforts to curh inflation, which erodes the value of fixed-income securities. Expectations that the Fed is expected to raise interest rates again soon are

keeping bond traders nervous. market hostage despite these spectacular earnings," said Mary C. Farrell, market strategist at

PaineWehber. Ford, Procter & Gamble and Sara Lee were among the companies reporting earnings Wednesday that exThe Dow

sue on the Big Board was Sprint, which fell I to 324 a day after announcing a venture with three major cable television operators to develop telephone service for local markets.

Marion Merrell Dow rose 11/8 to 25%; the drug company's 12 percent drop in third-quarter earnings was not as severe as analysts expected.

# France's Offer of Help **Buoys Fragile Dollar**

mberg Business News NEW YORK - The dollar steadied just above its post-World War II low against the yen Wednesday after Finance Minister Edmond Alphandery said France was ready to help the United States support the dollar if necessary.

The comments countered speculation that European cen-

### Foreign Exchange

tral banks were reluctant to spend more money supporting the U.S. currency after a costly and unsuccessful attempt to help it in June.

The dollar closed Wednesday at 1.4911 Deutsche marks, down from 1.4967 DM in New York on Tuesday. It reached a two-year low of 1.4860 DM on

It also was quoted at 96.83 yen, up from a postwar low of 96.42 yen set Tuesday and expected rate in September.

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The most actively traded is-

Continental Airlines' B shares plunged 2% to 15 after its chief executive, Robert Ferguson, resigned. The airline posted a small profit in the third quarter, reversing a loss in the year-earlier period, hut indicated it faced a difficult fourth quarter.

Teléfonos de México continued to suffer from poor earnings reported Tuesday. The phone company's American depositary receipts fell 1 to 56%. U.S. Surgical dropped 2% to Higher rates "are holding the 23% after reports suggested the company may not be a takeover target as had been rumored. (Bloomberg, AP)

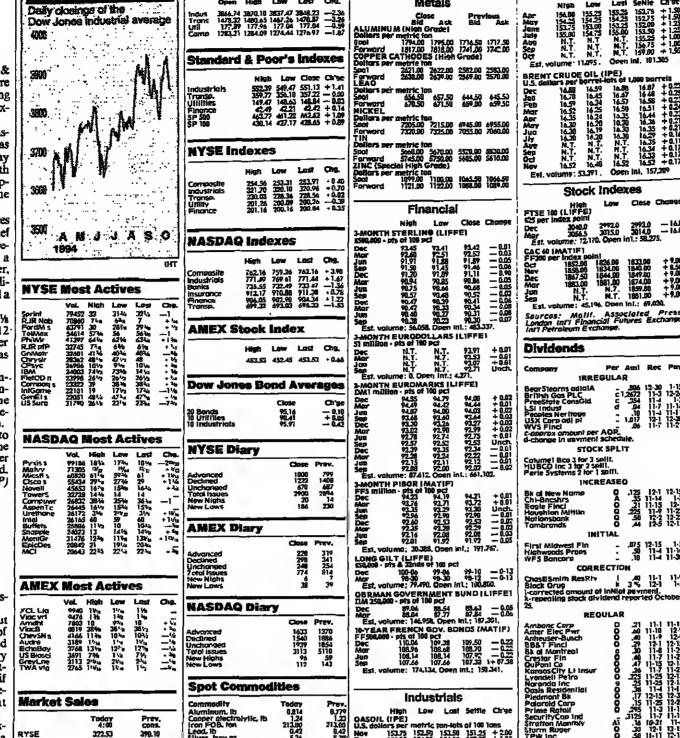
# steady from its close on Tues-

day in New York. People are nervous about intervention" in the wake of Mr. Alphandery's remarks and statements from U.S. Treasury officials last week that the Unit-ed States would buy dollars if necessary, said Amy Smith, senior currency strategist at IDEA, a consulting firm.

But she said she did not expect central hanks to mount a dollar rescue unless the currency tumbled to 1.45 DM or lower. In the meantime, traders said the dollar would have probably plummeted further in the ab-

sence of any fears of interven-Signs growth helped the dollar a bit, dealers said. The currency firmed after the Commerce Department said durable-goods orders rose at a smaller-than-

Against other currencies, the dollar was quoted at 1.2420 Swiss francs, down from 1.2492 francs, and at 5.1035 French francs, down from 5.1225 francs. The pound rose to \$1.6380 from \$1.6360.



# Speculative Buying Drives Metals to 4-Year High

LONDON — Investment funds poured money into metals Wednesday, taking copper and aluminum prices to four-year highs amid expectations for a rehounding world economy to increase demand for raw materials.

Metals were seen as a haven, with the dollar reaching historic lows and bond markets afraid of inflation.

Aluminum on the London Metal Exchange traded above \$1,800 per metric ton for the first time in four years on prospects

for buoyant construction-industry de-

Aluminum demand is predicted to grow between 6 percent and 8 percent. Aluminum prices also got a lift after a European industry source said output was likely to remain limited.

Copper also traded at a four-year high of \$2,652 per ton. Copper, the staple of

Among precious metals, palladium, economists said.

which is used by the car industry to make catalytic converters, ran up to \$158.25 per ounce, its highest since 1989.

The metals boom also has gathered mo-mentum on trade and industry buying. The price of copper has risen 64 percent in the past year. Aluminum prices are up 76 percent lead up 84 percent and nickel up 82 percent.

But softer crude oil, corn and soybean prices will ease any inflationary impact.

# U.S./AT THE CLOSE

# **SEC Hot Line for Bounty Hunters**

WASHINGTON (Bloomberg) — The Securities and Exchange Commission launched a toll-free number Wednesday that will provide information about the commission as well as make it easier for callers to provide tips to the SEC's insider trading 'bounty" program.

The program, which has existed for three or four years, involved a bounty of 10 percent of a penalty payment if an informer's tip leads to an enforcement action.

# Cost Cuts Help DuPont Profit Rise

WILMINGTON, Delaware (Bloomberg) - DuPont Co. said Wednesday its third-quarter operating profit rose \$6 percent, to \$650 million, reflecting cost cuts and growth in the company's globai markets.

Revenue rose 6.6 percent, to \$9.8 billion.

In the year-earlier quarter, DuPont took a restructuring charge of \$1.3 hillion, and recorded a gain of \$265 million from tax-lay changes. These items resulted in a loss of \$680 million.

# Procter & Gamble Income Rises 18%

CINCINNATI (AP) - Procter & Gamble Co. said Wednesday its first-quarter net income jumped 18 percent, to \$792 million, boosted by higher sales and cost-control efforts.

The company that its worldwide sales had risen 8 percent, to \$8.16 billion, during the quarter.

# Busch Profit Rises on Premium Beer

ST. LOUIS, Missouri (Bloomberg) - Anheuser-Busch Cos. said Wednesday that third-quarter profit rose 6 percent from its operating profit a year earlier as its ice beers won a greater share of

the premium beer market.

The world's largest brewer said it earned \$329 million, up from operations of \$311 million a year ago. In 1993, a pretax restructuring charge of \$565 million and a \$33 million charge for increased deferred tax liability gave the company a loss of \$44 million.

# Tenneco Posts Better Quarterly Net

HOUSTON (Bloomberg) — Tenneco Inc. said Wednesday it posted third-quarter earnings of \$151 million, up 36 percent from the same period a year ago. The company also said its automotive unit agreed to acquire Heinrich Gillet GmhH & Holding Co., a leading German maker of exhaust systems and components, for \$113 million.

Revenue rose 5 percent to \$3.29 hillion.

Tenneco said it would combine Gillet with its Walker Manufacturing Co., the world's largest producer of automotive exhaust systems and components.

# Cost Cuts Buoy United Technologies

HARTFORD, Connecticut (AP) — United Technologies Corp. said Wednesday its earnings jumped 24 percent, to \$194 million, in the third quarter as the aerospace conglomerate continued to cut costs.

Sales rose 2 percent, to \$5.25 billion. Revenue from UTC's commercial units, including Otis Elevator, Carrier air conditioning systems and UT Automotive, rose 11 percent.

### Garlic Price Leaves a Sour Taste

WASHINGTON (Reuters) - The United States declared itself the victim of a pungent Chinese trade menace Wednesday, acousing Beijing of dumping millions of pounds of garlic on the U.S.

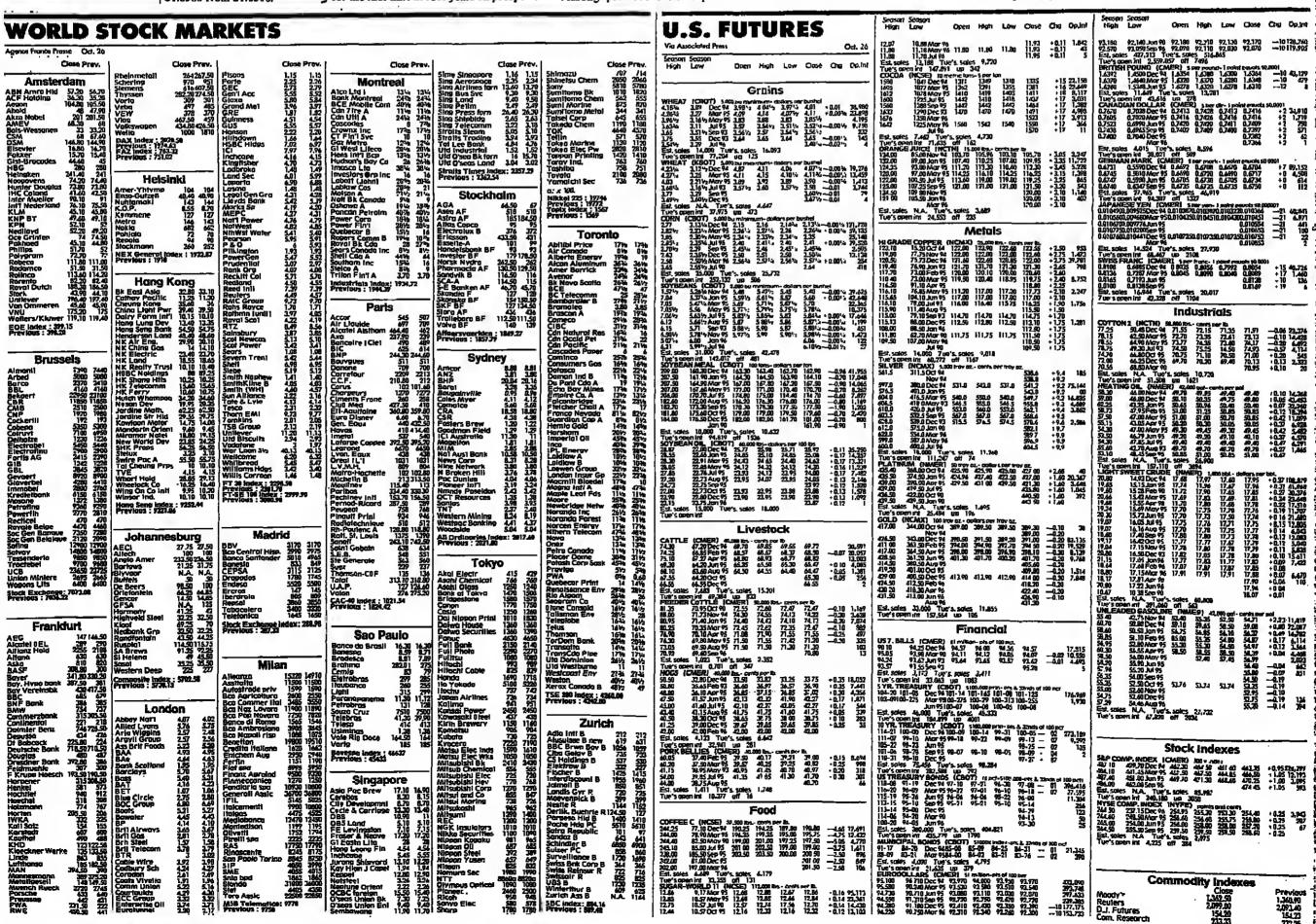
The U.S. International Trade Commission said China was inflicting harm on domestic garlic growers by selling garlic at less than fair value.

### For the Kecord

Cuba announced a new system of deregulated prices for sales of consumer goods as part of its cautious process of economic.

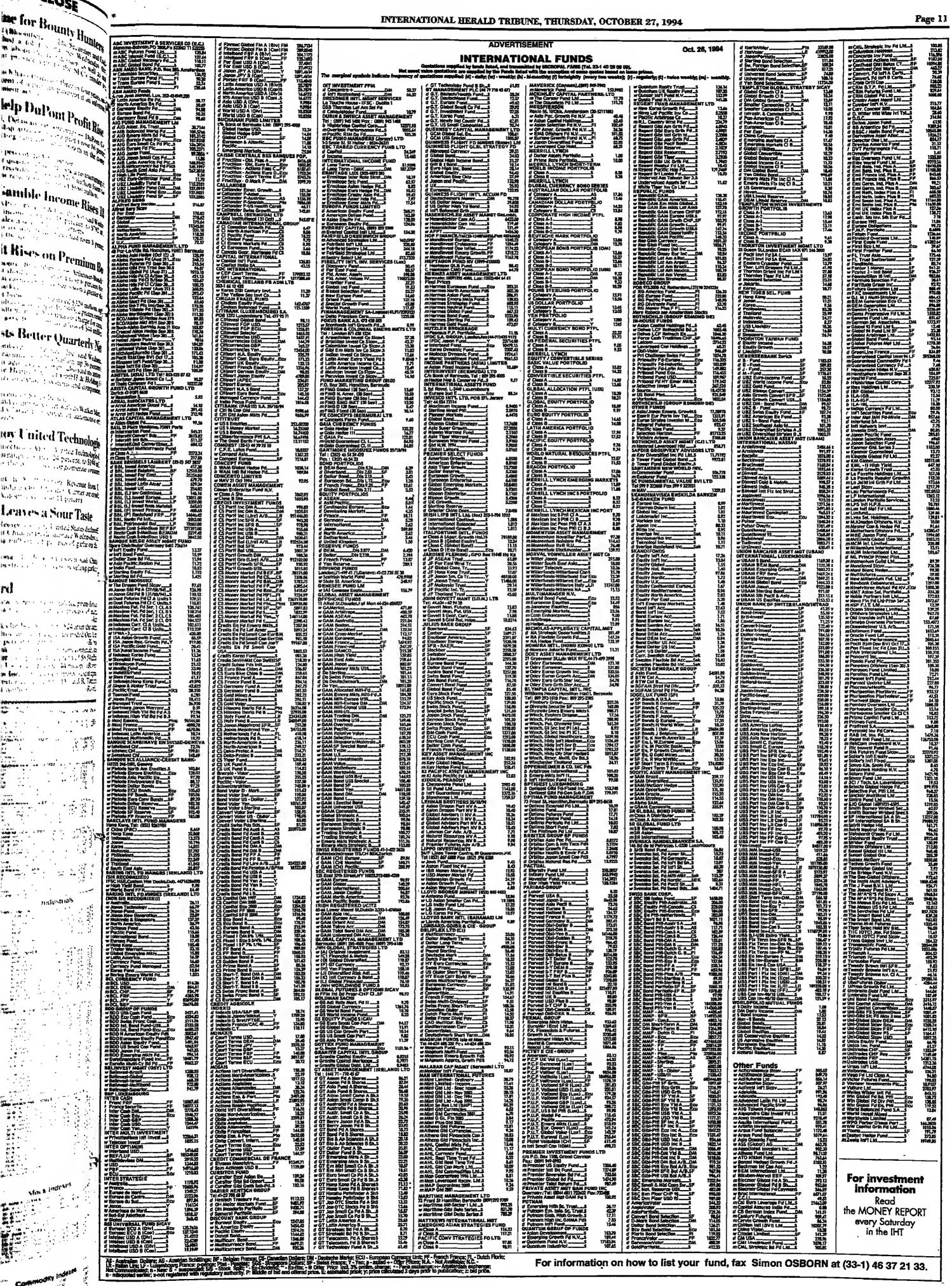
Sara Lee Corp. stock climbed \$1.125 to \$24 after the company said it earned \$165 million in its first quarter ended Oct. 1, up 6.5

percent from the same period a year ago. (Bloomberg)
Borden Inc. had a loss of \$71.8 million from continuing operations in the third quarter, compared to a profit of \$8.54 million a
year ago, Revenue rose 3.9 percent, to \$1.44 billion. (Bloomberg) Park Communications Inc., a media company, said it agreed to be sold to a private investor group led hy Donald R. Tomlin and (Bloomberg) Gary Knapp for \$711.4 million.



Trails -

THE CLOSE



INTERNATIONAL HERALD TRIBUNE, THURSDAY, OCTOBER 27, 1994 Wednesday's 4 p.m.
compiled by the AP, consists of the 1,000 as securities in terms of dollar value, it is updated twice a year. figh LowLorest Chige 

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# German Builders Hope Eastern Dream Continues

DRESDEN, Germany -- Some day, Heinrich Stuffer will wake up and the dream will be over. As the marketing director for Germany's secand-biggest building-supply wholesaler, Mr. Smiffer has been a beneficiary of the unprecedented boom that this and other German construction companies are enjoying in the former East Germany, Europe's hottest market. And in his opinion, the wakeup call will not

"I think this boom is going to last 14 years," said Mr. Stuffer, who works for Bay Wa Handels-

Systeme Service GmbH, a company in Munich.
"It's just like it was after the Second World War the growth will continue for at least 20 years." Four years after Germany absorbed its Communist-run sister state, the construction boom is

gathering so much momentum that many agree it will carry into the next century.

Eastern Germany recorded a 42.7 percent

As Western Germany's construction market groans under rising taxes. German and foreign builders are moving east to take part in a westernled, government-subsidized reconstruction.

Sales for Germany's largest manufacturer of building insulation, Grünzweig & Hartmann AG, are rising at a rate of nearly 25 percent a year in Eastern Germany, said Beate Scheffel, a company official. Grinzweig, based in Ludwigs-bafen in Western Germany, is a unit of Compag-nie de Saint-Gobain, the French glass and insu-

"It's been like this ever since we came in after the Wall came down in 1990," Mrs. Scheffel said. "It's hard to say how long this boom will last, but at least five years, I think."

during the first half of this year, and growth is wood, metal and rock building products via Berlin, where their companies are poised to exceed that in 1995. Although East German construction is heavily

subsidized by the federal and state governments by the west," one diplomat said. - the state of Saxony alone has spent 1 billion Deutsche marks (\$670 million) on public proiects since 1990 - a growing number are being nanced hy private investors.

"That is a misconception, that this boom is all somehow artificial or paid for by the government," said Karl Robl, president of the building association. "Roughly a third of all investment here is private. And it is growing every year."

Most of the companies cashing in on the construction frenzy are from Western Germany. where they have lengthy histories, sophisticated operations and, most important, access to

At the Dresden trade association meeting, will carry into the next century.

Likewise, Mr. Stuffer's company, BayWa, is

Eastern Germany recorded a 42.7 percent growth in apartment and bouse construction

Likewise, Mr. Stuffer's company, BayWa, is there were few local residents. Most bad flown over from such Western cities as Munich and the former East Germany, where it distributes the building industry group.

"Outwardly, the reunification of Germany is over from such Western cities as Munich and the former East Germany, where it distributes the building industry group.

beadquartered.

"It's a boom that's being totally orchestrated

In Eastern Germany, where unemployment is officially 14 percent but unofficially is thought to be closer to 20 percent, that message wasn't lost on the popular premier of Saxony, Kurt Biedenkopf, who appealed for opportunities for his constituents.

"The problem we have is that the large West German companies come over here, and they bring all of their suppliers and customers with them." Mr. Biedenkopf said. "We must find a way to fix this." Until medium-sized companies get estab-

lished, Eastern Germany's construction boom may suddenly fade when the government's subsidies end, perhaps in this decade.

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Investor's Europe

### Very briefly:

Germany's Federal Statistics Office said the annual inflation rate in Western Germany slowed to 2.8 percent in October, and economists said they expected the trend toward lower price rises to continue. The rate had been 3 percent for three months.

 Greece's Parliament approved the main article of a bill allowing the 25 percent sale of the state telecommunications company but it was still unclear how much the government expected to earn or where the funds would be used.

• Charter PLC, the British mining and rail equipment manufacturer, said it would take a charge "in excess of" £240 million (\$392) million) in the current year to cover the goodwill costs of its £290 acquisition of the Swedish welding manufacturer Esah AB.

 Elf Aquitaine, a French energy concern, cut its stake in the Belgian oil company Petrofina SA to 2.26 percent from 4.99 percent. Switzerland will raise its tax on cigarettes by about 15 percent in

March. It said the tax would generate 150 million Swiss francs (\$111 million), which would be used exclusively, as with other tobacco taxes, to finance health and old-age insurance programs. • Rhône-Poulenc Rorer Inc. said its profit in the third quarter rose 45 percent, to \$103 million, as sales rose 8 percent, to \$1.04 billion.

# Strong Sales Lift Profit

144 million kronor (\$20 million), reversing a loss of 369 million kronor in the third quarter of 1993.

helped by the company's efforts

to be improved.

Olof Wallen, a spokesman for Saab, said the company was working to further reduce the number of hours needed to build each car, which should increase output and profit. He said it now takes between 35 and 40 hours to build a car and the company was striving to reduce this to 30

"The resulting capacity will be used to increase produc-

In the year to September, Saab sold 65,700 cars - up 24 percent from a year earlier. The "900" series accounted for 40,600 cars and the "9000" series for the remaining 25,100.

Its independence coincided

with an economic downturn in the United States and Europe. That resulted in Saab posting Sales rose to 4.31 billion kro-nor from 3.72 billion kronor, nor from 1990 to 1993. Saab made its first-ever quar-

in the first nine months of 1994 rose 7.5 percent from a year earlier, Bloomberg Business News reported from Wolfsburg, Germany.

The company said it sold 2.5

### information Read

# Russia Budgets For Inflation Cut **And Western Cash**

By Fred Hiatt

Washington Post Service MOSCOW — The Russian government has prepared its most ambitious anti-inflation program yet, a 1995 budget that would bring monthly inflation rates down to I percent but would require unprecedented infusions of Western cash, Russian and Western officials said.

Prime Minister Viktor S. policies in the wake of a ruble crash this month, is scheduled to defend the budget plan before a skeptical Parliament on

There is no assurance that the essential to make the plan work. Parliament will endorse it, no no certainty that Western govmake it work.

U.S. Treasury undersecretary. Alexander Pochinok, deputy who is concluding a round of head of the budget committee meetings with Mr. Chernomyrdin and other top officials, said he was encouraged by "a com-mitment to serious stabilization." He said the political leadruble's fall on Oct. 11, now mostly the IMF. known as "Black Tuesday," as "a wake-up call."

the government is charting a course forward," Mr. Summers said at a news conference.

Russia's commitment to fighting inflation is key to the success of its economic reforms in general, since high rates of inflation scare away invest-ment. But to reduce inflation, the government must make many unpopular decisions. ending subsidies to ailing factorics and collective farms and limiting social spending.

Mr. Summers said that Russia had made substantial progress in shifting enterprises scribed as a "very bold" plan to from the state to the private reform Ukraine's economy. sector and, not coincidentally, in lowering the inflation rate from as much as 30 percent a month last year to about 5 percent in August.

But, bowing to political pressure this summer, the govern-ment accelerated its lending, fu-

eling the inflation rate and undermining the ruble. Mr. Chernomyrdin said the credits were essential to feed Russia's bankrupt north and keep its farms going, but many crincs say much of the money ended up in the private bank accounts of factory directors and bureaucrats.

Now, Mr. Chernomyrdin and Chemomyrdin, renewing his his cabinet have proposed a commitment to tight-money budget that would eliminate central bank credits as a source of funds. The plan is being discussed with a visiting team from the International Monetary Fund, whose loans would be

"The discussion for the first guarantee that the government time is about real stability, rathwill stick to its resolutions and er than just a transition that inno certainty that Western gov-expments and organizations tion process," a Western official will come up with the billions said. The plan involves "more that Russia is counting on to radical reform" than has ever been proposed, and more finan-But Lawrence H. Summers, cial aid, the official said.

Alexander Pochinok, deputy of the Duma, or lower bouse of Parliament, said the govern-ment was counting on \$12.7 bil-lion in outside aid. About \$7.5 billion of this would come from ersbip here had taken the international organizations,

Mr. Summers said he expecta wake-up call."

ed the IMF to approve a ruble stabilization fund, a key lending nomic reform is at an important component, only in "a political crossroads, and it's clear that environment where it was rea-

### ■ Ukraine to Get Loan The IMF was expected to ap-

prove a \$365 million loan for Ukraine on Wednesday to help stabilize its economy and transform it from communism to capitalism, international monetary sources said, according to a Reuters dispatch from Wash-

The loan, the International Monetary Fund's first to the former Soviet republic, would support what one source de-"This is a sort of 'big bang' approach," the source, who

asked not to be identified, said.

"There is no doubt the program

# Philips, Recharged, Charges Back But Can It Find Its Way on a Slippery Info-Highway?

By Patrick Oster

EINDHOVEN, the Netherlands -Philips Electronics NV, the company that gave the world cassette tapes, fluorescent lights and other technological

marvels, is no longer in crisis.

After several years of wrenching restructuring, it is poised to take on the key consumer electronics market of multimedia. But some wonder whether Philips. after adopting all the obvious financial and management reforms, has the longterm strategy to survive against Sony Corp., Matsushita Electric Industrial Co. and other Asian powerhouses.

Take Philips's current multimedia star, compact disc-interactive technology, or CD-i, Through TV sets, consumers with Philips's own CD-i players or those licensed by Philips can play cinema-quality computer games or use educational programs, movies and other multimedia products that combine vid-eo, audio and text features in an interactive rather than a play-only mode. "I first saw demonstrations of CD-i

nine or 10 years ago," said Eckart J. Wintzen, president of BSO/Origin, a \$400 million software and services company based in Utrecht that absorbed Philips's unprofitable custom computer software operation in 1990. "It was great then, but time may have passed it by." Joost van Beek, an analyst with Van

Meer James Capel & Co., an Amsterdam brokerage concern, says consumers may eventually decide to use CD-ROM play ers through bome computers instead of CD-i technology through TV sets. Al-

1993 total sales: 58.8 billion

Source: Bloomberg, Van Meer James Capel (forecasts)

Other consumer

goods 17.4%

and products 14.6%

Renewed Profits at Philips

Sales Net profitioss
70 billion galilies 2 billion galildess
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ready, he said, CD-i sales seem sluggish

while CD-ROM sales are booming. The digital compact cassette is another key Philips consumer-electronics product off to a slow start. A digital version of Philips's ubiquitous audio cassette, DCC is facing tough competition from Sony's Mini-Disc as both struggle to woo buyers to a recordable alternative to the stan-

dard compact disc. Philips, whose product range includes light bulbs and semiconductors as well, has other clouds on its horizon: • Its \$200 million stake in Whittle

Communications Inc., a once highly praised American media company, is in jeopardy because of Whittle's unexpect-

 Key multimedia divisions — New York-based Philips Media and the film/entertainment division of Poly-Gram, Philips's 75 percent-owned affiliate—are still losing money despite recent hits such as the film "Four Weddings and a Funeral" and the computer games "Voyeur" and "The Seventh Guest."

 Philips spent hundreds of millions of dollars developing high-definition television, which offers razor-sharp pictures and digital sound in the rectangular movie-screen format instead of the boxy standard TV one. But sales in Europe stalled when it could not persuade governments to approve its analog HDTV standard. And in the key U.S. market, it is vying with other HDTV developers to win government approval for its digital HDTV standard.

Despite such pockets of bad news. there are signs that Philips will survive, if

-- 60 guilders -

Share price weekly :

nated by technicians, are now staffed with marketing-savvy executives. In May, Floris Maljers, former chairman of Unilever Groep, became the new supervisory board chairman. Philips, which owns the Magnavox.

not best its competitors. Its boards of

directors and management, once domi-

Svivania, Norelco and Marantz labels. announced in June that it was hunting for a major software firm to buy. No wonder. With multimedia "bardware," such as CD-i players or TVs producing only 2 percent profit margins, multime-dia "software" — films, music, computer games, and so forth — has become the key battleground for Philips and its competitors. And Philips says it bas the cash flow and credit line to pay for it.

Michael Kuhn, president of Poly-Gram's Filmed Entertainment division, said it had become "self-evident" that many companies could make hardware when they had access to the patents but that few could make attractive software.

In the software battle, Sony already has Columbia Pictures and CBS Records. And Matsushita bas the entertainment giant MCA. Philips has the smaller PolyGram, which contributed two-thirds of Philips's consumer electronics profit last year, mostly through record sales. Despite its smaller size, PolyGram is sbowing potential for a whopping profit from small, intelligent investments. Its "Four Weddings and a Funeral," which cost only \$5 million, already has grossed \$186 million.

Nonetheless, Scott Marden, president of Philips Media, which develops most of Philips's nonfilm multimedia products. is not feeling smug. He is worried about keeping up a steady flow of best-selling products such as "Voyeur," the movielike interactive mystery game.

More fundamentally, he, like any multimedia executive these days, is grappling with the murky nature of the market itself. It remains unclear, for example, whether the vaunted information highway on which multimedia products will travel will consist of millions of miles of fiber-optic telephone cable, similar lengths of coaxial TV cables, broadband radio waves directed at cellular telephones or a combination of all three

Like most other players in the market. Philips is scrambling to ally itself not only with film studios but with cable television companies, telecommunications firms and home-shopping net-works, among others. Last October, it bought Motown Records for \$300 million, one of its largest investments. In July, a joint venture made it the No. 1 cable TV operator in Europe.

### For Saab Automebile Saab Automobile becarr\_\_\_\_ STOCKHOLM - Saab independent company in Automobile AB said Wedneswhen it was spun off from S day that strong sales lifted its Scania AB. General Mou third-quarter pretax profit to Corp. owns a 50 percent stake

to turn out more cars.

was too small and would have Volkswagen Sales Rise

bours. In 1990, it took Saab 100 hours to make a car.

tion." Mr. Wallen said.

terly profit — 188 million kro-The company said that denor — in the second quarter of this termaround, the profit this year. Volkswagen AG said Wednesday its worldwide sales

> million vehicles in the period, with sales in the United States almost doubling, to 85,000 units.

# For investment

the MONEY REPORT every Saturday in the IHT

# GE: Antitrust Case Puts Company Under Microscope

Continued from Page 9 those years, none of them stuck

and prices actually declined. John F. Welch Jr., the chairman of GE, is among the 100 De Beers had raised its prices. witnesses Mr. Webb may call at the trial, which is expected to last at the diamond-making unit, based in Worthington, Ohio, fell

Mr. Webb said GE bad given

"independently decided to raise asks whether the unit would folindustrial diamond prices before it bad information" that

The government contends that Peter Frenz, GE's manager four to six weeks. Mr. Welch of industrial diamonds in Euordered the dismissal of Mr. rope, passed on information about GE's planned price incusing it of wrongful discharge.

The company said Mr. Russell thad been dismissed after profit at the dismissed after profit of the dismissal of Mr. rope, passed on information about GE's planned price incustorial diamonds in European content of the dismissal of Mr. rope, passed on information about GE's planned price incustorial diamonds in European content of the dismissal of Mr. rope, passed on information about GE's planned price incustorial diamonds in European content of the dismissal of Mr. rope, passed on information about GE's planned price incusion abou Belgian buyer of industrial dia-

The government argues that 30 percent in two years.

The government argues that
That GE's superahrasives Mr. Liotier was more than just a unit and De Beers tried to raise customer. The parent of Diaprices during the global eco- mant is Société d'Entreprise & nomic slowdown in 1991 is not in dispute. The issue is whether beka, of which Mr. Liotier was GE gave early notice to De a director. Sibeka is partly Beers through an intermediary owned by De Beers and bas a who passed on its price plans to joint venture with De Beers to make industrial diamonds.

The government is expected notice to its customers of price to present a facsimile message increases merely as a good busi- from Mr. Frenz to GE's supera-

ness practice and that it had brasives-unit headquarters that low a price increase that Mr. Liotier was supporting on behalf of De Beers.

The fax was received by Stephen T. Palovchik, then Mr. Frenz's boss. Mr. Palovchik, who remains on GE's payroll as a sales manager, has been given immunity from prosecution in exchange for his cooperation with the government. In essence, he could provide evidence that could damage his employer.

The prosecution, though, cannot get some key witnesses to testify. Mr. Liotier was in-dicted along with GE, De Beers and Mr. Frenz but has returned to France and refused to cooperate. Although he was indicted, extradition laws cannot be used to force him to appear in the United States.

De Beers also has refused to send anyone to answer the

# MEDIA: Talent Agency and Baby Bells Plan Venture FRANCE: Privatization on Track

34,1%

semi-conductors 15%

defining role in the effort. Rival agents and top studio executives said the role of Creative Artists Agency raised the potential for conflict of interest for a talent agency that would provide actors, writers and directors to a venture it belped

nies any conflict. The arrangement, rumored for weeks, was disclosed Tues-day by Variety, the trade newspaper. Mr. Ovitz and the representatives of the phone companies declined to comment but said discussions were

create. Privately, the agency de-

taking place. But representatives of the phone companies bave already assured two Creative Artists Agency rivals, International Creative Management and the William Morris Agency, that there was no conflict of interest and that all talent agencies would be essentially on a level

playing field in providing talent to the new enterprise. The head of a major talent

agency said the arrangement put Creative Artists Agency on the same level as a film studio or cable television outlet, all but reversing the usual role of an But Thomas Pollack, chair-

man of the MCA Motion Picture Group, said: "We are makers of product, and we welcome new channels of distribution for our product. If this comes to pass, it's a good thing for the studios. Executives and agents said

that Mr. Ovitz, by sharing ownership in the enterprise, risked compromising his position as "The Baby Bells are entitled to get and pay for advice from whomever they want, including Mike Ovitz," a studio executive

this company, then that would studios but also to the talent guilds that have prohibitions against that' But those involved in the ne-

gotiations said that Mr. Ovitz's agency would not serve as an owner of the new service. Instead, the Creative Artists Agency — whose client roster includes Steven Spielberg, Tom Cruise, Kevin Costner and Sylvester Stallone - is a strategic adviser and will receive continuing fees, people at the agen-

An official involved in negotiations said Mr. Ovitz's agency would provide guidance on "strategic consulting services in the areas of personnel, deal architecture and alliances." At the same time, the official said, it would belp create the new system's "navigator," or guide, said. "But once it starts looking to provide easy access to prolike an ownership position in gramming.

Continued from Page 9 agreed to retain a controlling stake in the automaker after it failed to form a strategic alliance with another automaker. The government also is likely

SEITA, an industry source said. Another 10 percent is likely to be earmarked for the tobacco company's staff. The source said SEITA would prefer that French financial and industrial companies

to retain a 10 percent stake in

become core sbareholders by taking stakes of between 25 percent and 30 percent. But while financial analysts suggested foreign tobaceo com-

stake, the industry source suggested SEITA would try to keep Although SEITA has partnerships with tobacco compa-

nies in export markets, such as

Rothmans International PLC

Britain and Reemtsma Cigarettenfabriken GmbH of Germany, the French company is not interested in allowing those companies to take a stake, the source said. "After all, SEITA controls nearly all the cigarette distribu-

brand gets dominance over an-other in the share capital," the source said. SEITA has selected Crédit Commercial de France and So-

tion in France, and it might ereate problems if one foreign

ciété Générale as its advisers. The company was one of 21 that Prime Minister Edouard Balladur earmarked for sale on panies would want to take a taking office last year. Its chairman, Jean-Dominique Comolli, was brought in from the state customs office last year to pre-

pare it for privatization. SEITA earned a net attributable profit of 585 million francs in 1993 on sales of 14.14 billion and BAT Industries PLC of francs.

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# **Beijing Clamps Controls** On Airlines' Purchases

Compiled by Our Staff From Dispatches BEIJING — Senior Chinese officials said Wednesday that because China's civil aviation industry has been posting heavy losses, authorities must approve purchases of new airplanes.

Nearly all China's airlines are losing money, mainly because policy changes on foreign exchange have caused operating costs to soar while giving Chinese passengers the option of flying foreign carriers, an official newspaper reported

Seats sold from January to August were at their lowest level in 10 years, the Economic Information Daily said.

Li Yongqi, chief of the planning division for the Civil Aviation Authority of China, said the airline industry would continne to lose money for one or

During this time no new air-lines will be approved and all orders for new aircraft will be carefully screened hy the authority, he said.

"In cases where there is a real need, the authority will approve requests for new airliners. But it depends on the efficiency of the airline; he said.

esi-growing markets.

one of every seven planes sold by Boeing Co. went to China last year. Boeing estimated that China would need to import \$66 billion of signaff. port \$66 billion of aircraft over the next two decades.

An official at British Aerospace PLC, a supplier of small aircraft to Chinese airlines, said the company expected a slow-down in orders after years of heavy buying.

"All and sundry were placing orders for new aircraft," he said. Now the aviation authority has begun to concentrate on improving the efficiency of the planes they have. On the whole, the

approach is quite professional." China's new emphasis on filling planes to capacity would probably help builders of smaller planes, such as British Aerospace, he said

The Economic Information Daily attributed airlines' losses mainly to China's decision on Jan. I to end a dual-currency system and devalue the yuan by 33 percent.

used a version of the yuan stepped up safety measures. called renminhi, or people's

Foreign aircraft makers view money. Foreigners were given China as one of the world's fast-foreign exchange certificates in exchange for foreign currencies.

> Tickets on foreign airlines also had to be bought with the certificates, effectively restricting Chinese people to flying on nestic carriers.

> After the abolition of the certificates in January, Chinese citizens could fly on any carrier and now make up 40 percent of the passengers on foreign air-lines flying out of China, the report said

According to Wen Xiaoru of the financing division of the civil aviation authority, too much growth is one of the reasons most airlines are losing money. An increase in passen-gers has meant more planes and igher operating costs.

The country's poor air safety record has also contributed to the airlines' problems. In the past year, there have been four major accidents killing hundreds of people.

The Civil Aviation Authority Previously, Chinese citizens said authorities had recently

(Bloomberg, AP)

# Australian Skies Turn Unfriendly

Compiled by Our Staff From Dispatches

WELLINGTON - Air New Zealand said Wednesday it was stunned by the Australian single aviation market just days before such a market was due to make its debut.

"We are simply appalled at this move, which throws the whole development of the single avia- said. tion market into a state of uncertainty at this late stage in the process," it said.

Air New Zealand to fly domestic routes in Aus- was an integral part of the reform plans, tralia as of Tuesday.

linked to the Australian government's plans to airlines sell its 75 percent stake in Oantas.

Qantas, which owns 19.4 percent of Air New Zealand, is scheduled to be sold to the public hy next year for about 2.5 hillion Australian dollars quite how we do husiness across the Tasman." (\$1.8 billion). That raised speculation that Aus-

tralia feared the aviation pact would erode the value of Oantas.

The decision is "obviously a positive for the government's decision not to pursue plans for a Qantas float as it removes the negative of any possible entry by Air New Zealand, because such an entry would have involved possibly damaging discounting," an Australian aviation analyst

In a letter Tuesday to his New Zealand counterpart, Maurice Williamson, Transport Minister A spokesman for Prime Minister Paul Keating Laurie Brereton of Australia said New Zealand of Australia said New Zealand had failed to live had not embraced the concept of a common up to its side of the bargain, killing plans to allow aviation border between the two countries that

The agreement would have set Air New Zea- to fulfill a commitment to improve passenger Mr. Brereton said New Zealand had also failed land up as a competitor of the national carrier, arrangements and complained of "attenuated Qantas Airways, on Australian interstate routes. and inconclusive" discussions on the ownership But analysts had few doubts the decision was and control of Australian and New Zealand

Prime Minister Jim Bolger of New Zealand said the move, conveyed in a letter from the the Australian government in the first half of Australian government, was perplexing and "not

(Remers, Bloomberg)

# **Relaxation Ethic Slowly Making** Inroads in Japan

free time for themselves and

many Japanese companies,

hampered by economic dif-

ficulties, have cut down on

overtime hours. Hitachi

Metals Co. recently an-

nounced a reduction in

working hours to 1,800 a

year by the middle of 1995, down from the current

2.114. and a drastic cut in

overtime, to a maximum of

pan are gradually changing, Dentsu and others introduc-ing flexible working hours.

Corp. and other companies

People work

far better if they

get a change of

scenery from

time to time.

A Sony spokesman

are also trying to encourage

employees to take all the holidays to which they are entitled. "We have realized

that they work far better if

they get a change of scenery from time to time," a Sony

Former Sony Chairman

Akio Morita is one of the

most virulent critics of the

traditional Japanese work

ethic and an ardent propo-

nent of a life based on lei-

sure activities and free time.

ning to introduce a hill to

ensure that public holidays

fall on a Friday or Monday.

to increase the number of

long weekends. Real change, however,

may be a long way off. One

in every six Japanese work-ers clocked more than 3,000

hours during the year ended March 31, 1993, according to official figures.

Lawmakers are also plan-

spokesman said.

Working practices in Ja-

The electronics giant Sony

30 hours a year.

Mr. Hase added that

more leisure," he said.

TOKYO — It has taken the longest recession since World War II and a suhtle change in mentality to bring it about, but Japanese people are finally working less and taking more time off.

Last year, for the first time since the war, the average working week in Japan fell below 40 hours excluding overtime — a 12-minute drop from the previous year according to the Ministry

of Labor's latest figures. Japanese employees worked an average of 1,913 hours in 1993, including 133 hours of recorded overtime. Taking into account unrecorded overtime, working hours are prohahly still longer in Japan than any-where else in the industrial-

ized world. Still, the average annual number of working hours in Japan has fallen more than 20 percent since the 1960s, when they averaged 2,450. By 1992, workers in Japan averaged 2,017 hours, compared with 1,957 in the United States, 1,911 in Britain, 1,870 in Germany and 1,680 in France, Figures for 1993 are not yet available for some of those countries.

But despite this clear trend, vacations in Japan remain shorter than in many other countries, with a minimum of two weeks a year plus 13 public holidays, and overtime is still ahundant.

Japanese workers put in an estimated 1.3 hours of unrecorded and unpnid overtime a day. The practice of working these "service" hours is widespread.

But "progressively, the Japanese people's attitude toward work is changing." said Akira Hase, managing director of the Dentsu Institute for Human Studies, part of the advertising company Dentsu Inc.

The system itself hasn't changed very much yet, hut the Japanese, especially young people, want more

# Recovery **Spreads** In Japan

TOKYO - Yasushi Mieno, governor of the Bank of Japan, said Wednesday the country's economic recovery was spread-ing despite the persistent strength of the yen, which erodes export earnings.

Mr. Mieno said consumer

spending and industrial production were growing and ex-ports were unexpectedly robust. He also said the central bank's branch managers reported that large companies in the electronics, distribution and telecommunications sectors planned to increase capital spending —a factor that economists have said is key to sustaining Japan's recovery.

Speaking of the yen's recent tise to postwar highs, which the Bank of Japan has tried to counter by buying dollars, Mr. Mieno said it was "misleading" to think that the United States wanted a weaker dollar.

The Bank of Japan has found itself alone among central banks in the currency market, buying billions of dollars, and is eager to project the idea that the dollar problem concerns other nations too, analysts said.

"The dollar has weakened not only against the ven hut against other major currencies," Mr. Mieno said.

# Screen Sales Help Sharp's Net Rise

TOKYO - Sharp Corp. said Wednesday that increased sales of advanced display screens helped it post a 55 percent rise in first-half profit.

Although a strong yen shaved 15 billion yen (\$155 million) from its earnings, Sharp had current profit of 31.2 billion yen, compared with 20.2 hillion a year earlier. Revenue rose 7

percent, to 615.3 hillion yen. A company executive said Sharp was producing more products overseas to cope with

the strengthening yen. Sales of the advanced screens helped revenue in the company's electronic components products group grow 23 per-cent, to 207 hillion yen.

### Investor's Asia Tokyo Nikkei 225 Singapore Straits Times Hong Kong Hang Seng 2100 M JJ A S O 19000 M J J A S D Exchange Wednesday Prev: Close Close 9,252.44 9,321.06 -0.74 Hong Kong Hang Seng -0.22 2,357.29 2,362.54 2,021.80 -0,21 2,017,60 All Ordinaries 19,746.35 19,732.15 +0.07 Tokyo Kuala Lumpur Composite 1,105.54 1,102.23 +0.30 +0.63 1.514.07 1,501,58 +0.09 1,091.02 1,092.03 Weighted Price 6,685.87 6,742.39 -0.84 3,076.26 3,089.34 -0.96 Stock Index 516.32 514.53 +0.35 NZSE-40 2,069.33 2,061.84 +0.97

### Very briefly:

 Toshiba Corp. of Japan said Wednesday it had developed a process for making a so-called quantum-effect chip, a thumbnailsized chip that is said to be able to store 40,000 newspaper pages or to operate a computer at 500 times current speeds.

2,057.31

• Compaq Computer Corp. nanounced plans to open five more representative offices in China hy the end of the year. Compaq sales in China have risen more than 50 percent this year.

 Asian economic growth will outpace the rest of the world in 1995, although a slowdown in China will hring the rate down to 7.3 percent next year from 7.8 percent in 1994, economists said. NEC Corp. of Japan said it would start mass production in April of 64-megabit dynamic random access memory chips.

 Hualon Corp.'s chief executive was brought to the Taipei prosecutors' office to await possible charges related to recent stock-payment defaults involving 3.2 billion Taiwan dollars (\$89 million), investigators said.

 Atlantic Richfield Co. has agreed to buy a stake of about 10 percent in Zhenhai Petrochemical Co. of China hy purchasing 40 percent of the 600 million shares the Chinese refinery is issuing. · Hong Kong's Securities and Futures Commission said it had suspended the registration of eight floor traders for profiting at their clients' expense while working as traders for Standard Chartered Securities in 1992.

 New Zealand reported a wider-than-expected current account deficit of 393 million dollars (\$240 million) for the June quarter, hut economists said the figure reflected the economy's strength.

Lion Nathan Ltd., a hrewing concern, reported a 46 percent rise in profit, to 204.1 million New Zealand dollars, and said it would (Blaumberg, Reuters, AFP, AP consider n move into China,

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# 12 Month Six High Low Stock Div Yid PE 100s High Low Lotest Ch'go High Low Stock Div Yid PE 100s High Low Lotest Ch'go Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsowhere. Via The Associated Press

**Microsoft Admits** 'Mistakes' in China

Reuters

BEIJING—Microsoft Corp.
executives on Wednesday admitted the company had made mistakes in adapting its Windows software to Chinese users and signaled a name searce of the continuous forms o and signaled a new approach to the world's largest market.

The company has hegun courting local partners to help design and launch the Chinese version of its next-generation Windows 95 software. An effort by senior execu-

tives to cultivate ties with software developers, industry regu-lators and the trade press also aims to smooth feathers ruffled during Microsoft's entry into China last year.

"There is no question we've made mistakes here," Charles Stevens, Microsoft's vice presicluding Suntendy. dent for the Far East, said after leading a week of meetings and seminars. "But I think we're addressing

most of the problems," he said. "We can he a better partner in

China than we've been."

Microsoft's earlier decision to design the Chinese version of Windows together with Taiwan and Japan, without participation by Beijing, resulted in different standards for characters with the windows together with Taiwan and Japan, without participation by Beijing, resulted in different standards for characters windows the windows to windows the windows to windows the windows th and type styles. In addition, the Chinese method of keyboard entry differs from that of Tai-

Microsoft executives acknowledged having alienated

China's Electronics Ministry. "does not accord with the stan-dards of Chinese characters." Mr. Yang said he favored software written by a Beijing firm, Suntendy, that enables us-ers of the English version of

Windows to write Chinese words into software. Mr. Stevens and other executives have spent the past week meeting with Mr. Yang and other officials as well as trade journalists and executives from many local software houses, in-

The shift to what it calls "strategic partnering" comes at a crucial time for Microsoft, which is hoping to make a splash in China and around the world with Windows 95, the generation of its Windows software due to be released next

Executives said they would select a Chinese partner hy the end of the year to ensure that Windows 95 is released in China within six months of the American version.
They also held meetings with

software designers, encouraging them to write programs that run on Windows.

On November 22nd, the IHT plans to publish a Sponsored Section on

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pii se tiendra an siège social à Luxembourg, le 17 novembre 1994 à 9 heures 15 avec l'ordre du jour suivant:

Approbation de l'émission d'actions dans le compartiment INTERNATIONAL EQUITTES (ex. PLACEMENTS MOBILIERS INTERNATIONALIX). Modification de l'artirle 5 des statuts afin de permettre l'émission d'actions de distribution et d'actions de capitalisation.

Modification de l'article 16 ufin de permettre à la société, sous rertaines conditions, d'investir jusqu'à 100% de ses actifs dans différentes émissions garanties par un État Membre de la Communauté Economique Européenne, par ses collectivités publiques territoriales, par un Etat qui ne fait pas partie de la Communanté Economique Européenne ou par un des organismes internationaux à caractère public dont font partie un on plusieurs États Membres de la Communauté Économique

Modification de l'article 23 des statuts pour pouvoir répartir la masse des avoirs relative à une entegorie d'actions entre les artions de distribution et les actions de capitatlisation

appartenant à cette ratigorie d'actions. Ajont d'un mouvel article 28 relatif à la radiatinn d'une catégorie

les résolutions des actionnaires lors de l'Assemblée Générale Extranclinaire serunt votées à une majorité simple des actionnaires présents et votants. Chaque action à un droit de vote. Fout autionnaire peut voter par mandataire.

Pour la société. METROPOLITAN BANK ASSOCIATES Société Anonyme 74. Grand Ruc L. 1660 Lavembourg

# China's Power-Plant Projects May Be Getting a Boost From Washington

By Kevin Murphy International Herald Tribune

HONG KONG — Washington's bid to bolster American exporters' competitiveness through increased Export-Import Bank lending may help break a logiam in the financing of major power-generation plants and infrastructure projects in China, industry analysts said Wednesday.

Faced with a market where major projects in China. European and Japanese companies have gained a sizable head

activist export policy.

At the end of an exploratory trip to China, Kenneth Brody, chairman of the Export-Import Bank, said the bank had signed a letter of intent with China's State Development Bank that could "lead to a substantial amount of new financing" for

The bank also announced it

Some businessmen, bankers and analysts expressed fears that an assertive new program of American soft loans would spark a costly trade battle among industrial countries if the United States matched its

senior executive based in Hong interested in trying to conduct a Kong for a large European in- subsidy war, but we are very dustrial group with interests in interested in making sure the telecommunications, transport and power generation.

"So far we have seen little change, but the Chinese are alrhetoric with sweetened deals ready using the Americans' that favored American busi- promises as leverage against mindset for one that is active the European executive and market-driven," said Mr. said, echoing a wait-and-see at- Brody, a former Goldman. nies have gained a sizable head would hold a high-level confer-start through diplomatic influ-ence on project financing in true, it will make the competi-men. "Mr. Brody is doing a ence and some financial sup- Hong Kong in February that tion much tougher than it is good sales job, but it will take

who has brought several senior private sector financiers to the government agency.

ing field."

The bank financed \$1.1 billion

from \$644 million in 1993. An Export-Import Bank offi-U.S. exporter has a level playcial, Chris Dorval, said. "We don't want to be in this game. "This is one example of the but we've got to be in it to drive way the Ex-Im Bank is leaving everyone else out of it." behind its passive, reactive

of exports to China this year, up

China's dramatic economic growth has seriously strained its infrastructure. The country es-Sachs & Co. investment banker er generation, among other pro-

maintaining its healthy foreign lawer for Paul, Weiss, Rifkind

local currency.

Given the limited convertibility of the Chinese yuan, and the perceived risk of its volatility, Western financiers have largely balked at committing themselves to major Chinese projects that cannot repay them in hard currency.

"It's a good thing if the Unitpecially needs funding for pow- ed States helps finance equip-But Beijing's concern with need," said Nicholas Howson, a

port from their governments, the Clinton administration has decided to implement a more decided to implement a more activist export policy.

\*\*But if the Ex-Im Bank wants to engage in real bush their export credit agency b other developers are facing."

and the second s

"At the same time, though, the bank may have all sorts of extra leverage as part of the U.S. government," Mr. Howson

While China is likely to limit the total amount of foreign debt it is willing to incur, concessional lending to American equipment purchases. This is help ment suppliers for large pro-ment suppliers for large pro-jects is likely to accelerate the completion of projects, analysts

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# SOLIDERE

The Lebanese Company for the Development and Reconstruction of the Beirut Central District , S.A.L.

### Prequalification of contractors to design and build sea-front defenses in the Beirut Central District

Established on May 5, 1994, the Lebanese Company for the Development and Reconstruction of the Beirut Central District, SOLIDERE, is in charge of financing and executing infrastructure and marine works within the city center of Beirut and of developing this area, spreading out over 1.8 million square meters.

SOLIDERE will also treat a dumping site of 250,000 square meters, created on the waterfront during the war in the absence of an alternative site for refuse. Disfiguring the coastal facade of the city, this major local and regional environmental problem, will be treated, transformed, and expanded into development and public lands of approximately 600,000 square meters to include a vast green park, a seaside boulevard, tree-lined promenades, and residential, commercial and office spaces.

The reclaimed land will be protected against storms by sea-front defense structures extending over a distance of more than 1000 meters. The structures form part of a double line of defense, comprising a row of submerged caissons, some reaching 19000 tons each, a lagoon and a series of quays and promenades. The caissons will be in water depths of about 20 meters with a crest level at - 0.5 meters so that they will remain invisible from the shoreline,

providing an unobstructed view of the sea. A marina will be constructed at each end of the sea-defense structures.

SOLIDERE wishes to develop a bidders' list for the Design and Construction of the sea-protection works highlighted above. International contractors who have already executed similar works, and who have access to the appropriate type of equipment, are invited to submit a pre-qualification document to the address below to be received not later than November 15,1994.

Contractors who have already submitted an Expression of Interest document for these works do not need to take further action, unless they wish to add to the information already provided.

Based on the information received from contractors, SOLIDERE will establish a short list for invitation to tender.

The Lebanese Company for the Development and Reconstruction of Beirut Central District S.A.L. Development Division Riyadh el Solh Street

Industry and Labor Bank Building POBox 119493 . Beirut - Lebanon



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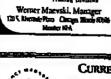
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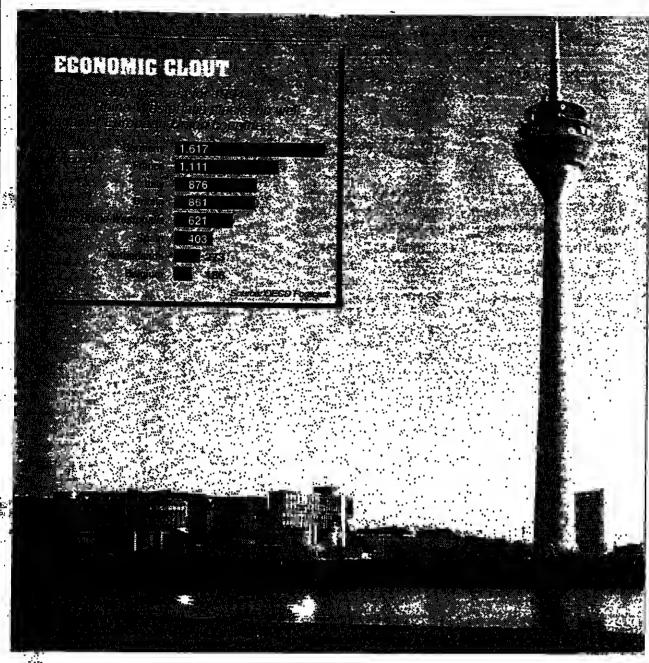
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MANGENED FOREIG

# NE-WESTPHALIA





Once a center for heavy industry, North Rhine-Westphalia is in the process of reinventing itself.

most populous state and the most populous non-national political entity in Western Entrope. It has the economic lion), or the size of China's, and the biggest state share of 46 of Germany's top 100 companies. As might be expecied, the state's list of "Germany's most" is long; it

includes 1.18 million companies, 7.42 million employed, 16 universities, 1,000 research institutions, 390 major museums, 1,000 environmental protection companies and three top-10 trade fair authorities.

Throughout Europe's industrial bistory, North Rhine-Westphalia and its forerunners have produced the biggest state products in the biggest state amounts. In the mid-19th century, these staples were steel ingots, coal, machine tools and telegraph lines; today, they are communication links, lowpoliting energy, clean air and information. th Rhine-Westphalia is to all six of Ger-by's operators of communication netocks, its three leading ener-

media group.

Forefront of change
The state has also remained
at the forefront of change in
Europe, North Rhine-Westphalia had to contend with all the negative ramifications of an aging industrial base, including ravaged landscapes, high rates of unemployment and industrial

gy suppliers, its largest envi-ronmental technology com-

panies and Europe's largest

To overcome these problems, North Rhine-Westphalia has, today, become Europe's leading area of re-development. Over the past two decades, the state has reengineered its industrial seclor, revitalized many of its conurbations and rehabilitated large stretches of once-

despoiled nature. Today, communications technologies and the media form the state's largest sector. Throughout the state's industrial areas, low-rise production facilities have taken the place of smoking mills, while sprawling expanses of pump houses, slag heaps and industrial canals have been turned into museums and technology centers, parks and playgrounds.

With 17.76 million in- Meanwhile, whole new cenhabitants, North Rhine-Westphalia is Germany's opment have sprung up in opment have sprung up in Münster, Aachen, Essen, Bonn and other state communities.

"There's no blight in this statistics to match its size: state," says Rolf Nienaber, GDP; at 710 billion Essen's Chamber of Com-Deutsche marks (\$473 bil- merce, "Not all sections are as glittering as downtown mation to international in-Düsseldorf or as gracious as the Margarethenhöhe here in Essen, but there are no wastelands or 'no go' ar-

hundreds of individual programs, initiatives and organizations, many of which have gone on to become the staples of German - or European - redevelopment efforts. One of many exam-Germany's largest state way manager director of ples: the one-stop redevelopment agency, responsible for everything from site recla- producing such public servestor outreach, was pio-neered by North Rhine-Westphalia's LEG (Lan-desentwicklungsgesellschaft Nord Rhein-Westfalen

Model and magnet The spate of innovation in This accomplishment, in North Rhine-Westphalia bas

# An Innovative COLOGNE-BASED **BROADCASTER**

If industrial engineering was North Rhine-West-phalia's first big-ticket industry, broadcasting is its newest one. Cologne is home to Westdeutscher Rundfunk. Germany's largest station in ARD, the national public network, and the newer RTL, which has shown a flair for adapting the best of international broadcasting innovations.

Over the last 10 years, RTL has risen from being a shoestring operation with a few thousand viewers to Germany's leading broadcaster. Helmut Thoma, its chief executive officer, has been the driving force behind its expansion. "Like no one else, he has been behind the developing and creating of private-sector tele-vision in Europe," announced the U.S. National Academy of Television Arts and Sciences when it bestowed an Emmy award on Mr. Thoma in early September.

Don't a country's biggest broadcasters usually base themselves in its biggest city? "A nation's media powers are headquartered in its most important city," Mr. Thoma concedes, adding: "Germany, perhaps the most truly federalistic country in Europe, is an exception to this rule. It has three, perhaps four smaller-scale New Yorks or Romes. But the equation 'big city and hig broadcasters' is still valid, at least in a psychological way. Broadcasters thrive on and rely on the big city's inner mobility, its pulse of things taking shape, assuming novel forms - and on the tolerance unleashing this inner motion.

"Nowhere in Germany is this sense of the big city more concentrated than in 'downtown' North Rhine-Westphalia, and particularly in Cologne. Individually, its cities may not have the population size of their counterparts, but by any other applicable criteria - museums, number of artists in residence, interesting fashion on the street, etc. - the state is a very big city."

Asked about the future of the German broadcasting scene, Mr. Thoma observes: "The American broadcast industry's present has always been Germany's future. And that's still true. We've had, belatedly, an Americalike mushrooming of private-sector television; we're now experiencing an America-like proliferation of broadcasters and niche senders. Over the past few years, however, we've shortened the time lag between America and Germany, and, hopefully, learned from mistakes made there and in other markets. RTL, for instance, is lean. We baven't made any major invest-ments in buildings and in building up administrative superstructures. Our 750 staff members represent our major capital. That will stand us in good stead in the challenging times to come."

turn, has been the product of never been greater. In the much-discussed public-private partnership area alone, Oberhausen was the first city in Europe to put its municipal services on a privatesector basis, sharply cutting costs and processing times. The state also pioneered private ownership of facilities vices as water and waste treatment

Nor bas the state ever been more widely used as a role model than today, in places ranging from Poland's upper Silesia and Slovakia's Martin district to downtown Leipzig and exurban Barcelona.

The state has not relied solely on its own efforts in reinventing itself. As of the end of 1992, non-Germans had invested more than 50 billion DM in the state. Non-444,000 people, according to the state's office of statis-

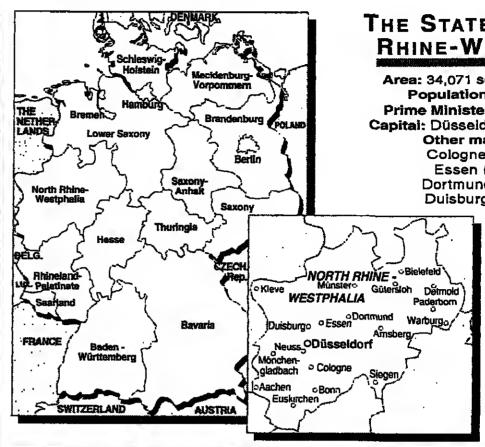
In early May, the corner-stone was laid for the Warner Bros. Movie World in Bottrop. Media giant Time-Warner is reported to be investing 360 million DM in the project, said to be Europe's first film theme park, to be opened to the public in 1996.

Site recycling On July 1, the Ford Aachen

Research Center was put into operation. It is the second of its kind in the world for Ford, which chose the site because of its close links to the state's "excellent research and development network." Eight days later, it was the locals' turn. Siemens announced its intention to build a 100 million DM rail vehicle testing center. In a tribute to the state's redevelopers, the site chosen was a converted former RAF air base in Wildenrath. II will be Europe's first such private-sector facility. An even more striking bit

of testimony to the state's investor appeal came in early September, when yet another cornerstone was laid, this time in Oberhausen, for a 2 billion DM shopping, sports and leisure-time cen-

The developer and main investor is the British P&O group. Typically enough, this site, to be the venue of "one of Europe's major center-city developments," was once a steel-making facility.

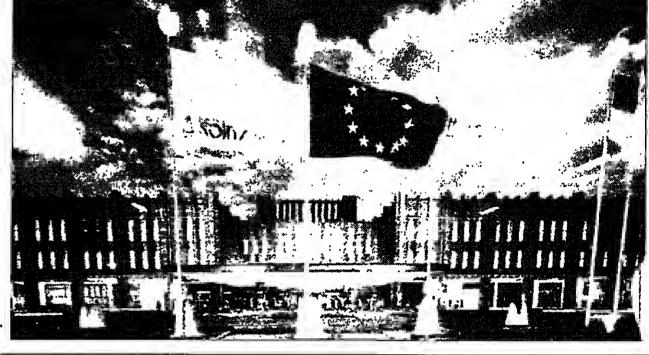


# THE STATE OF NORTH RHINE-WESTPHALIA

Area: 34,071 square kilometers Population: 17.7 million Prime Minister: Johannes Rau Capital: Düsseldorf (pop.: 578,000) Other major cities: Cologne (959,000) Essen (627,000) Dortmund (601,000) Duisburg (537,000)

> High aspirations and proud banners in North Rhine-Westphalla. left, a Düsseldorf skyline,

below, Cologne's trade-fair center.



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# German companies now bold equity stakes in nearly 3,500 state companies, with a total turnover of 223 billion DM and employing 444,000 people, according meia

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### RHINE-WESTPHALIA NORTH

# INDUSTRIAL ENGINEERS STEAMROLL AHEAD

Growing international demand has led German engineering companies to diversify dramatically.

Industrial engineering is one of the most intricate, involved and international fields of business, and it is a specialty of North Rhine-Westphalia. The region's typical industrial engineering project is denominated in billions of dollars, millions of man-hours and thousands of individual technologies and components. These projects are carried out in 170 countries by the various subsidiaries of a dozen major German groups, nearly all based or active in the state, and bearing such names as Deutsche Babcock, Man-nesmann and RWE, whose rates of non-German sales and project work routinely represent more than

These projects run from power plants and steel mills to sewagetreatment plants and mass-transit systems. But as recently as the late 1950s, the highly versatile companies carrying them out were often concentrated in a single sector and a single production site.

Technological imperative

What caused this change? "A very clear case of internal technology transfer," says Heyo
Schmiedeknecht, chairman of the board at Deutsche BabStill, the fittest in the business survive - and pro-

"A matter of simple business necessity," says Klaus Brückner, president of Mannesmann Demag Hünentechnik, the plant-engineering subsidiary of the Mannesmann Group. Says Mr. Schmiedeknecht of Deutsche Babcock, founded in 1898 in Oberhausen and not associated with the British



A Babcock steam-generator power-plant extension.

company of the same name: "We had 60 years of building industrial facilities for ourselves and selling complex equipment to others. often located around the world. The key move was to meld these two expertises. Everything after that -Babcock's entry into such new fields as environmental technologies and cogenerated energy, our growing internationalization - has stemmed from that move."

Going for high stakes

The companies have had to respond resourcefully to the evolution of the marketplace, even when doing so seemed to carry a high degree of risk. Hamainian Demag's Mr. Brückner points out: "Selling equipment, semifin-ished products or services on a per-fee basis were all safe, lucrative businesses, until changing economic realities forced the industrial engineering companies to look for new sources of income. International project work was and is - a high-stakes business. Not all companies were prepared

Still, the fittest in the business survive - and prosper. "All successful industrial engineers have one innate characteristic in common," says Mr. Schmiedeknecht, "and that is a native, ever-growing flexibility. No two projects are alike, and each of the technologies Babcock employs comes with highly individual operating requirements. New areas of business are opening up literally daily."

# FERTILE GROUND FOR NEW MUSEUMS

Rhine-Westphalia, fervent museumgoers rush to attend it. The museum builders retaliate by opening another one - and so on.

In early September, Bonn's Muse-um for Contemporary Technology became the 92nd museum to be founded in North Rhine-Westphalia since 1991. The state also holds Germany's records for the greatest museum attendance on an annual busis well over 12 million in 1993 - as well as for a single exhibition. Held in 1993. "Morosow and Schtschukin - the Russian Collectors" drew 570,000 people to Essen's Folkwang Museum.

Dürer and Munch

Four traits link Johann Heinrich Richartz and Peter Ludwig: success in business, a passion for collecting art, generosity in sharing it - and a building. In 1824, Richartz's donation of 100,000 talers led to the

Dürer to Munch. In 1977, the Museum Ludwig opened its doors. It con-tains works detailing the course of 20th century art, from the Brücke to Post-Conceptualism. Both museums are housed in the same futuristic structure. Across the square is the Roman-German Museum, opened three years before the Museum Ludwig, and reportedly Germany's best display of Roman life and art.

Nowhere has the pace of museum foundings been more furious than in Bonn. The high point came in June 1992, when the Kunst- und Ausstellungshalle der Bundesrepublik Deutschland (Germany's federal hall for major art exhibitions) and the Kunstmuseum Bonn (Art Museum of Bonn, specializing in German art of the 20th century) were opened inches two days of each other. They have made Bonn a major center of contemporary art in all its forms and

Sometimes it seems as if a neck-and-neck race is taking place. As soon as a new museum is opened in North founding of Cologne's Wallraf-Richartz Museum, one of the world's premier collections, with works from and the Rheinisches Landesmuseum. All told, the city now has 15 maseitself a one-museum remospective on everything from paleontology to prip

Modern Medicis

At first, the business barons in the Ruhr and Rhine area had scant use for the country's Blaner Reiter, Expressionism and other early 20thcentury art movements. Then their disregard warmed up to an informed interest. By the 1960s, it had become a consuming passion, one amply fi-nanced by their well-lined purses.

Many of the wide-ranging, highly erfectic collections accumulated in North Rhine-Westphalia during the postwar era have now made their way, through sales and donations, to affluent Düsseldorf, to the city's legions of well-established art galdorf and the Kunstranseum Dussel-dorf and the Kunstsammlung Nordthein-Westfalen, Düsseldorf's two main art museums.

# EXPORTING KNOW-HOW TO THE WORLD

As one North Rhine-Westphalia company's experience proves, local expertise travels well.

In the words of Hans-Jürgen Klingelhöfer, member of the board of directors at Mannesmann Demag Hüttentechnik, the 1.8 billion Deutsche mark (\$1,2 billion) modernization of the Steel Authority of India Ltd.'s steel works in Durgapur has been a fairly typical project for the company, "as far as any of our 50-odd current projects can be said to be typi-

The project involved marshaling supplies and services from three parts of the world, working in four different languages and overcoming a number of unexpected setbacks – all par for the course for North Rhine-Wesiphalia's industrial facility builders.

Fancy footwork

In 1989, it looked like a straightforward proposition – complex, but no more so than usual. As leader of the consortium charged with renovating Durgapur, Mannesmann Dentag Hünentechnik was to supply overall management and key services, technologies and components. An industrial trad-ing house in the Soviet Union was to provide the steel, while two partners in India were to handle local supplies and logistics as well as the construction work.

Then came the breakup of the Soviet Union and the collapse of much of its business infrastructure. As head of Demag's project building department, Mr. Klingelhöfer and much of his project team of 15 soon found themselves confromed with ever-lengthening deadlines from the Russian consortium partners.

"We went directly to the factories and spoke to their exceutives, and the executives came to Duisburg, to get some firsthand exposure to our state-of-the-art facilities," says Mr. Klingelhöfer, explaining what happened next. The ensuing months' intensive, close professional and personal relation-ships paid off in the delivery of 30,000 tons of steel structure to Durgapur, only a few months late and of "surpassingly good" quality.

The numbers speak

Meanwhile, Demag's engineers were working with the Indian partners, augmenting the Indians' engineering expertise and smoothing out differences between the two countries' technical standards and operating methods. By the time the main phase of the project had been concluded, Demag's staff had invested 150,000 man hours, compiled 6,000 blueprints and diagrams and processed over 15,600 pieces of correspondence. The company had directly or indirectly supervised the work of up to 3.000 huilding site personnel, the

building of 32 outer structures and the delivery of 62,000 tons of machines, electrical equipment and supplies.

On June 4, Durpapur was put into paration. Demag's job didn't end there, nor did Mr. Klingelhöfer's concerns. Some 50 company staff members are supervising the work's initial operation phase. During the early October outbreak of pneu-nionic plague in India, Mr. Klingelhöfer was in charge of monitoring the situation for Demag. "First thing I did every morning was to call India," he says.

# SHARING ENERGY EXPERTISE WITH CHINA

It is a match that could ders worth nearly 500 mil-serve as a role model for lion Deutsche marks (\$333 Europe's capital-goods producers entering Asia's high-growth markets. Chi-na has vast coal deposits, a ed near Beijing and in growing problem with its Tianjin. Having been acenvironment and an insatiable demand for energy. Babcock Lentjes Kraftwerkstechnik GmbH

has a furnace technology permitting electricity and isneat to be relatively cleanly Cogenerated from coal.

million) for equipment going into coal-fired cogenertive in China for eight years, the company is also preparing bids for another

eight projects.
"High-powered sales skills or exciting price schedules are not the primary requisites for Euro-

Brinkmann, general man- and where and how our steam generator division. ability to learn, and the resources to educate potential partners as to what is available and what might be of use." Mr. Brinkmann says the experience has been a valuable learning process. "First Deutsche Babcock. as has been the case with many German companies.

ager of the company's range of products and services could mesh with it." "Rather, companies have to display the willingness and the making of our bid, we arranged for the Chinese to tour plants employing our technologies in Germany, to facilitate their getting to know our capabilities. Finally, after we received the order for the Beiling plant. we [Chinese and Germans] all sat down together at a six-week roundtable, in The result has been the pean companies selling to had to learn how the Chi- which progress was made company's securing of or- China," says Claus nese market functioned, on all technical matters." which progress was made

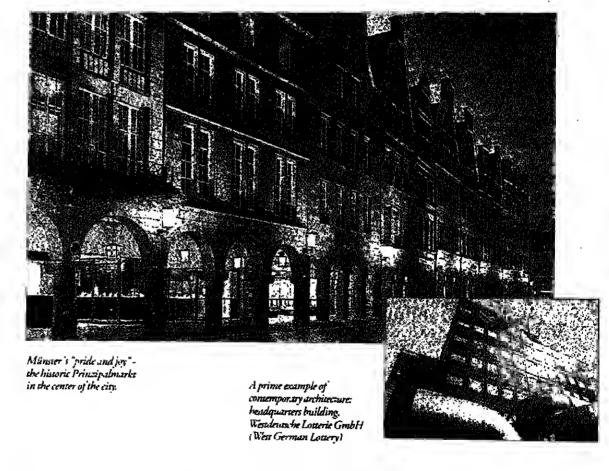
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# MANY PEOPLE SAY THAT MÜNSTER IS THE MOST BEAUTIFUL CITY IN GERMANY.

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Obviously, pictures say a thousand words. The historic backdrops, scenic landscapes and full variety of attractive leisure-time activities all make it easy to fall in love at first sight with this Westphalian metropolis.

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# RHINE-WESTPHALIA

# , MÜNSTER STYLE: LOW-STRESS AND HIGHLY INNOVATIVE

The Münsterland weds dynamism with the good life.

connection hetween an area's dominant psychological traits and the kinds of technologies emerging from its laboratories? California's "No sweat, just do it" climate engendered the world's most user-friendly computers. The Walkman was developed in crowded, space-conscious Japan. Now Münster that center of cultivated living, has produced a chip

The Part of the Pa with taste.
Professor Meinhard Knoll's prize-winning microchip can taste liquids of any description, from blood to lake water to sewage, for the presence of materials ranging from sugar to heavy

After ascertaining the liquid's make-up, this microlaboratory then processes its findings and relays them online to a central processing facility. Forecast price per chip: I Deutsche mark, or 66

Attributes that attract

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"If there is a connection [between a region and its technological creations], it's probably not that straightforwho heads Münster's Institnte for Chemical and Biosensories (ICB). "Certain regions, such as Mün- cality with an international ster, seem to have the attributes to attract and retain creative talents, and to thus tend its Westfälische Wilgenerate innovative prod-Münster's attributes - its physical beauty, its relaxed pace of life, plus a below-the-surface avidness to innovate, convinced me to move here nine years ago."

Aachen, Bielefeld and sevster represents the quieter accounting for the city's

Could there be a direct connection hetween an side of North Rhine-West-phalia. Although major metropolitan areas are not far away - the Ruhr district is located some 70 kilometers (43 miles) away - Münster (pop. 280,000) is more low-key than high-powered.

100 moated castles

The Münsterland region has the verdant, wide-open spaces and long vistas characteristic of northern Germany and Scandinavia. Compact industrial centers -Rheine, Bocholt and Ahlen - are neatly dispersed

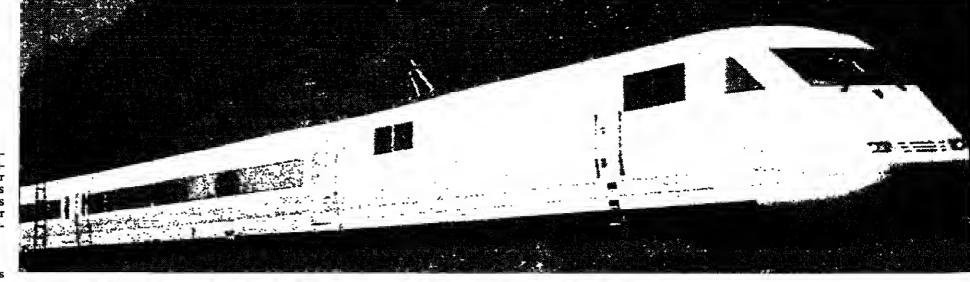
throughout the region's 6,000 square kilometers. Rather than skyscrapers and office complexes, the Munsterland has a very characteristic architectural special-

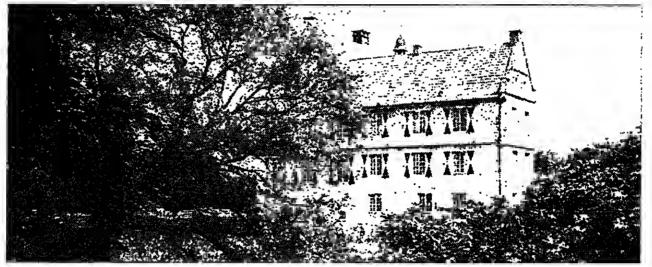
There are well over a hundred moated castles and palaces in the region, in styles ranging from turreted Gothic to loggia-decked Venetian, all connected by a 10,000-kilometer network of bicycle paths and interspersed with a Kentuckylike profusion of horse farms and racing stables.

Another point of similarity ward," says Professor Knoll, among North Rhine-West-who heads Münster's Instities is the combination of an intense allegiance to the looutlook. Each year, a new crop of students comes to athelms-University, whose enucts. At least, I know that rollment of 45,000 accounts for four-fifths of the city's student body and makes it Germany's fourth-largest institute of higher learning.

Young entrepreneurs

Like its counterparts Each year, a large portion of the university's graduates eral dozen other cities, Mündecide to stay in Münster, giehof.





The Haus Hülshoff is just one of the Münsterland's many architectural attractions.

swelling ranks of young en- planning and approval and trepreneurs. They, in turn, are responsible for many of the 18,000 jobs created in Münster over the past 11 years. Coming in a time of personnel reduction, this 18 percent rise in the total number of employed is an eloquent tribute to the region's underlying vitality.

Science and technology Many of those who stay on in the city find work at such new technological development facilities as the ICB. founded in 1991, or set up their own businesses in places like the Technolo-

two years of construction. the ICB will move into its new facility in early November, "In that sensories is a cross-discipline of microelectronics, information technologies, chemistry and biology, it is typical of Mün-ster, that mixing and meet-ing place of technologies and scientists," says Mr. Knoll. 'That an institute of this size could be created in such a short time is a good demonstration of North Rhîne-Westphalia's commitment to speeding up the

reworking of its business base." The ICB is the second fa-After only one year of cility to be completed in dents of the Münsterland are ster at night.

Münster's "Science Park." The Technologiehof was the first, opening its doors on March 18, 1993 - 10,000 square meters of usable space in a building with sweeping futuristic lines. Now, a year and a half later, its 37 tenants are working on such esoteric and prize-winning items as time-of-flight mass spectrometers and biomechanical bufferers, according to Dr. Bernhard Roth, head of Münster's business development agency.

Accessibility Their fervid local patriotism does not mean that the resi-

stay-at-homes - quite the opposite. They are international by location - the Netherlands forms Münsterland's western border - and profession. To see how periparetic the husiness and science communities have become, a visit to Münster-Osnabrück international airport, with its long ranks of raincoat-clad professionals waiting to board airplanes to London and Paris, is instruc-

Getting home is just as easy. "It's nice to be able to fly directly to the world's centers in the morning." says Mr. Knoll, "and very nice to be able to fly home to Mün-

# GETTING TO PARIS IN HALF THE TIME

New transport projects will shorten travel times.

Germany is a relatively compact country located smack in the middle of intra-German and European travel times for granted. Nowhere is this more apparent than in North Rhine-Westphalia. Two of the country's major airports - Düsseldorf and Cologne/Bonn - are only 35 minutes apart. One hour of travel suffices to take in the state's three major metropolises.

Still, the travel times cited in the newspapers in late spring caused even the most blase residents to take notice. Paris-Cologne: two and a half hours by train; Cologne-Frankfurt, one hour.

"Europe: Twice as Close" ran the headline in a local paper, a reference Europe. Its inhabitants—to the halving of current have come to take short travel times offered by the completion of Western Europe's ultra-high-speed rail network, set to go into operation in stages starting in 1997 and ending in

These improved links are just part of a variety of European Union and nationally funded rail projects aimed at extending Europe's high-speed rail network from today's 2,200 kilometers (1,364 miles) to 6,600 kilometers in the year 2000.

At that time, the main east-west line is to extend from London to Moscow. with Cologne as its hub.

"NORTH RHINE-WESTPHALIA" was produced in its entirety by the Advertising Department of the International Herald Tribune. It was sponsored in part by SFG mbH (Strukturjörderungsgesellschaft). WRITER: Terry Swartzberg is a business writer based in Manich.

PROGRAM DIRECTOR: Bill Mahder.



# RERECTION OF THE REPORT OF THE

Cologne is Germany's first media boomtown. And RTL has a hand in this success. How? A lot has been happening around and about Germany's most innovative and most popular TV station. TV production companies, media schools and other stations have all opted for Cologue, meanwhile providing jobs for around 45,000 people. Success, as they say, breeds success.



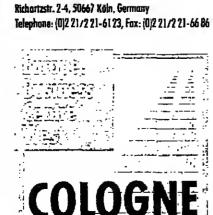
SPONSORED SECTION

NORTH

# **High-tech connections,** excellent prospects.

Investors wonting swift occess to the To find out more obout how Cologne Eurapean market will find Cologne with its sophisticated infrostructure ond central location on ideal stepping stone. Between them, Calogne/Bonn airport and Düsseldorf oirport just 35 km down the outobohn service more than 200 destinations worldwide. At Cologne Central Station, the hub of the West Europeon roilwoy network, you'll find frequent troins to all European centres. Before the decade is out, travelling times between Cologne, Poris, London, Amsterdam ond Brussels will be slashed by new, odvonced high-speed troins. Cologne and its airpart will be integrated into the network served by Germony's ICE super train, far significantly faster travelling to ond fram Fronkfurt. Moreover, ten outobahns rodiote from Cologne ond its ring rood, corrying your products far and wide, while another essential artery of the European economy, the Rhine, flows stroight through the city's heart.

could be your high-tech cannection, just write, fox or give us o coll



# COMMUNICATIONS INDUSTRIES

ARE BONN'S NEWEST CAPITAL

Telecommunications and information technology companies are coming on strong.

Post-war Realpolitik made some 38,000 students. Bonn into the world's "most important international small city." Now, a stroke of business luck and a hardworking, area-wide alliance are busy making it into a city with a very big future in connections - especially in telecommunications.

The German federal government currently plans to finish moving about half its ministries to Berlin by 1998. This will leave Bonn with all or parts of 11 ministries. about two-thirds of its federal employees and dimin-ished ranks of diplomais. lobbyists and international In exchange, Bonn will re-

ceive 26 new federal facilities and at least 2.8 billion Deutsche marks (\$1.8 billion) in federal assistance as well as two pressing, intertwined problems: what to do about the loss of any-where between 9.000 and 25,000 johs, and the reduction in custom for the city's unparalleled "international infrastructure." A spread of international schools, multilingual traffic policemen and gourmet restaurants worthy of London or Washington has sprung up in the federalera Bonn.

A look at the record

How to cope with this loss? For the moment, the city need do nothing special. Once more, for the third time in its history, Bonn has received a great dollop of plain and simple good for-

in 1818. King Friedrich Wilhelm III of Prussia decided to grace his newly acquired Rhineland passessions with a major universi-ty. His eye fell upon Bonn. then a small sometime royal seat. Its previous claims to fame were based on the Baroque - the city still has a number of strikingly omate edifices dating back to the 16th century - and Beethoven, already well on his way to becoming Bonn's most famous native son. The Wilhelms-Universität. It has gone on to become a major center of European thought. home to such intellects as Heinrich Hertz and Barthold Georg Niebuhr - and to

In 1949, those involved in

the business of founding West Germany wanted to locate the naoon's provisional capital far behind the from lines of the Cold War. Konrad Adenauer, soon to be chancellor, reportedly favored his home city of Cologne, while many others plumped for Frankfurt. Failing to find support for his first choice. Adenauer put forth its neighbor and, in a close vote held on November 3, 1949, Bonn beat out Frankfort.

So Bonn became a stopover for a goodly por-tion of the world's diplo-mats, poliucians and trade-mission-bound executives. Over the next few decades. its sweep of ministries, linked by a big-city metro and surrounded by extensive office complexes and green residential areas, took shape.

Taking up the slack By 1998, ICT (information and communications technologies) are set to surpass automobile manufacturing to become the world's largest industry. This suits Bonn just fine, since it is al-ready profiting from the communication sector's

record-breaking growth. With headquarters in the city are DBP Telekom, Germany's soon-10-be-privatized telecommunications authority (and Europe's largest telecommunications company); its subsidiary De-TeMobil, currently the country's leading mobile communications network operator; and Detecon, one of Europe's most important telecommunications consulting companies.

Following their lead, some 320 other ITC companies have set up shop in the greater Bonn area. Their ranks include the locally based outlets of such multinational giants as British Telecom and AT&T as well as dozens of newly founded. specialized technical-service

15,000 by 2000, according to recent projections. As North Rhine-Westphalia's fastest-growing and most prosperous city, with the highest rate of job creation.

and with 50 new European Union and federal-supported research institutes, surely Bonn can ride out the postmove interregnum with no special effort.

RHINE-WESTPHALIA

Forging a new identity Dead wrong, says Hans Jürgen Arens, managing director of Strukturforderuogsgesellschaft mbH (SFG). which is responsible for the Bonn, Rhein-Sieg and Ahrweiler regions. To keep moving forward, Bonn needs a new identity and a new way of working with the world," he asserts. "The only thing the city doesn't need is complacency, nor is anyone in the greater Bonn area complacent about its future. The list of accomplishments made and initiatives undertaken over the last four years provides proof of

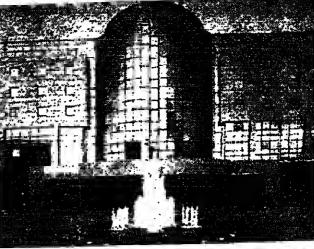
For instance, the 26 communities making up the Greater Bonn region - with a population of around 1 millioo - have joined forces and entrusted the coordination of their business base redevelopment to a single agency. SFG. founded in

"As the setting up of SFG indicates," says Mr. Arens, "this very diverse metropolitan area has started speaking with one voice to investors. Individually, each community was only a piece of the puzzle. Together, the greater Bonn region has virtually everything for every kind of investor, from sumptuous office suites in downtown Bonn to large-scale, cost-effective industrial sites in such communities as Trois-

Surprising synergies
This pooling and integrating
of forces is also taking place
in Bonn itself. Before the city's internal unification process started," Mr. Arens goes on, "no one was completely aware of what anyone else was working on, which projects and which most famous native son. The new university bore the names of its founder and area - Rheinische Friedrich
most famous native son. The providers.

With 6,000 communication-sector-related jobs to day, Bonn should have to minded ministries and major companies. Quite a few surtechnologies - not surprising prises - and synergies have been emerging at the round tables SFG has been

bosting." Most important, the city, instead of passively receiv-





Bonn's amenities include hotels like the Maritim Hotel & Congress Centrum (above) and the Parkschlösschen Lippisches Paleis

largesse, has begun actively capitalizing on its formidable assets.

"If familiarity with and fondness for a site is an essential precondition for investment," Mr. Arens points out, "then Bonn, which has won the hearts of generations of economic attaches and visiting businesspeople. has the very best prospect of becoming a major interna-tional husiness site."

World Trade Center

The challenge has been to create a vehicle suited to the particular nature of investment frnm Asia, America and other high-growth re-

One answer could be the World Trade Center (WTC), now well into the planning phase, designed to accommodate young trading and technology-driven compa-

This outreach is being matched by an "in-reach" to the city's burgeoning ranks of young scienost-entrepre-neurs. Adapting an approach employed successfully in the greater Boston area, the SFG is also pushing the development of the so-called Transhandle matters of daily busi-

ing the outside world's ness practice for the new companies, from recruiting key personnel to securing and providing venture capi-tal and suitable premises.

Also in the planning stage is a 15-hectare (37-acre) international business area in the Oberkassel district and the advanced residential and technological park in Bonn's eastern suburb of Sankt Augustin.

Information, please
A number of final issues re-

main unresolved in Bonn, including the future use of the chancellor's office and the other buildings in the city's heart. The new Bonn is already booking some important successes, however, For instance, in early Oc-

tober, citing the presence of "a major cluster of telecom-munications companies and scientific institutes in the greater Bonn area," NEC, the Japanese electronics gi-ant, announced it would set up a major research facility in Sankt Augustin.

"There's a certain nicety to Bonn's progression. points out Mr. Arens. "After all, the university, the political arena and the world's ICT and trading sectors are ferpark. This organization's all centered on the supply of teams of experts would help and the demand for informa-

# A STATELY JOURNEY DOWN THE RHINE

Herewith, a river-view tour through some of Germany's best-known cities and regions.

Although this is a state of 17.7 million inhabitants and 31 major cities, it does not feel densely populated. North Rhine-Westphalia's largest single city. Cologne, has just under 1 million inhabitants, ranking it a respectable fourth in Germany, but placing it well down in the pan-European tables. With 5.5 million inhabitants, the Ruhr district is third among Europe's metropolises in population size - but it also has the lowest population density and highest percentage of green areas among its counterparts.

About two-thirds of the state is not urban at all. Several of the country's largest forests - including the Teutoburger Wald – and some of its most sparsely settled countryside are found in North Rhine-Westphalia.

While the state lacks an oppressive sense of population, it boasts an impressive sweep of adjoining cities and regions. The best way to discover these is to take a trip down North Rhine-Westphalia's 226-kilometer (140-mile) stretch of the Rhine.

Bonn and beyond

Vineyards and villas are the leitmotifs as the Rhine curves to the northwest and enters North Rhine-Westphalia. They presage the arrival of Bonn, for 130 years a self-sufficient, gracious town of university students and renders, then for four decades the sole seat of Western Germany's government. Today, Bonn is busy adapting to its role as the reunified country's joint center of federal authority and, increasingly, Europe's unofficial capital of communication services. In addition to federal ministries, a thriving university and its "spillover" technological community, greater Bonn also has major steel-processing and chemical indus-

Mediaphilic Cologne

Cologne starts where greater Bonn leaves off. In fact, the cities share a major airport and the headquarters of Germany's space agency. For North Rhine-Westphalia's capital is

symbiotic dyad: Bonn's hushed corridors of power and Cologne's clattering industrial might. Then Bonn's telecommunications giants plugged that city into the world's fastestgrowing industry, and Cologne veered toward the arts, media and multinationals.

With more than 150 galleries and a major art trade fair, Cologne has become "indisputably Germany's center of international art dealings," as the New York Times recently put it. The city's visual media community is anchored by a long-time resident, Westdeutscher Rundfunk, the largest individual station in Germany's ARD national public-sector network, and RTL, the upstart and very successful private broadcaster. Around them, some 850 film and TV production companies, computer animation studios and freelance camera teams have settled in. Today, the media in all forms account for one-tenth of jobs in Cologne.

Multinational business

With such companies as Ford, Citroën and Volvo in the automobile sector alone. Cologne's business community has long been international. The more recent influx of such companies as Toyota, NEC and Samsung has given it a decidedly Asian flair...

The other cities of Greater Cologne are major business powers in their own right. These include Leverkusen, north of Cologne on the Rhine and home to the Bayer group, currently the most profitable of Germany's Big Three chemical producers, and its Agfa-Gevaert subsidiary, one of the world's largest producers of image processing and producing systems and supplies.

Düsseldorf: Dutch treat

Thirty kilometers downstream is Düsseldorf, whose name conjures up a flurry of images, all with a com-mon commercial denominator.

three decades, they also formed a a favorite shopping excursion of the Dutch, and has the largest Japanese community in Continental Europe. Its airport and banking community measure themselves only against those of Frankfurt, and the opulent shops lining the Königsallee are nvaled only by those on Munich's Maximilianstrasse, if at all.

While Düsseldorf is the spotlightgrabber among the state's worldly, cultivated cities, it also has a more pragmatic side. Its large-sale industrial catchment area stretches westward to Neuss and eastward to Wup-

Duisburg confluence

Forty kilometers downstream from Düsseldorf lies one of the world's great river junctions, with a port and a metropolitan area to match. Situated at the confluence of the Rhine and the Ruhr, Duisburg's Ruhrort is the world's largest inland port, processing 50 million tons of cargo a year. It serves as the point of inter-



face between Rotterdam, the world's largest port, located some 200 kilometers downstream, and the Ruhr District, known as "Germany's wholesaler/retailer/energy provider as well as easily a dozen other appellations.

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The remaining 100 kilometers of Rhine between the Duisburg and the Dutch border are the province of cities whose heydays belong to other eras and other millennia. Situated in the midst of the lush fields and forests of rural North Rhine-Westphalia, Xanten was once Düsseldorf, Cologne and Essen all rolled into one. In fact, at the time of its initial flourishing. Xanten was the only city in the future state. It was founded by the Romans in 15 B.C.

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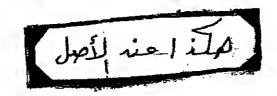
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### INTERNATIONAL RECRUITMENT

# PUBLIC ENTERPRISES REFORM AND **DIVESTITURE SECRETARIAT**

VACANCY FOR FINANCIAL ADVISOR, ENTERPRISE DEVELOPMENT PROJECT

Public Emerprise Reform & Divestiture Secretariat, Ministry of Finance & Economic Planning, Kampala, Uganda.

Equatorise Development Project (EDP) financed by Government of Uganda/ World State International Development Association. The main objective of the Project is to implement a national program of Public Emergdaes Reform 5 Divestiture (Privatization).

Moriding Relationships

White Prantal Advisor/Enterprise Development Project (FA/EDP) will report to and parties the Coordinator on all financial issues to ensure the effective management and control of finances of the Public Enterprises Project (PEP) and EDP as well on minimal aspects of all proposals/programmes for consideration prepared/presented by the Public Enterprises Secretariat (PES), the Divestiture Secretariat (DES), the signific Industrial Enterprises Secretariat (PES), the Divestiture Secretariat (DES), the signific Industrial Enterprises Secretariat (PES), the Project Restructuring Unit (PER) (PES) in the Project Restructuring Unit (PER) (PES) in the Project Manager on management and control of finances and the Director, pissoliscion, DS and General Manager/Deprations and Project Restructuring Unit of (IDB) on financial aspects of proposals and programmes of the EDP and its empowers. The Financial Advisor will be assisted by the Chief of Accounts of EDP and its advisor will guide and supervise his work in all accounting matters.

The FA/EDP will, without lear or favour, be required to report to the Deputy Secretary of the Treasury, Finance 6 Administration, in Ministry of Finance 6 Economic Planning (MOFEP) any cases where the FA/EDP advice has been reached the project authorities. In this regard the FA/EDP will be required to communicate, in writing, to the Coordinator such advice which, if not helded, makes reporting to DST/FA necessary.

iob Objectives
The created objective of the job is to help to ensure that PEP and EDP finances are
the created objective of the job is to help to ensure that PEP and EDP finances are
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GOWIDA and that all financial approximates from PERD are
signed and correct. Specifically, the job objectives are

and and correct. Specifically, the job objectives are specifically and help in initiating and maintaining efficient and effective metal transgement policies, systems and procedures within EDP. minical management policies, systems and procedures within EDP.

Capitise and help in ensuring that all project finances are properly managed and
minical capital statements. ci To advise and help in ensuring that financial aspects of PEP/EDP on

ins and Responsibilities

Overall responsibility is to advise the Coordinator, PEROS and various incomes of the Project on all financial matters:

governs responsionary important in the proper management and control of hinds and assist the Coordinator in the proper management and control of hinds like PEY/EDP and its components to ensure strict adherence to the procurement. Bigidon and accountability policies and procedures laid down by COU/IDA. Sender advice to the work of the Project Management Unit as it relates to chiefment, disbursement, accounting and to help to provide effective control of

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Pro provide advisory support in helping to ensure that all books of account are prepared and audited in time and advise on corrective action as well as future prevention of any accounting and procurement, financial management mistakes, enosy or short-conings which might have occured.

To render advise on the prompt settlement of debts owing to the project and to advise on areas where the project can invest profitably any funds not immediately regulated includint short-term funds placed in the Divestiture and Redundancy

g) To carry our on-the-job training for project staff in accounting, financial management and analysis and reporting.

It is advise on financial conditions of PEs under EDP including reviewing of their spaces and Rabilides, valuation/revaluation reports, investors, inventories, debts, etc.

viz recapitalisation, debt concession/reliefs. It quidation of assets, and to oversee the proper disbusement utilisation and accountability of the Restructuring Fund. proper assonment unission and accuminating of the Restructuring Films.

To advise/assist in determining filancial returns and other material economic benefits of any proposals/programmes of PEs under EDP.

To provide expert financial advice during the process of development of divestiture plans, restructuring plans as well as any other plans and reports concerning any aspects of PEPEDP.

To provide financial advice to the MoFEP on all matters pertaining to the EDP funds in order to help to ensure compliance with GOUADA policies and procedures. To advise the Coordinator on the utilisation and management of balances in the Divestitute Account, the Redundancy Account and Restructuring Fund.

RI To advise on all other financial aspects of PEP/EDP components as will be required from time to time by the Coordinator

DUTIES AND RESPONSIBILITIES RELATING TO THE RESTRUCTURING FUND IN UDB.

The overall responsibility is to ensure that the Restructuring Funds is used wisely and effectively. To this end, he will advise the General Manager/Operations and the Project Restructuring Unit on the following manters:

Monitoring the systems of appraisal of applications for funds from public emerprises, inter alia, this system will involve a study of the following aspects of the public enterprise which is applying the Restructuring Fund:

(I) Backenund

(ii) Product and marketing
iii) Location
[Ivi Plant and equipment
Ivi Labour
Vit Management and organisation
(vii) Financial structure and financing needs

(visi) in connection with all the abo

become and above and their most one project Restructuring tink and making reports (on loan applications) to the Project Restructuring tink and making recommendations regarding a public enterprise's application for lunding. Recommendations will include salvage techniques, such as:

(i) initial financial controls.

(ii) initial financial controls.

(iii) management and organisational changes

(iii) cost reductions

nury core recructors
(by revenue generation)
(by revenue generation)
(by disposal or acquisition of assets, or their revaluation.

Designing and maintaining a separate account for the Restructuring Fund.

Monitoring the progress of public enterprises which have benefited from financing from the Restructuring Fund.

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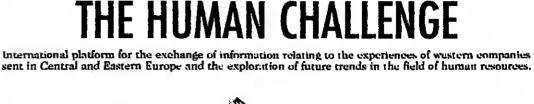
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# **SPORTS**

# **Cone Edges Friend Key** For AL Cy Young Award

By Claire Smith
New York Times Service

NEW YORK - The battle for the Cy Young Award in the National League ended in a walkover for the unanimous choice, Greg Maddux. But it was a different story in the American League, where David Cone and Jimmy Key — fire and ice, power and finesse waged a classic duel that resulted in one of the closest races in

league history.
Cone, the Kansas City
Royals' right-bander, edged
Key, the New York Yankees' left-hander, by 12 points, the fifth smallest margin since the Baseball Writers Association of America started the award in

"I thought either one of us would bave made a deserving winner," Cone said upon learning of his victory Tuesday evening. "Both of us could have easily won. I hope I get a chance to tell him exactly that. I'm a big fan of Jimmy Key's, that's

Cone, who was 16-5 this season after going 11-14 in 1993, won his first Cy Young by virtue of the 15 first-place votes, 10 second-place votes and 3 third-place votes he received in the balloting by 28 writers, two from each of the 14 American League cities. That tally gave him 108 points in the system strike that began Aug. 12.

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Key, whose 17-4 record made him the top winner in the majors this strike-sbortened season, received 10 first-place

The margin was the narrow-est since 1980, when Steve friends as well as teammates Stone of the Baltimore Orioles defeated Mike Norris of the Oakland Athletics, 100-91.

The closest race in league history was the tie between the Denny McLain of the Detroit Tigers and Mike Cuellar of the Orioles in 1969.

Cone's victory stirred varying emotions in the pitcher. He expressed sorrow that Ewing Kaufman, the Royals owner who brought Cone back to his first organization and native Kansas City as a free agent in 1993, did not live to see him win

Cone also expressed sadness about the fact that he spent Tuesday getting an award rather than possibly pitching in Game 3 of the World Series, an event lost because of a players'

that allots 5 points for first-place votes, 3 for second and 1 nice year, now, to be able to cap for third. Cone said, "It's going to be a nice year, now, to be able to cap off what I thought was a significant season.

"It's unfortunate that the season couldn't have been completed." he said, "When you votes, 14 second-place votes look at the award, you can't and 4 third-place votes, for 96 belp but think about all of the despair of 1994."

> Cone and Key became when Cone was traded from the New York Mets to Toronto in August 1992. Two months later, Key got the World Seriesclinching victory in relief in a game that Cone had started for the Blue Jays.

David Cone: By 12 points.

"I'm not disappointed," be said about finishing second in the voting. "I don't put that

much value in this sort of

Key is the first Yankee pitcher to finish as high as second in the voting since 1985, when Ron Guidry was runner-up to

Bret Saberhagen, the only other

Royals pitcher to win a Cy

Cone and Key left little room

the Baltimore Orioles (one) also

Cone's previous best in vot-

Young Award.

Cone posted a 2.94 earned run average, impressive in a league where offensive statistics soared and many pitchers wilt-ed. He completed four games, with three shutouts, in 23 starts. Cone, 31, always impressive in the power departments, struck out 132 batters in 171% innings. He walked only 54. Opponents batted an anemic .209.

Cone won nine times after a Royals loss. Key, no slouch himself, was 6-2 after Yankee for the competition. Only Randy Johnson of the Seattle Mariners (two) and Mike Mussina of

received first-place votes. Eleven of Key's victories came consecutively, from April

Can Tyson Get It Together Again?

By William Gildea

WASHINGTON - In May, Mike Tyson will be eligible for parole from the Indiana Youth Center, where he is serving a six-year sentence for rape. He has announced plans to return to boxing.

But Tyson will have been away from the ring even longer than Muhammad Ali, who missed 3 and a half years (March 1967 to October 1970) when he was barred from the sport for refusing induction into the military. And as great as Ali was, his former trainer, Angelo Dundee, said recently, We lost the best years of Ali. He was ready to be dynamite. He bad it all together at the time of the Zora Folley fight" in

Although Ali's most famous fights occurred after the interruption, most experts concur that Ali was not as good a fighter then. The time off burt his speed in the ring. By May, Tyson will not have fought in 3 years II months, raising the most-asked question in boxing: How good will be be when be resumes his career?

One thing is certain: the curiosity about the man who once seemed certain to rank among the hest fighters of all time will make his first major bouts financial block-busters; experts predict payouts of \$25 million to \$100 million.

"Tyson at his best was a well-oiled machine, said Rock Newman, Riddick Bowe's manager, who dreams of a Tyson-Bowe battle. He bad superb hand speed, incredible quickness and great reflexes. He wasn't an incredibly powerful puncher. He bad incredibly quick hands that enabled him to hit people so fast they didn't see the punches coming. He had lost some of that quickness before he went in. I would think the years would have croded that substannally more."

"I don't believe he'il ever be as formida-

ble as he once was," added a promoter, Boh Arum. "Ali wasn't the same fighter.

The base of the same fighter. That being said, that doesn't mean Tyson won't be a force. It's just that you're slower after a layoff like this; it hurts your reflexes. If Michael Jordan doesn't play basketball for three years, do you think that, as great as he was, he could be as good as

ever? I don't think so." There are two Tysons, actually, to look back on: the one who reached his peak, at age 21, with a knockout of Michael Spinks in 91 seconds in June 1988, his 35th victory in 35 fights; and the less focused, less technically sound post-Spinks fighter who stayed out of the gym. got out of shape.

lost his title in a classic upset to Buster Douglas and fought two hard-hitting but unimpressive fights with Razor Ruddock. "He started to decline rather dramati-cally in my estimation," Newman said.

Tyson was at his best with trainer Kevin Rooney in his corner, but Dundee believes that most top trainers could bring the best out of Tyson if Tyson dedicated bimself to hard work and honing his skills. Two train-ers frequently mentioned as possibilities are Panama Lewis and Emanuel Steward. Another veteran trainer, George Benton, could be taking up work with Lennox Lewis, who recently lost the World Soxing Council title when he was stopped by the Don King-promoted Oliver McCall in a

Steward currently is working with McCall, who hopes to defend against Tyson, thus reaping the kind of payday he could only dream of before beating Lewis. Intending to keep control of at least one of the three principal heavyweight belts, King

One thing is certain. His first major bouts will be financial blockbusters. Experts predict payouts of \$25 million to \$100 million.

"He lost a lot of his quickness. He had lost will see to it that McCall defends against some of his reflexes. He started to get hit much more frequently. The Tyson who went to prison was 70 percent of Tyson at

Ali began his hiatus when he was 25, the same age as Tyson when he went to prison. On Ali's return, it didn't take people long to realize he was not the same fighter. Even though his three meetings with Joe Frazier and other memorable bouts were yet to come, the loss of speed was apparent in Ali's comeback bout against Jerry Quarry.
'In defeating Quarry, Ali had been

physically strong, perhaps stronger than in the past. But be d also been slower, and that was an ominous portent," writes Thomas Hauser in "Muhammad Ali: His Life and Times." Hauser quotes Jim Jacohs, who would later co-manage Tyson, on Ali's exile: "In terms of his skills, it was

The perception of Ali had changed greatly by the time he returned. By then his outspokenness against the Vietnam War was accepted, his banishment from boxing was seen as unjust and his popularity in general had soared. He had become a hero. bigger than the sport.

Tyson is no such legend. But there is similar interest in how he will fare in the ring. And just like Ali, Tyson stands to make more money after his absence. According to Arum, a tuneup could be a \$25 million fight. A major fight — sueb as Tyson against George Foreman, if Foreman should happen to upset champion Michael Moorer next month, or Tyson against Bowe - could be a \$100 million fight. Arum said of Foreman: "When he goes to bed at night and he thinks sweet thoughts, I can't believe he doesn't think of those" beating Moorer and Tyson.

While Ali could not regain his foot

speed, an important part of his hoxing

repertoire. Tyson in theory could recapture his band speed, or close to it. But the consensus of opinion is that it would take the exceptional dedication he demonstratin his career, and the kept him in the gym working, particularly the late Jacobs, no longer manage Tyson.
"Tyson's not a technician, like Ali — no

jah, jab, right cross, hook," said Dundee.
"But he's a beck of a fighter. He's a sbort guy who's had to fight big guys. That's the remarkable thing about Tyson."

Tyson, of course, hadn't yet mastered big opponents. He beat several, but Douglas knocked him out. When last seen. Tyson was being tied up consistently by big Ruddock in their second match, in which Ruddock managed to go the 12-round dis-tance while losing. Bowe's size is just one no one but a King fighter until Tyson is ready. As King said recently: "We have a title for Tyson to fight for."

Tyson is co-managed by Rory Holloway and John Home, who visit and phone the fighter regularly, according to a King spokesman, Mike Marley. Tyson reported-Marley said recently that Tyson works out regularly and weighs about 216 pounds, just about his best fighting weight.

"He is in excellent condition," said Phil Slavens, the assistant superintendent of operations for the Indiana Youth Center. He runs. He lifts a little bit. He does situps. He's in much better shape than when he got here. He was a little chuhby when he got here." Tyson appeared to be about 250 at the time of his sentencing in March 1992. But his weight has been down for some time; Newman said Tyson was a "trim" 217 when he and Bowe visited the prison in September 1993:

Good shape, though, is not the same as fighting shape, and, according to Marley. Tyson said recently that he could use "three or four months in the gym" to get in top fighting shape. In the Hauser book, it was pointed out that Ali's hands "got soft" during his layoff.

Tyson will have to wait until spring for the gym work, barring a development that would secure him an early release or one that would keep him longer. Slavens said that Tyson has not passed the General Education Development exam, the high school equivalency certificate that could take three months off the time he is supposed to serve.

BOARD

"His first fight is going to be watched with great anticipation." Newman said. "There's a dilemma in it. Does he fight somebody easy? Or does he make a windfall right away? Because from a marketing point of view, the excitement and the mystery is going to be gone quickly if he doesn't look good."

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in the IHT

# NHL Players Seek Friendly Ice, Find It in Russia and Canada

By Murray Chass

NEW YORK — The owners tlet them play on their ice, ational Hockey League will take their sticks and and play on somebody

NHL Players Associaht all-star event for charity m Hamilton, Ontario, on Nov. 10 and Nov. 12, featuring such players as Wayne Gretzky,

Mark Messier and Brett Hull.
The union would like the roster to include Sergei Federov, top line on the Soviet team. the league's most valuable play-

against Russian teams. mad The 5-game, 10-day Russian series is scheduled to begin in W Moscow on Nov. 4. A league person familiar with the tour bulatov, president of the Mos-

cow Sparta Club. Some of the NHL's best play-

**DENNIS THE MENACE** 

er last season, but Federov guest appearance for Landshut ideas. plans to be in Russia with other of the German Ice Hockey made possible by a local spon-

With negotiations between nowhere and no start to the said it was being sponsored by four Russian banks and was organized by Vyacheslav Fetisov, the former player for the New Jersey Devils, and Gelani Tovseum in Hamilton.

ers are scheduled to play, most notably Federov of Detroit and nationally, at least in Canada,

plans to announce San Jose and Nikolai Bors- sirous of playing hockey. The incesday or Thursday a two- chevsky of Toronto, who al- understanding with all conchevsky of Toronto, who already is in Russia playing for a Russian team.

Larionov and Makarov will be reunited with Vladimir Krusov will be reunited

tov, who plays in Sweden. In lockout lingers, Saskin said, the 1980s, the trio formed the "other games would be considered because we've had a num-Bure is to make a one-time ber of people come to us with

• The Elite League Associa-NHL players from that country

League on Friday, in a game tion, representing Swedish making tour of places like Mosagainst Berlin. Bure's annear-clubs, reiterated Wednesday cow and St. Petershurg playing anoc for Landsbut has been that it would not allow lockedout NHL players to compete

with in domestic clubs. The association first took the league and the union going that stand last Saturday. A new meeting was called following protests by Swedish fans and reports that some clubs were rebelling against the ban.

The association stands firm on its majority decision against to organize more games like allowing professionals to play," those scheduled for Copps Colinational news agency TT reported.



Ottawa center Alexei Yashin, the first NHL player to sign with a minor league team, got a workout in his debut for Las Vegas in an International Hockey League game. He also got two assists; the Russian star had 30 goals and 49 assists for the Senators last season.

# CALVIN AND HOBBES





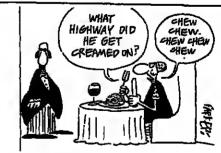




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"Uh, uh, uh — i wouldn't do that. Thorg

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"I JUST ASKED HIM WHY DOES NIGHT FALL AND DAY BREAK?" ALL OF A SUDDEN HE GOT A HEADACHE."

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# **PEANUTS**

ARFIELD

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HA! HA! I TOLD YOU IF YOU

SOMETIMES I LIE AWAKE AT NIGHT, AND JUST STARE INTO THE DARKNESS

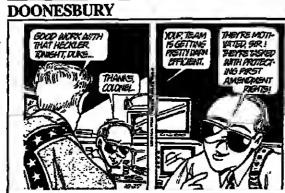


THEN A VOICE COMES TO ME THAT SAYS STOP STARING YOU'RE MAKING US NERVOUS'



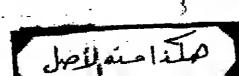












# إلمكذا عند المصل

# SPORTS Mercedes Deal With McLaren Schumacher May Drive For Team in '96 Season Readers

BONN—Mercedes has agreed to a five-year deal to supply engines to a Formula One car run by Mc Laren, which, if successful, should have current world championship leader Michael Schumacher behind two parties control of the parties

ful, should ship leader Michael Schumber the wheel by 1996.

Sources close to the two parties confirmed Wednesday that the German car maker and the British-based team would announce the details of the contract, which art season, in Stuttgart on Friday.

Willi Weber maker and the British-based team would maker and the British-based team would announce the details of the contract, which begins next season, in Stuttgart on Friday. Schumacher's manager, Willi Weber, described the Mercedes-McLaren linkup as a "Dream Team" the German driver

proceeds of secondition to would regard as his top choice for the 1996 Schumacher will continue to race for

teams thereare.

"At the moment we are obviously concentrating our efforts on the present world championships and the possibility of defending our title next year," Weher said.

fending our une new years from 1996 we would regard Mercedes-McLaren as our No. 1

regard means and place regard means are that it would obviously need to look how things go next season. But I can only assume that it would work well. Mercedes has an engine that has nevential. McLaren has been one of great potential. The last 10 years." the top teams for the last 10 years."

A steel a section of the section of Schumacher has an emotional link to the Schumacher has an emotional him his first major contract as a junior racer in

1989.

1989.

"He has never really broken off his conwith Mercedes and both sides have He has never reany or one that sides have tacts with Mercedes and both sides have looked after the relationship." Weber said. Both he and I have said this. There has Both no aways been a wish to work with Mer-The state Boar Day Codes.

Mercedes officials refused Wednesday to confirm that everything was signed and sealed with McLaren before they bold a news conference on Friday. Their agree-The state of the second state of the also believed to involve the Haser has the U.S. Indy car series. ment with the British team, however, is also believed to involve a commitment to



OVERS AND OUTS - Cricket fans broke down the barricades before the start of a one-day match between Australia and Pakistan on Wednesday in Gujranwala, Pakistan. Hundreds were trampled underfoot and more than 20 people reportedly were injured. The match was later abandoned because of a rain-affected pitch, but the two teams agreed to play an exhibition match of 15 overs each to prevent further disturbances.

# Europe, South America In Line for 2 More Spots

1998 World Cup under two proposals that will be submitted by general, Sepp Blatter, said only the six regional confederation that two proposals had been presidents to the FIFA Execu-agreed upon. He would not tive Committee, CONCA- specify further. CAF's president, Jack Warner, The 21-man F said Wedoesday.

ter a two-hour and 15-minute meeting of the six confederation presideots.

FIFA is trying to decide how said as he hurried out of the

to allocate eight additional meeting room of the confedera-berths in the World Cup. This tion presidents. year's World Cup had 24 teams competing, but the field will be expanded to 32 countries for the region-hy-region hreak-

one from Oceania, Warner said. rope would be guaranteed two.

A variation, Warner said. That left two berths to be

Earlier, FIFA's secretary

The 21-man Executive Com-

mittee will meet Thursday to Warner's comments came af- determine the allocation of

the 1998 World Cup in France. down of the allocation of

Of the 32 berths, Europe will berths.

get 15 (including host France),
South America five (including that a general feeling was that defending champion Brazil), each of the non-European con-Africa five, CONCACAF three federations (Africa, Asia, and Asia three, with the final CONCACAF, Oceania and spot to be determined in a play- South America) would get at off between an Asian team and least one new berth, while Eu-

NEW YORK — Europe and with the lost berth decided in a South Admerica each will get playoff between Africa and two additional berths for the CONCACAF.

would give Africa four teams, decided. Europe received 13 berths (including the defending champion Germany) of the 24 in the last World Cup, while South America had three, Africa three, Asia two and CON-CACAF two (including the host United States). The remaining berth was determined in a playoff between Oceania, CONCA-CAF and South America.

Africa, Europe, Asia and South America are all seeking extra berths beyond their guar-

Some have questioned giving South America, a confederation of only 10 nations, five berths, while Europe, which had seven of the eight quarterfinalists at the 1994 World Cup, would only get 15.

Africa has the most members in FIFA (51), followed by Europe (49), Asia (42], CONCA-CAF (29), South America and

Oceania (10). "We defended our position," the South American confederation's president, Nicolas Leoz, said, referring to CONME-BOL's proposal of four guaran-teed herths plus defending champion Brazil, "But Africa wants to give South American three and one, which is a posi-tion we absolutely do not

share." Léoz said South America has the support of Europe and Fl-FA's president, João Havelange, a Brazilian.

Europe has the most votes on FIFA's executive committee, eight, while Africa, Asia, CON-CACAF and South America have three each. The remaining vote is that of Havelange. The eight new World Cup

berths was a campaign promise by Havelange, who was elected to a sixth term as FIFA presi-

# U.S. League's Debut Likely to Be Delayed a Year, Rothenberg Admits

By Grahame L. Jones

Los Angeles Times Service
NEW YORK — Major League Soccer, the proposed first-division

U.S. league that was supposed to begin operations in April, probably will be put on hold for a year.

The possibility that the league's debut might be postponed had been voiced in the past, but took on additional statements. ed significance Tuesday when Alan Rothenberg himself admitted that a

delay was being considered. That the U.S. Soccer Federation's president, who earned \$7 million as plan provided to prospective inves-

a statement at a time wheo FIFA should have signed stadium con-leaders are in town, suggested MLS tracts and should have been actively

as promised. Rothenberg said, adding that there is a possibility the league kickoff will be delayed.

"I hope to he able to make an announcement within the next 10 days or two weeks," he said.

According to the MLS husiness

will not get off the ground April 15 seeking coaches, players and fans.

Instead, no official announce-"Ohviously, the later in the game ment has been made since June 15, it gets, the more you have to analyze when charter franchises were whether to start in 1995 or 1996." awarded to Los Angeles, Boston, awarded to Los Angeles, Boston, New York, New Jersey, San Jose, Washington, D.C., and Columbus, Ohio. At the time, Rothenberg said five more would be awarded by Sep-

tember or thereabouts. But although it has several large investors and a television contract, the proposed league has not been chairman and chief executive officer tors, the anticipated 12 teams al- able to generate enough financial

SIDELINES

For the Record

more franchises. It is believed to have scaled back from 12 teams to 10 and to be working to complete stadium contracts in those 10 cities.

Rothenberg would not discuss MLS financial affairs, saying only that legal documents were being circulated for signature and that an announcement would be forthcom-

"The argument for going ahead in April is momentum." Rothenberg said. "We've just had a great World Cup, let's not miss a beat." The argument for postponing, he said, is of World Cup '94, would make such ready should have been announced, investment to allow it to name any "does haste make waste?

South Africa Added to Europe Tour

eve of the Volvo Masters at Valderrama.

SOTOGRANDE, Spain (Reuters) - The 1995 European golf

The tournament will also be part of the South African tour and its

National Intercollegiate tournament by two strokes at the former-

ly segregated Shoal Creek course in Birmingham, Alabama. (AP)

Mediator W.J. Usery's meeting with striking baseball players

was postponed a day, until Wednesday, for the convenience of some of those attending the session; additional hargaining is not

expected until the latter part of next week at the earliest. (AP)

Algeria is dropping its ban on competition against Israeli

athletes because of the moves being made toward peace in the

tour will include a tournament in South Africa, officials an-

would mean trying to generate interest in a new venture during an Olympic year, when the public's sporting attention will be firmly focused on the Atlanta Games. That could be either a hindrance

If MLS does delay until 1996, it

Both men's and women's soccer

vill be a medal sport in 1996 and the U.S. teams will be receiving more attention than usual, so that could help MLS. But it is just as likely the league would have to go into hiatus during the Games or risk vanishing from sight altogether.

# Sacchi Critics' New Complaint: Coach's \$2.25 Million in Salary

ROME — The critics of Italy's soccer coach, Arrigo Sacchi, were given more ammunition Wednesday after an official of the national federation leaked details of Sacchi's lucrative contract to the press.

Sacchi earned \$1,75 million for the year to June 30, and is expected to pick up a bonus of \$500,000 for leading the much criticized team to second place in last summer's World Cup.

The figures were contained in a anonymous letter faxed to the Corrière dello Sport newspaper, which published them on its front page.

They were later confirmed by the federation's president, Antonio Matarrese who said that his organization was only paying the going rate for a top Italian coach.

Sacchi has pay rises huilt into his contract, and so will earn even more in the 1995-96 season, the last on his contract. Sacchi has been in charge of the national squad for three years, but his teams have never produced the kind of spectacular soccer with which he made his name as a coach at AC Milan in the late 1980s.

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the control of the co Sorton, Hastermoto (8), Kida (18) and Murplay, Kina Tel-Yuda, Salazzaki (3), Hoshimto
(5), Shiningi (5), Supiyuma (9), Ishii (9) and
Itok, W-Ishii, I-l. L—Kida, 8-1, HR2—Yomfuri, Mansel III, Ohkuba (1), Selbu, Kiyobara (2),

AL Cy Young Award Winners

1934—Bob Turley, New York
1939—Carly Wynn, Chicogo
1941—Walley Ford, New York
1944—Donn Chonce, Los Angeles
1944—Unit Lanborg, Boston
1944—Ostony McCarly, Detroit
1944—Chaille Carleto, Bollimore and the second ny McLain, Detroit 1970—Jim Perry, Minnesola 1971—Vida Bise, Oakland 1972—Gaylard Perry, Clevely

1971—Vide Bise, Oskiond
1972—Guylord Perry, Cleveland
1972—Jim Palmer, Battimore
1974—Guttish Runter, Ookland
1973—Jim Palmer, Battimore
1974—Jim Palmer, Battimore
1974—Jim Palmer, Battimore
1974—Jim Palmer, Battimore
1974—Ron Guldry, New York
1978—Ron Guldry, New York
1978—Ron Guldry, New York
1978—Role Flongers, Milwaukee
1988—Rollie Fingers, Milwaukee
1988—Pete Yuckevich, Milwaukee
1988—Pete Yuckevich, Milwaukee
1988—Peter Soberhopen, Konsos City
1986—Roger Clemens, Boston
1986—Brat Soberhopen, Konsos City

"PRO-Frank, Viola, Nakmasoda "PRO-Brit Soberhapon, Konsas Cily 1998—Bab Weich, Oakland 1997—Roper Clemens, Boston 1992—Dismis Ecklystey, Oakland 1993—Jack AscDowell, Chicaso 1994—David Cone, Kansas Cily 1995—Paril Pisa-196 there was one lan from bath leagues.

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**ACROSS** 

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Mrs Gorbachev

And the second s NBA Preseason

Tuesday's Surpes New York 113, Woshington 98 Chicopo 109, Minnesota 104 Dolfos 99, Clevelond 96 Indiana 99, Millwoukee 97

ENGLISH LEAGUE CUP

Liverpool 2, Stoke 1 Mansfield 6, Millwott 2 Queens Park Rompers 3, Manchester Ciry 4 Shaffleld United 1, Bolton 2 Wimbledon 0, Crystol Palace 1

THIRD INTERNATIONAL TEST Sri Lanka vs. Zimbabwe, First Day Wednesday, in Harare Sri Lanka 1st Innings: 248-4

ONE DAY INTERNATIONAL West indies vs. New Zonland West indies to. New Zonland
West indies to. New Zonland
Wednesdoy, in God
West indies innings: 123 foll out, 39,1 overs)
New Zoolond Immas: 251 f9 overs)
Match obundened due to storms.

The second second second second second

BASEBALL
American League
TEXAS—Will not renew the contracts of
Mickey Harcher, 1st bose coach; Jackle
Moore, dupout coach; Dave Oliver, 3rd base
Coach; and Cloude Osteen, pilching coach.
Announced that Perry Hill, defense coach and
Wille Upshaw, batting coach, will be reassigned within the organization.
National League

signed within the organization.

Medical League
CHICAGO—Announced that Tony Muser
and Billy Williams, cooches, will be retained
for the 1995 season, and that Jose Marlinez,
first base coach, Moe Drabowsky, pitchine
coach, Eddie Lyans, molor league advance
scout, and Mary Foley, bulloen coach, will not
be offered contracts.

NEW YORK-Claimed Bill Spiers, infield-

are y Tork—Cultimed pill spiets, unled-er, off walvers from Milwoukee, ST. LOUIS—Will not renew the contracts of Joe Coleman, pitching coach, and Bucky Dent, 3rd base cycch, Nomed Bob Sibsoubull, pen coach and assistant monoper, Mark Rig-gins pitching coach; and Gavlen Pitts 3rd

National Football League ARIZONA—Wolved Todd Peterson, kicker,

CHICAGO—Fracer Tim wortey, running back on the reserve non-football influent list. Staned Kenny Shedd, wide receiver, off the Jets' practice roster.

CINCINNATI—Signed Erik Wijnehm and Todd Philicox, quarterbacks.

GREEN BAY—Signed Ray Wilson, safety.

le practice sauod, KANSAS CITY—Re-signed Atlest DeGrat-fearetd, wide receiver, to practice sauod. Watved Anthony Dulgle, running back. Irom proctice squad. MIAMI-5igned Keyin Brothen, quard-con-

milani-staned Revin Brothen, guora-centor, eli prociles suudi di Pitisburgh. Pioced Houston Hoover, guard, an injured reserve. N. Y. JETS—Walved Tutneou Alipate, line-bocker. Re-signed Alipate and Terronce Wisdon, guard, to practice sauod, Signed Fred Lester, fullback, to practice sauod. sive back, to practice squad.

National Hocks
TAMPA BAY—Reassig in, Irom Atlanta, IHL to Detroit.

IHL.

COLLEGE

BOWL ALLIANCE—Announced 6-year contract with the Gotor Bowl that will feature 2nd-place finishers from the Atlantic Coast and Big East conferences.

COPPER BOWL FOUNDATION—Announced how-year agreement with the Western Athletic and Big Eight conferences.

ARIZONA—Announced flat Ben Dovis. further baskethall forward, will be legiolde for

nier basketball forward, will be ineligible for the first semester this season for not comply-ing with an NCAA rule on satisfactory proing with an NCAA ruse on satisfactory pro-oress.

CALIFORNIA—Signed Todd Bozeman, men's basketboll coach, to a contract exten-sion through the 1998-99 season.

CORNELL—Named Charles Moore other-ic director.

elic director effective Nov. 1.
GEORGE MASON—Named Tom O'Cherior ned Mike McLeese men's

FAIRFIELD-Named Eugene Daris attr-

HOWARD—Nomed Mike McLesse men's boskelboil cooch.

MANHATTAN—Extended the controct of Fron Froschillo, men's baskelboil cooch, through the 1997-88 socson.

-MASSACHUSETTS—Suipenheder-Michaet Williams, suord, for 3 gomes for occidentic nounced on Wednesday.

The South African PGA championship, Feb. 16-19 at the Wanderers Golf Club in Johannesburg, will be an official European Tour event, the executive director, Ken Schofield, said on the

MIAMI—Announced that Tremain Mock, reshman satety, has been suspended Indefifield of 144 will be split evenly between players from the two tours.

Tiger Woods, the 18-year-old black golfer, won the Jerry Pate tot, senior fullbock; Vic Foust, lunior light end; and Shad Criss, freshman wide receiver, indefinitely for breaking learn rules. NEW MEXICO STATE—Dismissed of

Lance Johnson, lunlor guard, from the men's bosketball team for violating team policy, NORTHEASTERN—Named Tam Mutch

NORTHEASTERN—Named Tam Autonossistant ice hockey coach.

NORTHWESTERN—Extended the controct of Gary Barnett, leathout coach.

OKLAHOMA STATE—Named Terry Don Philips otbletic director.

RUTGERS—Named Gregory Hines mea's assistant basketball coach. Suspended Charles Jones, sophomore basketball quard, for the first two exhibition games for ocademic irresoursibility lost semester.

for the first two exhibition games for occidentic Irresponsibility tost semester.

57. LOUIS—Named Doug Wooland athletic director and Grag Lackey men's assistant basketball coach.

TEXAS—Suspended Lovell Pinknay, Mike Adams and Wane McGarlty, wide receivers; Jonathan Hickerson and Dwight Kirkpatrick. Ilinebockers: Darrell Wilson, running back; and Shunte Hall, defensive back, Indefinitely for conduct unrepresentative of the school.

TEXAS CHRISTIAN—Named Sleve Smith men's assistant basketball coach.

UCLA—Suspended Tommy Bennett, safety, for the tail quarter for preparing a false financial statement.

cial statement.
UNLV—Amounced the resignation of Jim
Weaver, athletic director. Named Tim Grour-

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# The IHT/JAL Competition

Middle East, the country's sports minister said.

The results of the IHT/JAL Competition will be published in tomorrow's newspaper, Friday, October 28th.

Herald Eribune

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in the October 31st issue of the newspaper.

Herald Eribunc

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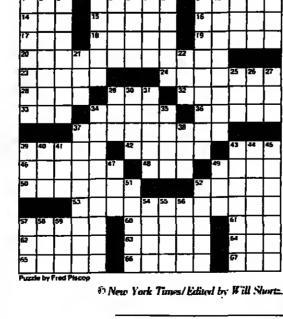
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Solution to Puzzle of Oct. 26

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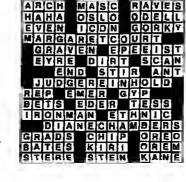


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### ART BUCHWALD

# And the Other 6 Nights?

WASHINGTON — The lat-est sex survey from the University of Chicago is full of surprises. One of the biggest is the news that on average Amer-

icans have sex only once a week. The follow-up question that respondents were not asked was, what do

the rest of their time? interviewed several memhers of the public in hopes of getting answers. This is the

time.

people do with

question I Buchwald posed, "If you have sex once a week, how do you fill the other six nights?" 1 didn't say 'days' because no American in the survey admitted to having sex in the day-

Here are some of the answers

Mrs. N.: "I just sit there each night and count my hlessings

with Irving."

Mrs. C. responded: "I do my nails. Nobody knows how exciting life can be until you remove old nail polish and pnt new polish on in its place."

Mr. F.: "I have bobbies. I do E-mail on my computer on Monday night, I play poker on Tuesday, I watch wrestling on Wednesday, and then Clara and I always have sex on Thursday unless there is a basketball game, in which case she calls her sister and I spend the evening in the den."

### Closing Set for 'Carousel'

New York Times Service NEW YORK - The revival of Rodgers and Hammerstein's "Carousel" that has been playing at the Vivian Beaumont Theater since Fehruary will close on Jan. 15, Lincoln Center has announced.

"Do you ever think about doing it twice a week?" I asked

"That's for R-rated people. Lawton and 1 are PG."

Mrs. L. told me, "We're middle class, and sex doesn't mean as much to us as it does to Princess Diana or Madonna. Sometimes we do it on Saturday night because that's the worst evening for TV programs, and lately we do it when the O. J. Simpson trial is in recess. But we never fail to do it once a week just so that the whole sex survey won't he out of whack."

Mr. M.: "I work very hard in a warehouse stacking boxes at one end and unstacking them at the other. When I come home I'm exhausted and I don't even want to think about having relations with my wife. Whatever energy I have goes into my bowling. Mayhe we don't indulge in any hanky-panky together, but I bave a good rela-oonship with my wife and she knows when I bowl a strike, it's the same as making love."

Mrs. J.: "I think that the statistic is too high. Only perverts would do it as often as once a week. That's four times a month or 52 times a year. We have a rule in our bouse: If it's not full moon, you can count Milton

and me out."
Mrs. W.: "The problem is that if Americans do it only once a week they'll never have as many bahies as they have in China. It isn't a question of making love or making war - it really is making love or getting snookered by a most favored

nation's treaty,"
Mr. Q.: "It all depends on what's happening with the late-night shows. We always made love when Johnny Carson was on, hui Jay Leno just doesn't put us in a romantic mood." "Maybe you should watch

Rush Limhaugh for foreplay." "I'd rather go to sleep.",

# Road to Battle Creek: Movie Worries Cereal Capital

By Rebecca Fowler mon Paul Service

B ATTLE CREEK, Michigan — On a typical afternoon at the turn of the century. John Harvey Kellogg - physician, cereal visionary and founder of the modern health movement — could be found in his study at the Battle Creek Sanitarium, bending over to administer his fifth enema of the day to himself.

It was apparently one of his most treasured rituals, given his lifelong emphasis on colonic purity. Kellogg's sanitarium, founded in 1876, was the first institution of its kind dedicated to the pursuit of good health through a series of revolutionary treatments.

He evangelized the fat, the sick and the tired, putting them through rigorous exercise to music (a century before Jane Fonda); feeding them from calorie-counted vegetarian menus; bunking them in beds attached to elaborate funnels that pumped in fresh air; and tending their bowels with ardor.

These images of the doctor's world, with an emphasis on the scatological, are portrayed with quirky affection in "The Road to Well-ville," starring Anthony Hopkins as Kellogg. The film, which opens Friday in the United

States, shows Kellogg preaching his code for healthy living, a set of nostrums ranging from the inspired to the absurd, amid a host of Gilded Age neurotics, eccentrics and entrepreneurs ea-

ger to latch on to the health bandwagon.
But the depiction of Kellogg, who also invented peanut butter and the electric blanket, is causing angst among his followers. In Battle Creek, where he is still a local hero, the Kellogg company, founded by his younger brother, has completely disassociated itself from the film, and residents are concerned that the good doctor's memory will be besmirched.

Their anxiety is not likely to be calmed by images of the doctor prescribing a 15-gallon yogurt enema to a young male guest, or his constant references to the perils of the colon. There is concern about what kind of film would come out of a book that is fictional hut based on a real person," said Marlene Steele, the historian at Battle Creek's public library. "Wellville" is based on a novelized treatment of Kellogg's life hy a master of dark humor, T. Coraghessan Boyle. "People are excited," Steele allowed, "but they're also worried maybe it will put Battle Creek into a had light, and not

represent a true picture." But Alan Parker, who directed the film and wrote the screenplay from Boyle's book, insists that the bero has been shown in a positive light. "I read almost everything I could about him, and the dialogue is hased pretty obviously on most of the things he said," Parker asserted.

Asia



Anthony Hopkins as Dr. Kellogg in a scene from the film "The Road to Wellville."

"He was a very autocratic figure, that's for sure. He was absolutely sure he was right about everything. Yet we show him in a good light. albeit eccentric."

Hopkins's performance, the director said, is "much less gruff than Kellogg is in the book. and he comes across as more benign in the film. it's meant to be an outrageous comedy."

In his heyday, John Harvey Kellogg, author of more than 50 books including "The Crippled Colon" and "The Disposal of Slops and Garbage," was the loast of the rich and famous. Visitors 10 "the San," as his sanitarium was called, included Eleanor and Teddy Roosevels. George Bernard Shaw, John D. Rockefeller, Henry Ford and Johnny Weissmuller, the movies' Tarzan. The first sign that greeted them at the gates of the elegant spa was "No Smoking on the Grounds."

Kellogg also preached against alcohol, meat ("a tide of gore") and sex ("the sewer drain of a healthy body"). He apparently did not indulge in any of these unhealthy appetites throughout his life - the 42 children in his care were all

It all hegan with a vision. In the 1850s, Ellen White, a senior figure in Battle Creek's Seventh

Day Adventist Church, announced that God had appeared to her and spoken of the virtues of bealthy diet and bydrotherapy. The Lord gave her step-hy-step instructions on how to huy land and set up a water cure.

The task of directing this inspired institution fell on the shoulders of Kellogg, whose medical training was sponsored by White and who invented the word "sanitarium." The San prospered under his leadership, but a feud hroke out when White, who continued to receive divine instructions, claimed that Kellogg's expansions did not coincide with her visions.

The San flourished despite the rift. At its busiest, near the dawn of this century, its cosmopolitan clientele paid \$6 a week for a room and \$10 more for treatments. Among the most common ailments Kellogg treated was something he called "the neurasthenic condition." Also known as "nervous prostration" or "auto-intoxication," this was a 19th-century version of stress.

One of the most popular treatments was "diversion from morbid ideas and introspection" through doses of fresh air, sleep and "bottled sunlight." Intense electric lights, described as "resuscitated sunlight of 10,000 candle power," were aimed at patients, who wore as the Cereal Bowl of the World.

protective glasses. Neurasthenic patients were massaged, bathed in mud and stretched on special tables. A Dr. Giesel appeared at the San to lecture on the "evils wrought hy corsets and

high heels." As the San's reputation spread, visitors poured through its doors — 700 every week and the Battle Creek Idea, a weekly magazine promoting San treatments, was circulated around the world. In 1901, Leo Tolstoy Jr. wrote to the magazine on behalf of his father, the Russian pohleman and author of "War and Peace." Count Tolstoy loved its vegetarian diet.

his son reported. Kellogg was an international star. "We all knew him in Battle Creek, and he never dressed in anything but white, and he had a white goatee," said Robert Sharpe, aged 80, whose mother worked for Kellogg at the San. "He had an electric car with pink flowers on the doors. He let all the children use his swimming pool.

which was quite something." Yet it was not the sanitarium, or his regime of Gastric Correctness, or his stern loathing of masturbation, or his white outlits, worn to perfect his body's interaction with solar rays-that made the Kellogg name immortal. Rather, as Hopkins says in the opening scene of the new film: "The cornflake is my gift to the world."

The facts have been lost in the mists of legend, obscured by a cloud of opposing theories and claims regarding the evolution of the tasty, lucrative morsel. Among those claiming some credit for the cornflake industry was Ellen White - No. 35 on her list of godly

visions dealt with running a cereal factory.

But according to the Battle Creek Historical Society, one general theme runs through all comflake theories: John Harvey was m the kitchen at the San one day in 1894, along with his wife, Ella, and his younger hrother, Will. The devoted vegetarians were experimenting with wheat products to serve their guests. A portion of wheat bran was rolled out and put

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over to one side and forgotten.
When they returned, the bran was stale. On a whim, they decided to force the grain through a set of rollers and it hroke off into perfect individual flakes. When baked, the flakes tasted crisp and light. Corn tasted even better, and the cornflake was born.

It was Will, the younger and less flamboyant of the hrothers, who recognized the potential of their invention. In 1906 he set up a cereal company, after arguing with his brother over the \$50,000 cost of the factory. In 1922 the company was christened Kellogg's.

The cereal's success quickly attracted competitors to Battle Creek, which became known

### WEATHER

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Middle East

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EXPORTING SOUNDS American guitarist John Scofield, performing in Bulgaria during Sofia's International Jazz Festival.

# B UCKINGHAM Palace has denied a report in a New York newspaper that Princess Diana is negotiating to buy a \$3.5

**PEOPLE** 

million Manhattan apartment. Quoting unnamed sources, the New York Post said Diana, who visited the city last week, is anxious to close a deal on a 12-room apartment in the Trump Tower on Fifth Avenue. A palace spokesman said: "This report is absolute rubbish. The princess has no intention of-buying-any property in America or of moving to America."

A British writer has become a millionaire overnight after selling his half-finished first novel to Robert Redford. The independent film producer Nick Evans had only completed 215 pages of The Horse Whisperers" when his agent showed it to publishers and film studios. Redford clinched the deal with an offer of £1.9

Ahracadahra! Now you see David Copperfield's limousine, now you don't. The car's manufacturer reported the \$400,000 vehicle stolen from the Grand Hotel in Milan while the magician was Paris.

million (\$3.1 million).

Burt Reynolds has \$2.5 million in debts and will seek court relief, the New York Post reported. The paper quoted Reynolds's lawyer as saying that his client "needs hreathing room." Reportedly. nothing remains of \$23 million Reynolds carned during his marriage to actress Loni-Anderson.

The screenwriter who won an academy award for the 1942 classic "Casahlanca" and announced that he would put the Oscar up for sale has reconsidered. "To me it's just a statue," said 91-year-old Howard the Oscar to pay for his granddaughter's Koch, who had said he wanted to auction studies. He added, "I've been having second and third thoughts about it because of the way other people feel about it." 

A foundation created by the late Rudolf Nureyev to benefit young dancers is suing his survivors to prevent them from seeking rights to his personal property. The law-suit, filed in federal court in New York. concerns art, antiques and other objects Nurcyev kept in his apartment at the Dakota, which were to be sold,

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